

Department of Assessments

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Assessor

As we start preparations for the 2012 property assessments, it is helpful to remember that the mission and work of the Assessor's Office sets the foundation for efficient and effective government and is vital to ensure adequate funding for services in our communities. Maintaining the public's confidence in our property tax system requires that we build on a track record of fairness, equity, and uniformity in property assessments. Though we face ongoing economic challenges, I challenge each of us to seek out strategies for continuous improvement in our business processes.

Please follow these standards as you perform your tasks.

- Use all appropriate mass appraisal techniques as stated in Washington State Laws, Washington State
 Administrative Codes, Uniform Standards of Professional Appraisal Practice (USPAP), and accepted
 International Association of Assessing Officers (IAAO) standards and practices.
- Work with your supervisor on the development of the annual valuation plan and develop the scope of work for your portion of appraisal work assigned, including physical inspections and statistical updates of properties;
- Where applicable, validate correctness of physical characteristics and sales of all vacant and improved properties.
- Appraise land as if vacant and available for development to its highest and best use. The improvements
 are to be valued at their contribution to the total in compliance with applicable laws, codes and DOR
 guidelines. The Jurisdictional Exception is applied in cases where Federal, State or local laws or
 regulations preclude compliance with USPAP;
- Develop and validate valuation models as delineated by IAAO standards: Standard on Mass Appraisal of Real Property and Standard on Ratio Studies. Apply models uniformly to sold and unsold properties, so that ratio statistics can be accurately inferred to the entire population.
- Time adjust sales to January 1, 2012 in conformance with generally accepted appraisal practices.
- Prepare written reports in compliance with USPAP Standard 6 for Mass Appraisals. The intended users
 of your appraisals and the written reports include the public, Assessor, the Boards of Equalization and
 Tax Appeals, and potentially other governmental jurisdictions. The intended use of the appraisals and
 the written reports is the administration of ad valorem property taxation.

Lloyd Hara King County Assessor

Executive Summary Report

Appraisal Date 1/1/2011-2011 Assessment Year

Area 25 Name: Capitol Hill

Physical Inspection: (portions 25-41, 43, 46)

Sales – Improved Summary:

Number of Sales: 27

Range of Sales Dates: 4/6/2009-12/07/2011

Sales - Ratio Study Summary:

	Improved Value	Sale Price	Ratio	COD
2011 Average Value	\$945,600	\$1,093,600	86.5%	14.46%
2012 Average Value	1,020,600	\$1,093,600	93.3%	6.28%
Change	+75,000		+6.80%	-8.18%
% Change	+7.93%		+7.86%	-56.57%

*COD is a measure of uniformity, the lower the number the better the uniformity. The negative figures of -8.18% and -56.57% actually represent improvement.

Sales used in Analysis: All improved sales which were verified as good that did not have characteristic changes between the date of sale and the date of appraisal were included in the analysis. The overall mean ratio improved from 86.5% to 93.3%. The COD improved from 14.46% to 6.28%.

Population - Parcel Summary Data:

	Land	Imps	Total
2011 Value	\$2,662,702,600	\$2,293,359,836	\$4,956,062,436
2012 Value	\$2,649,473,400	\$2,239,214,600	\$4,875,823,300
Percent Change	- 0.50%	- 2.36%	- 1.62%

Number of Parcels in the Population: 1494 which includes vacant, improved, and exempt parcels. Specialty parcels are not included.

Conclusion and Recommendation:

The values in this report do improve Assessment Level as indicated by the Ratio Study, which are sales based. Uniformity and equality are both improved over the previous year, and in consideration of current market conditions we recommend posting these values for the 2012 assessment year.

Analysis Process

Effective Date of Appraisal: January 1, 2012

Date of Appraisal Report: April 11, 2012

The following appraiser did the valuation for this geographic area:

Highest and Best Use Analysis

As if vacant: Market analysis of this area, together with current zoning and current anticipated use patterns, indicate the highest and best use of the majority of the appraised parcels as commercial. Any opinion not consistent with this is specifically noted in our records and considered in the valuation of the specific parcel

As if improved: Based on neighborhood trends, both demographic and current development patterns, the existing buildings represent the highest and best use of most sites. The existing use will continue until land value, in its highest and best use, exceeds the sum of value of the entire property in its existing use and the cost to remove the improvements. We find that the current improvements do add value to the property, in most cases, and are therefore the highest and best use of the property as improved. In those properties where the property is not at its highest and best use, a nominal value of \$1,000.00 is assigned to the improvements.

Interim Use: In many instances a property's highest and best use may change in the foreseeable future. A tract of land at the edge of a city might not be ready for immediate development, but current growth trends may suggest that the land should be developed in a few years. Similarly, there may not be enough demand for office space to justify the construction of a multistory office building at the present time, but increased demand may be expected within five years. In such situations, the immediate development of the site or conversion of the improved property to its future highest and best use is usually not financially feasible.

The use to which the site is put until it is ready for its future highest and best use is called an interim use. Thus, interim uses are current highest and best uses that are likely to change in a relatively short time.

Standards and Measurement of Data Accuracy: Each sale was verified with the buyer, seller, real estate agent or tenant when possible. Current data was verified and corrected when necessary via field inspection.

Special Assumptions and Limiting Conditions

All three approaches to value were considered in this appraisal.

The following Departmental guidelines were considered and adhered to:

- Sales from 01/01/2009 to 12/31/2011 were considered in all analyses.
- No market trends (market condition adjustments, time adjustments) were applied to sales prices. Models were developed without market trends. Utilization of three years market information absent of trend adjustment was applied through calibration of model structure.
- This report intends to meet the requirements of the Uniform Standards of Professional Appraisal Practice, Standard 6.

Identification of the Area

Name or Designation: Area 25

Capitol Hill, First Hill, Montlake, Madison Park, Eastlake, Central District

Boundaries:

North: Lake Washington Ship Canal

South: East Spruce Street and East Alder Street

West: Interstate 5 then from E Galer St. north along Fairview Ave

East: Lake Washington

Maps:

A general map of the area is included in this report. More detailed Assessor's maps are located on the 7th floor of the King County Administration Building.

Area Description:

Area 25 is centrally located between the downtown core on the west and Lake Washington on the east; it is divided into seven neighborhoods: Broadway, First Hill, Madison Valley, North Capitol Hill-Montlake, Central District, Eastlake and Lake Washington-Madison Park. The Capitol Hill geo area is predominantly a high-density residential area with interspersed business cores. The six different neighborhoods are similar in their mixed-use compositions but all unique in their own rights.

Although parking is at a premium as in the city core, public transportation is excellent and will be improving with the addition of street car lines and eventually light rail. Many locations have excellent views of both the cities of Seattle and / or Bellevue along with the surrounding waterfront and mountains. The subject area is very vibrant and desirable from both a cultural, economic and real estate perspective. Although the economy is still recovering, area 25 is showing many signs of new life. A number of larger projects on hold from years past have restarted during late 2010 and early 2011. There are new businesses opening or planning to open throughout the core of Area 25. This neighborhood did experience a slower period during early 2011 but new sales and redevelopment activity has steadily picked up and continues into 2012.

Area 25 is comprised of the following seven neighborhoods:

Broadway (25-41)

Boundaries: I-5 borders on the west from East Union street north to East Roy Street and on the east by 12th Avenue.

Neighborhood Description:

The Broadway neighborhood is a vibrant urban gateway to Downtown Seattle and one of Seattle's oldest neighborhoods. The Capitol Hill Broadway neighborhood's economy continues to pick up due to the two main forces being the neighborhoods proximity to downtown and the construction of a \$1.9 billion light rail station. The light rail project has been steadily making progress on the excavation of the tunnels. Named the "Capitol Hill Station", it will be an underground station with 3 entrances and an expected 14,000 daily boarding's. It is the central location for this current light rail segment, starting from the University Station (near the University of Washington) and ending in downtown. Total Light Rail projections are to be under construction for seven years. Of course the light rail project has caused some turmoil including the closing of some business due to reduced customer access and high truck traffic. What vacancies do occur appear to get filled steadily. General consensus is that once the heavy construction period ends this area will be a "go to" location and very active.

The majority of commercial properties in this neighborhood are located along Broadway Avenue, Denny Avenue, Olive Street, Pike Street, and Pine Street. The existing commercial businesses in this area are mixed-use retail buildings, restaurants, stores, and office space. The SRM development consisting of 234 apartments, with 27,582 square feet commercial retail and office space is under way and will complete in early 2012. This project is located on the East side of Broadway between E Thomas and E John Street. The Polyclinic is nearing completion of their conversion to medical office at their new 7th & Madison building.

The Pike/Pine Conservation Overlay District since approval in September of 2009 has created numerous discussions around the Hill. This district was created to help preserve the character of the Broadway – Pike / Pine area and the older buildings. While it does slow new development, it isn't stopping it and in some cases seems to be promoting it. Most of the buildings in this area are 85 years or older. The end result all the influence of new construction and redevelopment in the district has yet to be seen. A recent announcement for an upcoming large development will be retaining the current façade of the former Phil Smart dealership building. This site is located between Pike & Pine streets and Boylston & Harvard Avenues. It will consist of 270 residential units, 6,000 sq. ft. of commercial and 190 underground parking spaces.

