# **BUSINESS ANALYSIS**

#### Overview

Business Analysis recommends the best technology solution based on your business needs, goals, and budget.

#### Value

Our analysts listen, ask purposeful questions, and document the problem we are trying to solve. Together, we build consensus with staff and key stakeholders, and we'll share what has been agreed upon to engage leadership, engineers, and designers. KCIT's Business Analysis service can significantly reduce implementation costs by ensuring the technology solution you want can actually meet your needs before it is sourced, designed, and developed.

#### **Service Details**

- Business consulting and analysis
- Technology solution evaluation
- Conceptual review and business case development
- Stakeholder engagement to ensure consensus
- Situation analysis to improve process, data, and workflow
- End-to-end RFP support
- Support the transition-to-technology launch
- Pre-release / post go-live training

### **RATE**

Scope of work is developed in partnership with customers prior to start of work. Rates may be pro-rated into  $\frac{1}{4}$ ,  $\frac{1}{2}$ ,  $\frac{3}{4}$ , or full-month blocks.

- \$16,527 per month, Business Analyst
- \$17,959 per month, Sr. Business Analyst

**Business Analysis** 90%

5% 5%

Mandated & Business Foundation Services – Central Rates & Other Charges –

## **Project Profile: ORCA LIFT**

ORCA LIFT provides a reduced fare alternative to lowincome residents in need of transportation services. King County DOT worked with **Business Analysis** and **Business Solutions** to identify and develop integrated solutions to support the program's database and other technology demands. More than 25,000 residents signed up for ORCA LIFT in the first year.



