A reminder: Who do we help?

- We understand the needs of our membership, we provide **Top Ranked Quality Care** as their income and life situations change.
Molina’s Membership

- Largest membership in the state
- Highest number of additions by choice
- Same specifically in King County

Membership Share - August 2017

Enrollment by Member Choice - August 2017
Relevant Updates

• In 2015 Molina was awarded 1st place and selected to implement Integrated Managed Care in SW Washington, Early Adopter region for Behavioral Health Integration

• Service started in April 2016, DSHS Report in September of 2017:
  – 13 showed absolute improvement, 4 declined, 2 no change
  – 10 showed greater relative improvement
  – 8 showed no difference in relative improvement
  – 1 showed lower relative improvement

• This year the Mid Adopter region of North Central WA was awarded and Molina again took 1st place, service starts January 1st, 2018

• King County is planning to move to mid adopter with service starting in 2019
QHP – Marketplace
2018
Design Elements - 2018 QHP Priorities

- **Continue to offer a plan in King County**
  - Uncertainty about “Obamacare” has made difficult to design health plans but Molina has been able to continue and be selected in King County

- **Stay Simple!**
  - No Bronze Plan, focus on plans that drive people to use services

- **Remove Financial barriers to obtaining healthcare**
  - Keep Low Deductibles
  - Retain and reduce Outpatient Cost shares where possible
  - Retain and reduce Generic Rx Cost Shares where possible

- **Get people enrolled**
  - Full support to outreach events, Navigators and Brokers information

- **Manage uncertainty**
  - There increases in Deductibles and Premiums, trying to stay as affordable as possible
Benefit Highlights – Silver Plans

- **Deductibles**: $525, $2,500, $4,950 for Silver
- **Rx Deductibles**: $0, $400, $400
- **Primary Care visit Copay**: $10, $20, $30
- **Specialty Care visit Copay**: $30, $60, $75
- **Mental Health and Substance Abuse**: $10, $20, $30

Estimated subsidized monthly premium for a Silver 200 plan is $345 per month
# Sample Draft of Benefits and Payments

## Molina Marketplace 2018 Benefits At-A-Glance

<table>
<thead>
<tr>
<th>FEATURES (INDIVIDUAL/FAMILY)</th>
<th>Choice Silver 100</th>
<th>Choice Silver 150</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Medical Deductible (individual/family)</td>
<td>No Deductible on Plan</td>
<td>$525/$1,050¹</td>
</tr>
<tr>
<td>Annual Prescription Drug Deductible (individual/family)</td>
<td>No Deductible on Plan</td>
<td>No Deductible on Plan</td>
</tr>
<tr>
<td>Annual Out-of-Pocket Max (individual/family)</td>
<td>$1,250/$2,500</td>
<td>$2,450/$4,900</td>
</tr>
</tbody>
</table>

## BENEFITS

<table>
<thead>
<tr>
<th></th>
<th>Choice Silver 100</th>
<th>Choice Silver 150</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency Room</td>
<td>$175</td>
<td>$250 ▲</td>
</tr>
<tr>
<td>Urgent Care</td>
<td>$15</td>
<td>$30</td>
</tr>
<tr>
<td>PCP Office Visit</td>
<td>No Charge</td>
<td>$10</td>
</tr>
<tr>
<td>Mental Health Services, Outpatient</td>
<td>No Charge</td>
<td>$10</td>
</tr>
<tr>
<td>Substance Abuse Services, Outpatient</td>
<td>No Charge</td>
<td>$10</td>
</tr>
<tr>
<td>Specialist Office Visit</td>
<td>$10</td>
<td>$30</td>
</tr>
</tbody>
</table>
Network Information King County

Top 10 Providers

• UNIVERSITY OF WASHINGTON MEDICINE
• SWEDISH PHYSICIAN DIVISION
• CHILDRENS UNIVERSITY MEDICAL GROUP
• SEATTLE CHILDRENS HOSPITAL
• VALLEY MEDICAL GROUP RENTON
• MULTICARE HEALTH
• PUBLIC HEALTH SEATTLE & KING COUNTY
• PROVIDENCE MEDICAL GROUP
• HARBORVIEW MEDICAL CENTER
• PLANNED PARENTHOOD

Also in the network

• OVERLAKE OBSTETRICS & GYNECOLOGISTS
• BASTYR CENTER FOR NATURAL HEALTH
• NARROWS ANESTHESIA SERVICES
• SEA MAR COMMUNITY HEALTH CENTER
• NEIGHBORCARE HEALTH
• ICHS
• HEALTHPOINT
• ODESSA BROWN CHILDRENS CLINIC
• VALLEY CITIES COUNSELING
• IMMEDIATE CLINIC
• SEATTLE PAIN CENTER
• SOUND MENTAL HEALTH
• NW EYE SURGEONS PC

More than 650 provider organizations in King County
In Summary

• Molina Focuses exclusively on our financially vulnerable population
• Molina leads the state in membership and member choice
• Our 2018 QHPs continue to offer services that people can actually use
• This year Molina will offer Silver and Gold Plans on QHP
Questions?

Thanks!
Contact Information
We are here to help!

• Focus on the most vulnerable
• Strong, grassroots community presence
• Knowledge of our membership and healthcare systems
• Effective management of healthcare needs
• A mission driven organization

Community Engagement
• King County - Giselle Zapata-garcia | Giselle.Zapata-Garcia@MolinaHealthCare.Com
• Office – Katty Nazario Katterine.Nazario-Vasquez@MolinaHealthCare.Com | 425-398-2659
• State Director – Jorge Rivera Jorgearturo.rivera@molinahealthcare.com | 425-424-7119