First Hill (25-42)

Boundaries: I-5 on the west boundary from Alder Street up to Boren Avenue, then north from East Spruce Street up to East Union Street and 12th Avenue on the east.

Neighborhood Description:

First Hill is the central medical hub for the Seattle area. Several major institutions are located here, including Swedish Hospital, Harborview Medical Center, and Virginia Mason. Significant new construction and expansion of the hospitals has continued

including a major addition and renovation in progress at Harborview Hospital and Virginia Mason.

1111 East Union continues showing signs of construction startup at Union & Madison with a recent demolition permit application for the existing structures and soil testing is complete for the planned 6 story, 105 unit mixed use building. The mixed use 100 unit building on the SE corner of E Jefferson and Broadway is going strong and should be nearing completion by mid-summer. "1200 Madison" has been under construction throughout most of 2011 and is expected to complete mid-2012. This will be a 16 story apartment building featuring some live/work units and a rooftop entertainment area. In years to come the projected Yesler Terrace redevelopment directly to the south of First Hill could be a huge influence also. (see more in neighborhood 25-45)

Madison (25-43)

Boundaries: 12th Avenue is the west boundary and starts at East Union Street on the south then up to East Roy Street and generally follows East Madison out to where East Roy crosses East Madison.

Neighborhood Description:

The commercial properties in this neighborhood serve the surrounding residential communities with a nucleus of restaurants, studios, unique retail shops, and older mixed-use properties with most located on or near East Madison Street or northerly along 15th and 19th Avenues. The Bullitt Foundations "Bullitt Center" (formally named the "Cascadia Center") is moving right along with construction. Their six story building at 15th Ave and Madison recently poured concrete for the 3rd level. They will be building one of the first "Living Buildings" and hopes of starting a "design revolution". Construction is wrapping up on Lawrence Lofts, a 131-unit, mixed-use apartment project on Capitol Hill, where Fratelli's Ice Cream once operated. A third project near Madison & 22nd is currently on hold. The Madison neighborhood is a popular place to live because of the close proximity to downtown Seattle while maintaining a small neighborhood feel.

Lake Washington/Eastlake (25-44)

Boundaries: Starting on East Galer and following Fairview Avenue East north to where it turns into Fuhrman Avenue East on the north down to East Shelby Street west to I-5 and south to East Galer Street.

Neighborhood Description:

The Lake Washington/Eastlake neighborhood is predominantly residential condominium uses with most of the commercial retail and office space occurring along Eastlake Avenue East. A popular trend in this neighborhood to purchase and demolish existing single family residences in order to build multiple townhomes has slowed in the last year. The 190,000 square foot life sciences building planned at 1818 Fairview Ave East was recently reported to be moving again towards groundbreaking but no activity aside from

demolition of the previous restaurant building was noted. It will include 4,500 square feet of retail space and underground parking for 270 vehicles. The developer, Washington Holdings intends to spend an estimated \$50 to \$60 million on the speculative investment.

Central District (25-45)

Boundaries: East Spruce street on the south up 12th Avenue on the west to East Union Street, then northeasterly to East Howell Street then south along 30th Ave to Union, east to 32nd Ave then south to East Spruce Street.

Neighborhood Description:

The Central District is Seattle's oldest residential neighborhood. It was developed for housing in the mid-eighteen hundreds because of its proximity to the Central Business District. Most commercial activities in the neighborhood are located on 12th Avenue East and 23rd Avenue East, running north and south, while Union and Cherry Streets are the main commercial thoroughfares running east and west. On the bright side, one potential major influence is the proposed Yesler Terrace redevelopment project. More work has continued on that, most recently the discussions concerning partnering with private developers. After years of planning, the schedule for what could be a \$2 billion redevelopment of Yesler Terrace is emerging, with the Seattle City Council getting ready to act on the necessary legislation this summer. Yesler Terrace is located adjacent to the southwest corner of this neighborhood and consists of a 28 acre site owned by the Seattle Housing Authority. Early concepts call for 3,000 to 5,000 residential units, 800,000 to 1.2 million square feet of office space and 40,000 to 88,000 square feet of retail space and is expected to take up to 20 years to complete.

North Capitol Hill/Montlake (25-46)

<u>Boundaries:</u> Generally, with I-5 along the west border to Hwy 528 on the north, with the exception of Lake Washington Arboretum, to 26th Ave E on the East then down as far south to E Denny Way, with the exception of the portion of neighborhood 43 along Madison Avenue on the south east.

Neighborhood Description:

North Capitol Hill / Montlake is adjacent to the bustle of the Broadway shopping district, but is well removed in commercial use. This is predominantly a residential neighborhood with Craftsman-style and one-story Tudor houses built in the early 20th century. The small commercial districts in Montlake consist of several stores and nice restaurants dispersed throughout with most occurring along 10th, 15th, 19th, and 24th Avenue East. Samples of Landmarks located within this neighborhood are Volunteer Park and the main Virginia Mason Campus along with a number of historic churches. This neighborhood has shown very little commercial new construction activity with only one project on hold at E Boston and 24th Ave and a recent announcement for redevelopment of the south west corner of E. Olive & 14th Ave. E.

Lake Washington-Madison Park, (25-47)

Included is the commercial waterfront properties bordering Lake Washington from Hwy 520 south to East Spruce Street and includes the Madison Park neighborhood and Madrona neighborhoods. This neighborhood was previously considered as a portion of neighborhood 25-44. Consideration for distance from the Eastlake market and its own unique location characteristics were driving factors to distinguish this area as its own neighborhood.

Neighborhood Description:

This Madison Park / Madrona neighborhood runs north to south along a portion of west shore of Lake Washington. There are a number of waterfront multi-family developments and small lakeside parks. One large draw is the Seattle Arboretum. There are also a number of private schools throughout with many expanding or refurbishing. The commercial activity is mostly centered along Madison Street from McGilvra Blvd out to the lake and 34th Ave and E. Union Street.

Madison Park continues to be an active draw, especially with nice weather, to small shop customers wanting the small town feel with views of Lake Washington and only minutes from Downtown.

Physical Inspection Area:

Due to realignment of neighborhood boundaries, portions of neighborhoods 25-041,043, 046 were physically inspected (majority completed mid 2011) for the 2012 assessment year as required by WAC 458-07-015 4 (a). An exterior observation of the properties was made to verify the accuracy and completeness of property characteristic data that affect value.

Preliminary Ratio Analysis:

A Ratio Study was completed just prior to the application of the 2012 recommended values. This study benchmarks the current assessment level using 2011 posted values. The study was also repeated after application of the 2012 recommended values. The results are included in the validation section of this report, showing improvement in the Coefficient of Dispersion (COD) from 14.46% to 6.28%. The weighted mean ratio which is a statistical measure of assessment level went from 86.5% to 93.3%. The Price-related Differential (PRD) remained unchanged at 1.00. A discussion of the ratio measurements is included in the Model Validation section at the end of this report.

Scope of Data

Land Value Data:

Vacant sales that closed between 1/01/2009 to 12/31/2011 were given primary consideration for valuing the land parcels in Area 25. Only sales that were recorded as good (arm's length) in the assessor's records were used.

The primary unit of comparison considered was based on price per square foot of land area. "Shell" sales, interim use sales, tear down sales, and land transactions that included plans and permits were considered in the analysis of the land values. The comparative sales approach generally is considered the most reliable method for land valuation. Zoning, location, and site size were primary variables considered in the valuation process.

Improved Parcel Total Value Data:

Improved sales that closed between 1/01/2009 to 12/31/2011 were given primary consideration for valuing the parcels in Area 25. Sales information is obtained from excise tax affidavits and reviewed initially by the Accounting Division, Sales Identification Section. Information is analyzed and investigated by the appraiser in the process of revaluation. All sales were verified, if possible, by contacting either the purchaser or seller, inquiring in the field or contacting the real estate broker. Characteristic data is verified for all sales when possible. Sales are listed in the "Sales Used" and "Sales Not Used" sections of this report. Additional information may reside in the Assessor's Real Property Database, Assessor's procedures, Assessor's "field" maps, Revalue Plan, separate studies, and statutes.

Land Value

Land Sales, Analysis, Conclusions:

All parcels in area 25 are located within the City of Seattle and various zoning designations are represented. A total of 12 vacant land sales recorded between January 6, 2009 and December 23, 2011 were considered most representative of the current market. Most of the sales parcels were improved at the time of sale and the structures then demolished or significantly dismantled to allow the land to be re-developed at its current highest and best use. The most prevalent activity continues to be with the mixed use zoned parcels along Broadway, Madison Ave and those that are located close by. A few of the sales used with additional sales occurring after the date of assessment includes plans, permits and engineering for redevelopment. Most new buildings are in some way mixed use consisting of residential units and either retail or office components.

Zoning (Detailed Descriptions Follow)	led Broadway First Hill Madison Lake Washington		Lake Washington /SE Lake	25-45 Central District	25-46 North Capitol Hill/Montlake		
RLS/TC, SF5000, SF7200, SF9600	N/A	N/A	\$35-\$65/SF	\$65-\$85/SF	\$35-\$65/SF	\$45-\$75/SF	
L-1, L1-RC, L- 2, L2-RC, L-3, L3-RC, L3- PUD, L-4, LDT	L-3, \$110/SF N/A \$70- - \$110/SF \$90-\$110/SF		\$90-\$110/SF	\$55-\$100/SF	\$70-\$105/SF		
Multi-Family							
MR, MR-RC	\$125/SF	\$125/SF	N/A	N/A	N/A	N/A	
HR, HR-PUD	\$165/SF \$165/SF \$155 N/A N/A					N/A	
Commercial							
NC1-30, NC1-30 P2, NC1-40, NC1-65	\$105/SF	N/A	\$85/SF	\$100-\$110/SF	\$90 - \$95/SF	\$85-\$100/SF	
NC2-30, NC2- 40, NC2/R-40, NC2-40 P2, NC2-65, NC2/R- 65	N/A	\$125/SF	\$115- \$125/SF	\$105-\$110/SF	\$105/SF	\$120	
NC3-40, NC3-40 P1, NC3-65, NC3-65 P1, NC3-85, NC3-160	\$125-\$155/SF	\$125-\$165/SF	\$125- \$135/SF	\$115/SF	\$115-\$120/SF	\$115-\$130/SF	
Major Institution	Overlay						
MIO: SF5000 L-1, L-2 L-3	N/A	N/A	\$105/SF	N/A	\$65-\$100/SF	N/A	
NC2-40 NC2-40 P1 NC2 - 65 NC3-40 NC3-65 NC3-65 NC3-85 NC3 - 160 MR, HR	\$125-\$135/SF	\$125-\$165/SF	\$115/SF	N/A	\$115/SF	N/A	

Land Model:

The table above illustrates the land value range as dollars per square foot as applied to each zone. The following are the zone definitions (per the City of Seattle Zoning Code):

Zoning Definitions (per the City of Seattle Zoning Code):

Residential

SF (5000,7200,9600), Single Family – Areas typified by detached single-family structures on lots compatible with the character of single-family neighborhoods. The three single family zones vary by minimum lot size required for each detached structure.

RSL (Residential Small Lot) — An area within an urban village that allows for the development of smaller detached homes that may be more affordable than available housing in single family zones. There are four separate RSL designations, which may only be assigned to areas within urban villages through adoption of a Neighborhood Plan.

RSL – One house per lot

RSL/T – Tandem Housing

RSL/C - Cottage Housing

Multifamily

LDT – Low-rise Duplex/Triplex

LR1 – Low-rise 1 - 1/1600 (6 units/9,600 sf lot)

LR2 – Low-rise 2 - 1/1200 (8 units/9,600 sf lot)

LR3 – Low-rise 3 - 1/800 (12 units/9,600 sf lot)

LR4 – Low-rise 4 - 1/600 (16 units/9,600 sf lot)

 $\boldsymbol{MR}-\boldsymbol{Midrise}-\boldsymbol{Midrise}\ apartment\ building$

HR – High-rise – High-rise apartment building

Industrial

 $\mathbf{IG1}$ – General Industrial 1 – Typical Land Uses: General and heavy manufacturing commercial uses, subject to some limits, high impact uses as a conditional use, institutional uses in existing buildings, entertainment uses other than adult, transportation and utility services, and salvage and recycling uses.

IG2 – General Industrial 2 – Typical Land Uses: Same as IG1 with some retail exceptions.

IB — Industrial Buffer — Typical Land Uses: Light and general manufacturing commercial use subject to some limits, some transportation services, entertainment uses other than adult, institutions generally in existing buildings, salvage and recycling uses. IB parcels near residential units subject to limited height restrictions.

IC – Industrial Commercial – Typical Land Uses: Light and general manufacturing, commercial uses, transportation facilities, entertainment other than adult, institutions generally in existing buildings, utilities and salvage and recycling uses.

Commercial

- NC1 Neighborhood Commercial 1 A small shopping area that provides primarily convenience retail sales and services to the surrounding residential neighborhood.
- NC2 Neighborhood Commercial 2 A moderately sized pedestrian-oriented shopping area that provides a full range of retail sales and services to the surrounding neighborhood.
- **NC3** Neighborhood Commercial 3 A larger pedestrian-oriented shopping district serving the surrounding neighborhood and a larger community, citywide or regional clientele; allowing comparison shopping among a range of retail businesses.
- C1 Commercial 1 An auto-oriented, primarily retail/service commercial area that serves surrounding neighborhoods as well as a citywide or regional clientele.
- C2 Commercial 2 An auto-oriented, primarily non-retail commercial area, characterized by larger lots, parking, and a wide range of commercial uses serving community, citywide or regional markets.

Major Institution Overlay

Provide for the coordinated growth of major institutions through major institutions conceptual master plans and the establishment of major institution overlay zones — allows for variant major institution use from the base zoning.

Land Value Comparisons and Recommended Conclusion:

The Sales Comparison approach to valuation was considered the most reliable and was utilized in the land valuation model. Values were estimated as a price per square foot. Location, zoning, and development potential were the primary variables considered in the valuation process. The assessed land value for the 2011 assessment year for Area 25 was \$2,662,702,600. The recommended assessed land value for the 2012 assessment year is \$2,649,473,400 and results in a change from the 2011 assessment year of -0.50%. The slight decrease is due mostly to equalization and segregations. This decrease in land values is intended to improve uniformity, assessment levels and reflect continuing demand for land in the Capitol Hill / Seattle real estate markets.

Improved Parcel Total Values:

Sales comparison approach model description:

The model for sales comparison was based on characteristics from the Assessor's records including location, effective year built, building quality and net rentable area. Sales with characteristics most similar to the subject properties were considered.

There were 30 improved sales ranging in sale dates from 4/06/2009 to 12/07/2011 in Area 25 that were considered to be fair market transactions and used in the overall analysis. Of these, twenty seven were included in the ratio study. Sale parcels that were segregated/killed, or where the improvements changed after the sale were not included in the ratio study.

All sales were verified with a knowledgeable party when possible. Each sale was inspected and the recorded property characteristic adjusted when necessary and/or possible. The resulting data was stratified according to use, location, effective year built, and size in order to establish appropriate ranges of price per square foot to use as guidelines.

- Office sales range from \$183 to \$464
- Retail sales range from \$122 to \$427
- Restaurants range from \$150 to \$250
- Commercial condos range from \$220 to \$475

Commercial condominium units of mixed use condominium buildings were typically valued by the sales comparison when there were sufficient comparable sales available in the complex or from similar buildings. Other non-specialty commercial properties were typically valued by the income method because there were fewer comparable sales of each property type available.

Sales Comparison Calibration

Neighborhoods were treated independent of one another as dictated by the market. Individual prices were applied based on various characteristics deemed appropriate by each market. Specific variables and prices for each neighborhood are discussed in more detail above.

Cost approach model description:

On those properties where a cost approach was done, the Marshall & Swift Commercial Estimator was used. Depreciation was also based on studies done by Marshall & Swift Valuation Service. The cost was adjusted to the western region and the Seattle area. The cost approach was relied upon in the valuation of new construction and special use

properties such as schools, churches, hospitals, museums, and most government buildings.

Cost calibration:

Each appraiser valuing new construction can individually calibrate valuations to specific buildings in our area by accessing the computerized valuation model supplied by Marshall & Swift Valuation Service.

Income capitalization approach model description:

The Income Approach was considered a reliable approach to valuation throughout Area 25 for improved property types where income and expense data is available to ascertain market rates. Income parameters were derived from the market place through market rental surveys, sales, and available real estate publications and websites.

<u>Income</u>: Income parameters were derived from the market place through listed fair market sales as well as through published sources (i.e. Office Space Dot.Com, Commercial Brokers Association, Costar, and multiple corporate real estate websites such as CBRE, Colliers, GVA Kidder Mathews, Grubb & Ellis, etc.), and opinions expressed by real estate professionals active in the market.

<u>Vacancy</u>: Vacancy rates used were derived mainly from published sources tempered by personal observation.

<u>Expenses</u>: Expense ratios were estimated based on industry standards, published sources, and personal knowledge of the area's rental practices.

Capitalization Rates: Capitalization rates were determined by local published market surveys, such as CoStar, Real Estate Analytics, The American Council of Insurance Adjustors, Colliers International, Integra Realty Resources, and Korpaz. Other national reports include; Grubb & Ellis Capital Mkt. Update, Emerging Trends in Real Estate, Urban Land Institute, and Cushman & Wakefield – 16th Annual Real Estate Trends. The effective age and condition of each building contributes to the capitalization rate applied in the model. For example; a building in poorer condition with a lower effective year built (1930, for example) will typically warrant a higher capitalization rate, and a building in better condition with a higher effective year built (2010, for example) will warrant a lower capitalization rate.

Source	Date	Location	Office	Industrial	Retail	Remarks
ACLI	Yr. End 2011	Seattle	7.14%	7.27%	7.58%	
		Pacific Region	6.32%	7.03%	7.14%	•
PWC – Korpaz	4Q 2011	Pacific NW	7.57%	-	-	Range = 5.5% to 12.00%
CBRE – Capital Markets Cap. Rate survey.	Aug11					CBRE professional's opinion of where cap rates are likely to trend in the 2 nd ½ of 2011 based on recent trades as well as interactions with investors. Value Added represents an underperforming property that has an occupancy level below the local average under typical market conditions.
		Seattle	5.00% - 5.50% 6.00% - 7.00% 6.50% - 7.00% 7.00% - 8.00% 5.50% - 6.25% 6.00% - 7.60% 6.50% - 7.50% 7.00% - 8.00%	- - - - - 6.25% - 7.00% 6.75% - 7.25% 6.50% - 7.25% 7.75% - 8.25%	- - - - - - - - 5.75% - 6.50% 7.00% - 7.50%	CBD - Class A CBD - Class A - Value Added CBD - Class B CBD - Class B - Value Added Suburban - Class A - Value Added Suburban - Class A - Value Added Suburban - Class B Suburban - Class B - Value Added Class A Class A - Value Added Class B Class B - Value Added
	Mar12			-	7.0076 - 7.3076	Class B (Neight,/Commit. W/Grocery)
Real Canital		Seattle	5.50% - 5.75% 6.00% - 7.00% 6.50% - 7.00% 7.00% - 8.00% 5.50% - 6.25% 6.00% - 8.00% 6.50% - 7.50% 7.00% - 8.00%	5.25% - 5.50% 6.00% - 6.50% 6.00% - 6.50% 6.50% - 7.00%	5.00% - 6.25% 5.00% - 6.25% 6.25% - 7.25% 6.25% - 7.25%	CBD - Class A CBD - Class A - Value Added CBD - Class B CBD - Class B - Value Added Suburban - Class A Suburban - Class A - Value Added Suburban - Class B Suburban - Class B - Value Added Class A Class A - Value Added Class B Class B - Value Added Class B Class A (Neigh./Comm.) Class B (Neigh./Comm.) - Value Added Class B (Neigh./Comm.) - Value Added
Real Capital Analytics	4Q 2011					
	Yr. End 2011	Seattle	6.80%	7.30%	7.40%	
IRR Viewpoint for 2012	Yr. End 2011	Seattle	6.00% 6.50% - - -	- 8.25% - 8.75% 7.00% - -	- - - - 6.50% - 7.50% 7.50%	"Institutional Grade Properties" CBD Office Suburban Office Manuf./Bulk/R&D Office/Warchouse Reg./Comm. Mall Neigh. Strip Ctrs.
Reis Quarterly Reports	4th Qtr 2011	Seattle	6.60%	-	8.50%	The same of the sa
Colliers International Office Highlights	Q4 2011	Seattle - Puget Sound	6,36% 7.94%	-	-	CBD Office Suburban Office

Terranomics	Fall	Pacific	+	-	7.00%	Shopping Centers (All Types)
Chainlinks Retail	2011	Region				
Advisors						

NATIONAL CAP RATES										
Source	Date	Location	Office	Industrial	Retail	Remarks				
ACLI	Yr. End 2011	National	6.53% 7.84% 7.16% - 7.74% 6.33%	7.65% 8.92% 7.62% - 8.15% 7.52%	7.00% 8.14% 7.39% - 7.68% 6.66%	Overall Sq.Ft. = <50k Sq.Ft. = 50k-200k Sq.Ft. = 200K+				
Korpaz (PWC)	4Q 2011	National	6.84% 7.43% - -	- - 7.48% - 8.71% -	- - - 7.23% - 7.35% 7.16%	CBD Office Sub. Office Flex/R&D/Whse Regional Mall /Power Center Neigh. Strip Ctrs				
Real Capital Analytics	4Q 2011	National	7.20%	7.60%	7.50%					
	Yr End 2011	National	7.30%	7.80%	7.50%					
IRR Viewpoint for 2012	Yr End 2011	National	7.98% 8.13% - - - -	- 8.46% 8.22% -	- - - 7.56% - 7.83% 7.96%	CBD Office - (Range 5.25% - 12.75%) Sub. Office - (Range 6.50% - 10.00%) R&D - (Range 6.75% - 9.50%) Off./Whse (Range 6.75% - 10.00%) Reg./Comm. Mall - (Range 5.75% - 9.50%) Neigh, Strip Ctrs (Range 5.75% - 9.25%)				
Emerging Trends in Real Estate 2011	August 2011	National	6.32% (CBD) 7.77% (Suburban)	7.02% - 7.59% (Office/Whse./R&D)	6.66% - 7.43% (Reg. Mall/Power Ctr.) 7.12% (Neigh./Comm. Ctr.)					
RERC-CCIM Investment Trends Quarterly	4Q 2011	National W. Region	6.40% 5.70% - 6.60% 7.00%	7.40% 6.70% - 7.40% 7.10%	7.70% 6.70% - 7.10% 7.40%	RERC Realized Cap Rates NCREIF Implied Cap Rates				
Marcus & Millichap (Net Lease Single- Tenant Retail Report)	1 st Half 2011	National	N/A	N/A	7.30% 7.70% 8.90%	Drug Store Quick Service Rest. Casual Dining				
Calkin Site Service (Net Lease Single- Tenant Retail Report)	Yr End 2011	National	N/A	N/A	7.69% 7.40% 7.50% 7.50%	Overall (Average) Drug Store Quick Service Rest. Big Box				

Rental rates, vacancy levels and operating expenses are derived by reconciling all of the information collected through the sales verification process, completed surveys, interviews with tenants, owners, and brokers and the appraiser's independent market research. Quality, effective year built, condition, and location are variables considered in the application of the income model to the parcels in the population best suited to be valued via the income approach. Property types in area 25 that are predominately valued by the income approach include, but are not limited to, offices, retail stores, and mixed-use buildings.

Income approach calibration

The tables were calibrated after setting economic rents, vacancy, expenses and capitalization rates by using adjustments based on size, effective year built, and construction quality as recorded in the Assessor's records. Net rents were used when possible. Vacancy rates in this area range from 5% to 15% depending on the neighborhood and property use with the exception of parking uses which are at a 25% vacancy rate. Some capitalization rates were adjusted from previous levels in response to the current economic conditions and real estate market. The following table summarizes the income parameters used for valuation in area 25. Some properties require deviation from the published tables due to issues including but not limited to location, size, and condition and appraiser judgment.

Property Type	Typical Rent Range	Overall Rent Range	Vacancy	Expenses	Overall Capitalization Rate Range
Bank, Office, Medical Office	\$18.00-30.00	\$12.00-\$36.00	15%	10.00% - 38.00%	7.00% - 9.00%
Retail, Barber, Bar/Taverns, Mini Mart, Restaurant, Health Club, Supermarket, Discount Store	\$15.00-\$30.00	\$10.00-\$42.00	10%	5.00% -10.00%	7.00%-9.00%
Warehouses; Storage, Distribution, Food Stores, Light Industrial, Basement Finished, Equipment Building, Garage Storage, Sheds,	\$4.80-\$7.50	\$3.50-\$9.75	10%	10.00%	7.00%-9.00%
Offices; Mezzanine/ Warehouse/ Basement, Loft	\$5.00-\$6.50	\$4.50-\$7.50	10%	5.00%-40.00%	7.00%-9.00%
Service Repair Garages, Automotive Centers	\$12.00-\$24.00	\$11.00-\$28.00	10%	5.00% -10.00%	7.00%-9.00%
Basement Parking, Parking Garages, Parking Structures	\$6.50-\$8.50	\$4.50-\$13.50	25%	20.00%	7.00%-9.00%
Apartment, Multiple Residence, Rooming House, Basement Resident Living	\$17.00-\$21.00	\$13.00-\$26.00	5%	25.00%-40.00%	5.00%-7.50%

Model Validation

Total Value Conclusions, Recommendations and Validation:

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Each parcel is field reviewed and a value selected based on general and specific data pertaining to the parcel, the neighborhood, and the market. The appraiser determines which available value estimate may be appropriate and may adjust for particular characteristics and conditions as they occur in the valuation area.

In this valuation model the income approach is used to value the majority of the income producing properties that aren't obsolesced (land value is greater than value by the income method) because there are an insufficient number and variety of sales to value the different sectors by the market approach. The income approach also insures greater uniformity and equalization of values.

The standard statistical measures of valuation performance are presented in the 2011 and 2012 Ratio Analysis charts included in this report. Comparison of the 2011 Ratio Study Analysis with the 2012 Ratio Study Analysis indicates that the weighted mean statistical measure of assessment level went from 86.5% to 93.3%. The Coefficient of Dispersion (COD) went from 14.46% to 6.28%, the Coefficient of Variation (COV) went from 19.76% to 10.17%, and the Price-related Differential (PRD) remained unchanged at 1.00%.

The total assessed value for the 2011 assessment year for Area 25 was \$4,956,062,436. The total recommended assessed value for the 2012 assessment year is \$4,875,823,300. Application of these recommended values for the 2012 assessment year results in a total change from the 2011 assessments of -1.62%

The application of the recommended values, results in improved equity between individual properties. Additional statistical measurements show slight changes considered within standard guidelines and reasonable considering current economic conditions. Therefore, it is recommended that the values be posted for the 2012 Assessment Year.

USPAP Compliance

Client and Intended Use of the Appraisal:

This mass appraisal report is intended for use by the public, King County Assessor and other agencies or departments administering or confirming ad valorem property taxes. Use of this report by others for other purposes is not intended by the appraiser. The use of this appraisal, analyses and conclusions is limited to the administration of ad valorem property taxes in accordance with Washington State law. As such it is written in concise form to minimize paperwork. The assessor intends that this report conform to the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for a mass appraisal report as stated in USPAP SR 6-8. To fully understand this report the reader may need to refer to the Assessor's Property Record Files, Assessors Real Property Data Base, separate studies, Assessor's Procedures, Assessor's field maps, Revalue Plan and the statutes.

The purpose of this report is to explain and document the methods, data and analysis used in the revaluation of King County. King County is on a six year physical inspection cycle with annual statistical updates. The revaluation plan is approved by Washington State Department of Revenue. The Revaluation Plan is subject to their periodic review.

Definition and date of value estimate:

Market Value

The basis of all assessments is the true and fair value of property. True and fair value means market value (Spokane etc. R. Company v. Spokane County, 75 Wash. 72 (1913); Mason County Overtaxed, Inc. v. Mason County, 62 Wn. 2d (1963); AGO 57-58, No. 2, 1/8/57; AGO 65-66, No. 65, 12/31/65).

The true and fair value of a property in money for property tax valuation purposes is its "market value" or amount of money a buyer willing but not obligated to buy would pay for it to a seller willing but not obligated to sell. In arriving at a determination of such value, the assessing officer can consider only those factors which can within reason be said to affect the price in negotiations between a willing purchaser and a willing seller, and he must consider all of such factors. (AGO 65,66, No. 65, 12/31/65)

Retrospective market values are reported herein because the date of the report is subsequent to the effective date of valuation. The analysis reflects market conditions that existed on the effective date of appraisal.

Highest and Best Use

RCW 84.40.030

All property shall be valued at one hundred percent of its true and fair value in money and assessed on the same basis unless specifically provided otherwise by law.

An assessment may not be determined by a method that assumes a land usage or highest and best use not permitted, for that property being appraised, under existing zoning or land use planning ordinances or statutes or other government restrictions.

WAC 458-07-030 (3) True and fair value -- Highest and best use.

Unless specifically provided otherwise by statute, all property shall be valued on the basis of its highest and best use for assessment purposes. Highest and best use is the most profitable, likely use to which a property can be put. It is the use which will yield the highest return on the owner's investment. Any reasonable use to which the property may be put may be taken into consideration and if it is peculiarly adapted to some particular use, that fact may be taken into consideration. Uses that are within the realm of possibility, but not reasonably probable of occurrence, shall not be considered in valuing property at its highest and best use.

If a property is particularly adapted to some particular use this fact may be taken into consideration in estimating the highest and best use. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

The present use of the property may constitute its highest and best use. The appraiser shall, however, consider the uses to which similar property similarly located is being put. (Finch v. Grays Harbor County, 121 Wash. 486 (1922))

The fact that the owner of the property chooses to use it for less productive purposes than similar land is being used shall be ignored in the highest and best use estimate. (Sammish Gun Club v. Skagit County, 118 Wash. 578 (1922))

Where land has been classified or zoned as to its use, the county assessor may consider this fact, but he shall not be bound to such zoning in exercising his judgment as to the highest and best use of the property. (AGO 63-64, No. 107, 6/6/64)

Date of Value Estimate

RCW 84.36.005

All property now existing, or that is hereafter created or brought into this state, shall be subject to assessment and taxation for state, county, and other taxing district purposes, upon equalized valuations thereof, fixed with reference thereto on the first day of January at twelve o'clock meridian in each year, excepting such as is exempted from taxation by law.

RCW 36.21.080

The county assessor is authorized to place any property that is increased in value due to construction or alteration for which a building permit was issued, or should have been issued, under chapter 19.27, 19.27A, or 19.28 RCW or other laws providing for building permits on the assessment rolls for the purposes of tax levy up to August 31st of each year. The assessed valuation of the property shall be considered as of July 31st of that year.

Reference should be made to the property card or computer file as to when each property was valued. Sales consummating before and after the appraisal date may be used and are analyzed as to their indication of value at the date of valuation. If market conditions have changed then

the appraisal will state a logical cutoff date after which no market date is used as an indicator of value.

Property Rights Appraised: Fee Simple

Wash Constitution Article 7 § 1 Taxation:

All taxes shall be uniform upon the same class of property within the territorial limits of the authority levying the tax and shall be levied and collected for public purposes only. The word "property" as used herein shall mean and include everything, whether tangible or intangible, subject to ownership. All real estate shall constitute one class.

Trimble v. Seattle, 231 U.S. 683, 689, 58 L. Ed. 435, 34 S. Ct. 218 (1914)

...the entire [fee] estate is to be assessed and taxed as a unit...

Folsom v. Spokane County, 111 Wn. 2d 256 (1988)

...the ultimate appraisal should endeavor to arrive at the fair market value of the property as if it were an unencumbered fee...

The Dictionary of Real Estate Appraisal, 3rd Addition, Appraisal Institute.

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

Assumptions and Limiting Conditions:

- 1. No opinion as to title is rendered. Data on ownership and legal description were obtained from public records. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions unless shown on maps or property record files. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.
- 2. No engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.
- 3. No responsibility for hidden defects or conformity to specific governmental requirements, such as fire, building and safety, earthquake, or occupancy codes, can be assumed without provision of specific professional or governmental inspections.
- 4. Rental areas herein discussed have been calculated in accord with generally accepted industry standards.
- 5. The projections included in this report are utilized to assist in the valuation process and are based on current market conditions and anticipated short term supply demand factors. Therefore, the projections are subject to changes in future conditions that

- cannot be accurately predicted by the appraiser and could affect the future income or value projections.
- 6. The property is assumed uncontaminated unless the owner comes forward to the Assessor and provides other information.
- 7. The appraiser is not qualified to detect the existence of potentially hazardous material which may or may not be present on or near the property. The existence of such substances may have an effect on the value of the property. No consideration has been given in this analysis to any potential diminution in value should such hazardous materials be found (unless specifically noted). We urge the taxpayer to retain an expert in the field and submit data affecting value to the assessor.
- 8. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.
- 9. Maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
- 10. The appraisal is the valuation of the fee simple interest. Unless shown on the Assessor's parcel maps, easements adversely affecting property value were not considered.
- 11. An attempt to segregate personal property from the real estate in this appraisal has been made.
- 12. Items which are considered to be "typical finish" and generally included in a real property transfer, but are legally considered leasehold improvements are included in the valuation unless otherwise noted.
- 13. The movable equipment and/or fixtures have not been appraised as part of the real estate. The identifiable permanently fixed equipment has been appraised in accordance with RCW 84.04.090 and WAC 458-12-010.
- 14. I have considered the effect of value of those anticipated public and private improvements of which I have common knowledge. I can make no special effort to contact the various jurisdictions to determine the extent of their public improvements.
- 15. Exterior inspections were made of all properties in the physical inspection areas (outlined in the body of the report) however; due to lack of access and time few received interior inspections.

Scope of Work Performed:

Research and analyses performed are identified in the body of the revaluation report. The assessor has no access to title reports and other documents. Because of legal limitations we did not research such items as easements, restrictions, encumbrances, leases, reservations,

covenants, contracts, declarations and special assessments. Disclosure of interior home features and, actual income and expenses by property owners is not a requirement by law therefore attempts to obtain and analyze this information are not always successful. The mass appraisal performed must be completed in the time limits indicated in the Revaluation Plan and as budgeted. The scope of work performed and disclosure of research and analyses not performed are identified throughout the body of the report.

CERTIFICATION:

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct
- The report analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- The area(s) physically inspected for purposes of this revaluation are outlined in the body of this report.
- The individuals listed below were part of the "appraisal team" and provided significant real property appraisal assistance to the person signing this certification. Any services regarding the subject area performed by the appraiser within the prior three years, as an appraiser or in any other capacity is listed adjacent their name.
- No significant real property assistance as determined by the undersigned. All services as may be variously defined significant or otherwise, and performed by duly authorized and qualified King County Assessment staff employed in the areas of Public Information, Accounting/Abstract, Commercial, Residential, Information Services, Personal Property, Accounting/Mapping, Accounting/Support, Accounting/Appeals, Chief Appraiser, Accounting/Exemptions, Accounting/Levy Administration, who may have involvement in physical inspection, revalue, appeal response preparation, appeal hearing appearance, data collection, sale verification, new construction evaluation, and any other service which may be required from time to time, is made part of each real property parcel as a matter of public record and this certification by reference.
- Any services regarding the subject area performed by me within the prior three years, as an appraiser or in any other capacity is listed below: Any and all activities required under the Certificate of Appointment under sworn oath appointing the below signed appraiser to the position of true and lawful deputy in the Office of the King County Assessor, and authorized by the State of Washington, Department of Revenue under a Certificate of Accreditation. To include: all duties, responsibilities, and services

associated with the position description of Commercial Appraiser I in the management and valuation of Commercial Area 25, or Capitol Hill. Such duties, responsibilities and services include, but are not limited to physical inspection, revalue, appeal response preparation, appeal hearing appearance, data collection, sale verification, new construction evaluation, and any other service which may be required from time to time and be determined significant or otherwise during the fulfillment of position requirements, and are made part of each real property parcel, is a matter of public record and this certification by reference.

Quadrant/Crew:	Appr date :	Date:		Sales Dates:			
Central Crew	1/1/2011	5/24/2012		4/6/2009	9 - 12/7/2011		
Area	Appr ID:	Prop Type:		Trend us	ed?: Y / N		
25	RARO	Improveme	ent	N			
SAMPLE STATISTICS							
Sample size (n)	27		Potio	Frequency			
Mean Assessed Value	945,600		Natio	riequency			
Mean Sales Price	1,093,600	_					
Standard Deviation AV	1,233,411	9 T					
Standard Deviation SP	1,329,230	8 -					
		7 -					
ASSESSMENT LEVEL		6 -					
Arithmetic mean ratio	0.864	5		66			
Median Ratio	0.902	4					
Weighted Mean Ratio	0.865						
		3 -			s s		
UNIFORMITY		2 -					
Lowest ratio	0.4216	1 -					
Highest ratio:	1.1481	0 10-	0 0 0 0				
Coeffient of Dispersion	14.46%	0	0.2 0.4	0.6 0.8	1 1.2 1.4		
Standard Deviation	0.1708			Detie			
Coefficient of Variation	19.76%			Ratio			
Price-related Differential	1.00						
RELIABILITY		These figures	reflect meas	urements <u>k</u>	<u>efore</u> posting new		
95% Confidence: Median		values.					
Lower limit	0.774						
Upper limit	0.987						
95% Confidence: Mean							
Lower limit	0.800						
Upper limit	0.929						
SAMPLE SIZE EVALUATION							
N (population size)	869						
B (acceptable error - in decimal)	0.05			-			
S (estimated from this sample)	0.1708						
Recommended minimum:	44			+			
Actual sample size:	27						
Conclusion:							
NORMALITY				ALL STATE OF THE S			
Binomial Test							
# ratios below mean:	12						
# ratios above mean:	15			-			
Z:	0.384900179						
Conclusion:	Normal*						
*i.e., no evidence of non-normality					4		
, ottaones of field floridate					<u> </u>		

Parcel Number	Assessed Value	Sale Price	Sale Date	Ratio	Diff: Median
103660-0010	709,500	618,000	6/13/2011	1.1481	0.2459
103660-0030	257,600	340,000	7/7/2011	0.7576	0.1446
112950-0010	5,851,272	6,203,082	4/6/2009	0.9433	0.0411
181380-0005	451,100	500,000	3/24/2010	0.9022	0.0000
219810-0005	1,117,000	1,445,000	12/13/2010	0.7730	0.1292
219810-0021	3,349,000	3,339,000	2/11/2011	1.0030	0.1008
501480-0040	40,000	40,000	1/11/2010	1.0000	0.0978
501480-0040	40,000	54,000	10/5/2011	0.7407	0.1615
600300-1040	406,700	582,500	3/16/2011	0.6982	0.2040
600350-0280	2,437,500	3,037,500	3/17/2011	0.8025	0.0997
600350-1795	1,682,300	1,650,000	10/20/2009	1.0196	0.1174
664968-0010	440,200	430,000	5/6/2011	1.0237	0.1215
685070-0075	968,100	1,250,000	4/30/2010	0.7745	0.1277
685070-0430	741,800	875,000	10/29/2010	0.8478	0.0544
685070-0480	1,041,100	1,224,000	1/25/2011	0.8506	0.0516
721740-0577	509,700	479,500	4/26/2010	1.0630	0.1608
722850-0985	263,500	625,000	4/7/2010	0.4216	0.4806
722850-1713	267,300	282,000	10/7/2010	0.9479	0.0457
722850-1714	251,900	287,000	5/20/2010	0.8777	0.0245
722850-1716	254,900	280,000	3/28/2011	0.9104	0.0082
723460-1395	901,700	860,000	3/3/2010	1.0485	0.1463
745997-0010	306,000	380,000	8/13/2009	0.8053	0.0969
745997-0020	513,400	535,000	4/13/2010	0.9596	0.0574
745997-0040	256,700	260,000	1/31/2011	0.9873	0.0851
745997-0060	508,500	550,000	2/9/2010	0.9245	0.0223
750250-0015	1,513,400	2,500,000	12/7/2011	0.6054	0.2968
880490-1080	451,900	900,000	10/24/2011	0.5021	0.4001

Quadrant/Crew:	Appr date :	Date:		Sales Dates:			
Central Crew	1/1/2012	5/24/2012		4/6/200	9 - 12/7/2011		
Area	Appr ID:	Prop Type:		Trend us	ed?: Y / N		
25	RARO	Improveme	ent	N			
SAMPLE STATISTICS							
Sample size (n)	27		Datie F	Troduoney			
Mean Assessed Value	1,020,600		Ratio	requency			
Mean Sales Price	1,093,600	40					
Standard Deviation AV	1,273,918	18					
Standard Deviation SP	1,329,230	16					
		14 -					
ASSESSMENT LEVEL		12 -					
Arithmetic mean ratio	0.931	10 -					
Median Ratio	0.932				47		
Weighted Mean Ratio	0.933	8					
		6 -		Sie:			
UNIFORMITY		4 -					
Lowest ratio	0.6982	2 -					
Highest ratio:	1.2475	0 -0-	0 - 0 - 0 - 0 - 0				
Coeffient of Dispersion	6.28%	0	0.2 0.4	0.6 0.8	1 1.2 1.4		
Standard Deviation	0.0947			Ratio			
Coefficient of Variation	10.17%			Rauo			
Price-related Differential	1.00						
RELIABILITY		These figures	reflect measu	urements <u>a</u>	<u>fter</u> posting new		
95% Confidence: Median	0.000	values.					
Lower limit	0.903						
Upper limit	0.965						
95% Confidence: Mean	0.005						
Lower limit	0.895						
Upper limit	0.966						
SAMPLE SIZE EVALUATION				1			
N (population size)	869						
B (acceptable error - in decimal)	0.05						
S (estimated from this sample)	0.0947						
Recommended minimum:	14						
Actual sample size:	27						
Conclusion:	OK	.,					
NORMALITY							
Binomial Test							
# ratios below mean:	12						
# ratios above mean:	15						
z:	0.384900179						
Conclusion:	Normal*						
*i.e., no evidence of non-normality	У						

Parcel Number	Assessed Value	Sale Price	Sale Date	Ratio	Diff: Median
103660-0010	605,700	618,000	6/13/2011	0.9801	0.0481
103660-0030	314,900	340,000	7/7/2011	0.9262	0.0058
112950-0010	5,851,300	6,203,082	4/6/2009	0.9433	0.0113
181380-0005	451,300	500,000	3/24/2010	0.9026	0.0294
219810-0005	1,117,000	1,445,000	12/13/2010	0.7730	0.1590
219810-0021	3,349,000	3,339,000	2/11/2011	1.0030	0.0710
501480-0040	49,900	40,000	1/11/2010	1.2475	0.3155
501480-0040	49,900	54,000	10/5/2011	0.9241	0.0080
600300-1040	406,700	582,500	3/16/2011	0.6982	0.2338
600350-0280	2,925,100	3,037,500	3/17/2011	0.9630	0.0310
600350-1795	1,652,600	1,650,000	10/20/2009	1.0016	0.0695
664968-0010	400,200	430,000	5/6/2011	0.9307	0.0013
685070-0075	1,103,800	1,250,000	4/30/2010	0.8830	0.0490
685070-0430	741,800	875,000	10/29/2010	0.8478	0.0843
685070-0480	1,140,800	1,224,000	1/25/2011	0.9320	0.0000
721740-0577	467,200	479,500	4/26/2010	0.9743	0.0423
722850-0985	607,200	625,000	4/7/2010	0.9715	0.0395
722850-1713	272,100	282,000	10/7/2010	0.9649	0.0329
722850-1714	256,400	287,000	5/20/2010	0.8934	0.0386
722850-1716	259,500	280,000	3/28/2011	0.9268	0.0052
723460-1395	820,000	860,000	3/3/2010	0.9535	0.0215
745997-0010	306,000	380,000	8/13/2009	0.8053	0.1268
745997-0020	513,400	535,000	4/13/2010	0.9596	0.0276
745997-0040	256,700	260,000	1/31/2011	0.9873	0.0553
745997-0060	508,500	550,000	2/9/2010	0.9245	0.0075
750250-0015	2,344,200	2,500,000	12/7/2011	0.9377	0.0057
880490-1080	785,200	900,000	10/24/2011	0.8724	0.0596

Area	Nbhd	Major	Minor	Total NRA	E#	Sale Price	Sale Date	SP/ NRA	Property Name	Zone	Par. Ct	Ver.	Remarks
025	041	112950	0010	20,949	2386079	\$6,203,082	04/06/09	\$296.10	BROADWAY & PINE	NC3P-65	1	Y	
025		600350	0280	16,224	2482667	\$3,037,500	03/17/11		Northwest Actors' Studio	NC3P-65	. 1	Y	
025		685070	0075			\$1,250,000	04/30/10		Bailey-Coy Books	NC3P-40	1	Y	
025	041	750250	0015	7,809	2521531	\$2,500,000	12/07/11		OFFICES	NC3P-65	1	Ÿ	
025	041	880490	1080	3,280	2515372	\$900,000	10/24/11	\$274.39	ALPINE AUTOMOTIVE	NC3P-65	1	Y	
025	042	219810	0005	7,550	2472923	\$1,445,000	12/13/10	\$191.39	MIXED-USE APARTMENT	NC3-85	1	Υ	
025	042	219810	0021	9,660	2479345	\$3,339,000	02/11/11	\$345.65	YASUKO'S RESTAURANT	NC3-85	4	Υ	
025	043	103660	0010	3,461	2496210	\$618,000	06/13/11	\$178.56	BRAEBURN THE	NC3P-65	1	Υ	
025	043	103660	0030	1,145	2500437	\$340,000	07/07/11	\$296.94	BRAEBURN THE	NC3P-65	1	Υ	
025	043	181380	0005	1,833	2434197	\$500,000	03/24/10	\$272.78	Live / Work unit	NC2-40	1	Υ	
025	043	501480	0040	192	2513189	\$54,000	10/05/11	\$281.25	MADISON LOFTS	NC2-40	1	Y	
025	043	501480	0040	192	2426255	\$40,000	01/11/10	\$208.33	MADISON LOFTS	NC2-40	1	Y	-
025	043	600300	0095	1,224	2393058	\$418,000	06/01/09	\$341.50	ACACIA FLORIST	NC3P-65	1	26	Imp changed after sale; not in ratio
025	043	600300	0340	4,800	2459065	\$1,500,000	09/14/10	\$312.50	DAWSON PLUMBING	NC3P-65	1	26	Imp changed after sale; not in ratio
025		600300	1040	2,220	2483684	\$582,500	03/16/11	\$262.39	SFR IN USE AS OFFICE	NC3-40	1	Υ	
025		745997	0010	1,224	2404390	\$380,000	08/13/09	\$310.46	RUBY	NC3-40	1	Υ	
025	044	745997	0020	2,054	2436435	\$535,000	04/13/10	\$260.47	RUBY	NC3-40	2	Υ	
025	044	745997	0040	1,027	2476851	\$260,000	01/31/11	\$253.16	RUBY	NC3-40	1	Y	
025	044	745997	0060	2,034	2429880	\$550,000	02/09/10	\$270.40	RUBY	NC3-40	1	Y	
025	045	721740	0577	1,699	2439004	\$479,500	04/26/10	\$282.22	VACANT TOWNHOUSE PLAT	NC2P-40	1	Υ	
025	045	722850	0985	2,930	2436157	\$625,000	04/07/10	\$213.31	Live / Work	NC2P-30	1	Y	
025	045	722850	1713	972	2462050	\$282,000	10/07/10	\$290.12	2012 E Union - Mercanta Coffee H	NC2P-30	1	Y	
025	045	722850	1714	916	2443882	\$287,000	05/20/10		2016 E Union	NC2P-30	1	Y	
025	045	722850	1716	927	2484902	\$280,000	03/28/11	\$302.05	2012 Union	NC2P-30	1	Υ	
025	045	723460	1395	7,381	2431446	\$860,000	03/03/10	\$116.52	OFFICES & SHOPS	NC1-30	1	Y	
025	045	912610	1995	4,200	2438185	\$515,280	04/26/10	\$122.69	NEIGHBORHOOD RETAIL	NC1-30	1	26	Imp changed after sale; not in ratio
025	046	600350	1795	4,414	2413711	\$1,650,000	10/20/09	\$373.81	Renovation from Apts to Office	L-3	1	Y	
025	046	685070	0430	2,997	2465785	\$875,000	10/29/10	\$291.96	GOTTELAND&KACZARSKI ARCHITE	MR	1	Υ	-
025	046	685070	0480	4,550	2475992	\$1,224,000	01/25/11	\$269.01	Tucker House - Open Office with	MR	1	Υ	
025	047	664968	0010	2,001	2490108	\$430,000	05/06/11	\$214.89	PARK VIEW THE CONDOMINIUM	NC1P-30	1	Υ	

Vacant Sales for Area 025 with Sales Used

05/22/2012

	Nbhd.	Major	Minor	Land Area	E#	Sale Price	Sale Date	SP / Ld. Area	Property Name	Zone	Par. Ct.		Remarks
025	041	600350	0699	7,260	2503227	\$850,000	07/29/11	\$117.08	NORTHWEST FAMILY DEVELOPMEN	NC3-40	1	Υ	
025	041	600350	1280	3,200	2376715	\$800,000	01/06/09	\$250.00	Office	NC3-40	1	Y	
025	041	872560	0410	9,652	2442792	\$2,325,000	05/14/10	\$240.88	PARKING LOT	NC3P-65	1	Y	
025	042	197820	0940	14,400	2472420	\$4,000,000	12/24/10	\$277.78	PARKING LOT	HR	1	Y	
025	042	197820	1400	18,760	2475578	\$3,750,000	01/21/11	\$199.89	BROADWAY MEDICAL CLINIC	MIO-105	2	Y	
025	042	219760	0195	21,511	2488912	\$5,600,000	04/28/11	\$260.33	Vacant	NC3-85	4	Y	
025	042	219760	0490	7,200	2524331	\$1,000,000	12/23/11	\$138.89	5 UNIT APT, TRIPLEX	MR	1	Y	
025	043	095500	0530	4,200	2437609	\$475,000	04/16/10	\$113.10	VACANT LAND	L-4	1	Y	
025	043	172880	0066	14,180	2514720	\$3,700,000	10/20/11	\$260.93	PARKING LOT -	NC3P-65	1	Y	
025	045	722850	0985	2,635	2380251	\$300,000	02/10/09	\$113.85	Old Foundation Only	NC2P-30	1	Y	
025	045	723460	1450	7,584	2520967	\$410,000	11/29/11	\$54.06	OFFICE BLDG	NC1-30	1	Y	
025	046	600300	1840	10,800	2512035	\$1,850,000	09/29/11	\$171.30	SFR - WEATHFORD ANTIQUES	NC2-40	1	Y	

Improvement Sales for Area 025 with Sales not Used

05/22/2012

Area	Nbhd	Major	Minor	Total NRA	E#	Sale Price	Sale Date	SP/NRA	Property Name	Zone		Ver. Code	Remarks
025	041	556966	0010	1,481	2505630	\$900,000	08/15/11	\$607.70 MC	NIQUE LOFTS CONDOMINIUM	NC3P-65	1	15	No market exposure
025	041	685070	0315	129,680		\$14,700,000	03/24/11	\$113.36 BR	OADWAY MARKET (lower retail of	NC3-40	2	52	Statement to dor
025	041	872560		9,162	2521028	\$3,150,000	11/23/11	\$343.81 BE	NSON GROCERY/Victrola Coffee	NC3P-65	1	44	Tenant
025		872560		9,162		\$750,000	09/04/09	\$81.86 BE	NSON GROCERY/Victrola Coffee	NC3P-65	1	22	Partial interest (1/3, 1/2, etc.)
025		219760	0742	2,420		\$240,000	01/09/09	\$99.17 Poo	or Condition Boarding House	NC3-65	1		Bankruptcy - receiver or trustee
025		859090	0571	11,760		\$3,696,000	05/06/11	\$314.29 MC	NASTARY	HR	1	21	Trade
025	043	723460	1045	3,602		\$1,900,000	11/13/09	\$527.48 GA	YLORD BROADCASTING	NC3-65	1	15	No market exposure
025	044	745997	0010	1,224		\$380,000	08/14/09	\$310.46 RU	BY	NC3-40	2	31	Exempt from excise tax
025	044	866990		653	2376407	\$275,000	01/02/09	\$421.13 Tra	monti At Lake Union Condomini	NC3-40	5	48	Condo with garage, moorage, or stora
025		322504		5,056		\$3,000,000	12/15/11	\$593.35 Mo	thers Place Daycare Center	NC3P-65	2		Related party, friend, or neighbor
025	045	684070		416		\$362,000	11/22/11	\$870.19 TH	E FACTS NEWSPAPER	NC1-40	1	61	Financial institution resale
025	045	684070	0525	416		\$497,544	10/16/09	\$1,196.02 TH	E FACTS NEWSPAPER	NC1-40	1		Exempt from excise tax
025	045	722850		0	2462491	\$800,000	10/05/10	\$0.00 CA	R WASH-SELF SERVICE	NC2P-40	1		No market exposure
025	045	722850	0145	1,705	2443965	\$750,000	05/26/10	\$439.88 PH	ILLY'S BEST	NC2P-40	1		Financial institution resale
025	046	133680	0260	4,500	2469754	\$629,000	12/03/10	\$139.78 SF	R - PSYCHIATRIC CLINIC	SF 5000	1		No market exposure
025	046	191210	1205	10,051	2434731	\$1,299,200	03/24/10	\$129.26		NC1-40	3	-	Financial institution resale
025		684820	0330	_ 2,800		\$1,300,000	03/11/10	\$464.29 AR	CHITECT OFFICES	NC1-40	1	15	No market exposure
025		871210	0035	5,486		\$939,400	10/01/10	\$171.24 MC	NTLAKE OFFICE BLDG	NC1-30	2		Forced sale
025	047	715220	0245	3,687	2493891	\$300,000	05/20/11	\$81.37 Kat	thryn Allen Clay Studio, and G	NC1-30	1		Statement to dor

Vacant Sales for Area 025 with Sales not Used

05/22/2012

Area	Nbhd.	Major	Minor	Land Area	E#	Sale Price	Sale Date	SP/Ld. Area	Property Name	Zone	Par. Ct.	Ver. Code	Remarks
025	041	066000	1905	14,100	2523157	\$5,500,000	12/14/11	\$390.07	OFFICE BLDG	NC3P-85	1	15	No market exposure
025	041	600350	0400	4,800	2379229	\$1,218,350	02/05/09	\$253.82	KFC PARKING LOT	NC3-65	1	51	Related party, friend, or neighbor
025	041	600350	1240	5,120	2376332	\$1,800,000	01/07/09	\$351.56	Cafe' Septieme	NC3-40	1	36	Plottage
025	041	600350	1250	5,120	2424982	\$3,418,000	01/06/10	\$667.58	Noah's Bagels	NC3P-40	1	36	Plottage
025	042	197820	1140	7,200	2425105	\$1,374,863	01/08/10	\$190.95	PARKING LOT	NC3-160	1	31	Exempt from excise tax
025	042	197820	1140	7,200	2444211	\$1,300,000	05/27/10	\$180.56	PARKING LOT	NC3-160	1	15	No market exposure
025	042	219760	0740	877	2411259	\$30,000	09/17/09	\$34.21	VACANT	NC3P-65	1	51	Related party, friend, or neighbor
025	042	859090	0531	4,800	2490068	\$1,478,400	05/06/11	\$308.00	VACANT	HR	1	21	Trade
025	043	723460	1310	4,606	2489218	\$450,000	04/11/11	\$97.70	Vacant Land	NC3P-65	4	31	Exempt from excise tax
025	043	982870	2760	1,000	2467691	\$30,000	11/10/10	\$30.00	VACANT LAND	L-2	1	15	No market exposure
025	043	982870	2920	5,760	2434029	\$5,000	03/17/10	\$0.87	VACANT LAND	L-3	1	24	Easement or right-of-way
025	044	196520	0015	5,862	2484784	\$200,000	03/28/11	\$34.12	VACANT	L-3 RC	1	61	Financial institution resale
025	045	912610	1985	8,891	2470270	\$410,000	12/08/10	\$46.11	Vacant	NC1-30	2	61	Financial institution resale
025	046	216390	0566	1,733	2518788	\$7,500	11/17/11	\$4.33	VACANT	LR3	1	18	Quit claim deed
025	046	684820	0762	523	2497091	\$46,000	06/20/11	\$87.95	Parking for Minor 0700 (SFR)	MR	1	51	Related party, friend, or neighbor

Major	Minor	GeoArea	GeoNbhd
024220	0000	25	43
076685	0000	25	46
076900	0000	25	46
103660	0000	25	43
130330	0045	25	46
130330	0095	25	46
135530	0019	25	43
135530	0025	25	43
135530	0034	25	43
160040	0000	25	43
172880	0005	25	43
172880	0030	25	43
172880	0062	25	43
172880	0070	25	43
172880	0100	25	43
172880	0115	25	43
172880	0165	25	43
179040	0000	25	46
179260	0000	25	43
180690	0108	25	46
180690	0130	25	46
180690	0140	25	46
180690	0240	25	46
180690	0250	25	46
180690	0315	25	46
180690	0325	25	46
180690	0370	25	46
180690	0405	25	46
180690	0435	25	46
180690	0455	25	46
180690	0460	25	46
180690	0475	25	46
180690	0485	25	46
197450	0000	25	46
228525	0000	25	43
228540	0000	25	43
260779	0000	25	43
261990	0000	25	43
267400	0000	25	46
269520	0000	25	43
278410	0005	25	46
278410	0055	25	46

	278410	0095	25	46		
	278460	0055	25	46		
	278460	0060	25	46		
	278460	0070	25	46		
	278460	0085	25	46		
	330370	0265	25	46		
	330370	0270	25	46		
	330370	0310	25	46		
•	348300	0000	25	43		
	348600	0000	25	43		
	386540	0010	25	43	,	
	395607	0000	25	46		
	423240	1260	25	46		
	423240	1360	25	46		
	423240	1400	25	46		
	439730	0000	25	43		
	500900	0000	25	43		
	501150	0000	25	43		
	570750	0105	25	43		
	600300	0240	25	43		
	600300	0320	25	43		
	600300	0335	25	43		
	600300	0375	25	43		
•	600300	0400	25	43		
	600300	0635	25	43		
•	600300	0640	25	43		
	600300	0685	25	43		
	600300	0695	25	43		
	600300	0760	25	43		
	600300	0765	25	43		
·	600300	0770	25	43		
	600300	0775	25	43		
	600300	0850	25	43		
	600300	0860	25	43	,	
	600300	0875	25	43		
	600300	0905	25	43		
	600300	0930	25	43		
	600300	1050	25	43		
	600300	1075	25	43		
	600300	1390	25	43		
	600300	1410	25	43		
	600300	1430	25	43		
	600300	1440	25	43		

600300	1460	25	43		
600300	1484	25	43		
600300	1550	25	43		
600300	1555	25	43		
600300	1560	25	43		
600300	1585	25	43		
600300	1600	25	43		
600300	1610	25	43	•	
600300	1615	25	43		
600300	1635	25	43		
600300	1655	25	43		
600300	1665	25	43		
600300	1670	25	43	*	
600300	1675	25	43		
600300	1695	25	43		
600300	1705	25	46		
600300	1715	25	46		
600300	1720	25	46 46		
600300	1725	25	46		
600300	1745	25 25	46 46		
600300 600300	1765 1770	25 25	46 46		
600300	1770 1795	25	46 46		
600300	1800	25 25	46 46		
600300	1805	25 25	46 46		•
600300	1820	25 25	46 46		
600300	1850	25 25	46		
600300	1885	25 25	46		
600300	1890	25	46		
600300	1915	25	46		
600300	1930	25	46		
600300	2010	25	46		
600350	1625	25	46	•	
600350	1630	25	46		
600350	1705	25	46		
600350	1715	25	46		
600350	1725	25	46		
600350	1740	25	46		
600350	1765	25	46		
600350	1800	25	46		
600350	1840	25	46		
600350	1841	25	46		
600350	1900	25	46		

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	600350	1905	25	46		
	600350	1931	25	46		
	600350	1950	25	46		
	608180	0000	25	43		
	639148	0000	25	46		
	639680	0000	25	45		
	685170	0195	25	46		
	685170	0205	25	46		
	685170	0210	25	46		
	685170	0215	25	46		
	685170	0220	25	46		
•	723460	0205	25	43		
	723460	0215	25	43		
	723460	0240	25	43		
	723460	0241	25	43		
	723460	0250	25	43		
	723460	0290	25	43		
	723460	0325	25	43		
	723460	0340	25	43		
	723460	0345	25	43	•	
	723460	0350	25	43		
	723460	0355	25	43		
	723460	0360	25	43		
	723460	0400	25	43		
	723460	0470	25	43		
	723460	0475	25	43		
	723460	0490	25	43		
	723460	0530	25	43		
	723460	0535	25	43		
	723460	0540	25	43		
	723460	0542	25	43		
	723460	0545	25	43		
	723460	0550	25	43		
	723460	0570	25	43		
	723460	0600	25	43		
	723460	1020	25	43		
	723460	1035	25	43		
	723460	1043	25	43		
	723460	1085	25	43		
	723460	1100	25	43		
	723460	1120	25	43		
	723460	1141	25	43		
	723460	1160	25	43		

723460	1185	25	43		
723460	1220	25	43		
723460	1270	25	43		
723460	1325	25	43		
723460	1335	25	43		
723460	1360	25	43		
767600	0000	25	43		
769840	0000	25	43		
773205	0000	25	46		
783680	0005	25	43		
783680	0015	25	43		
783680	0020	25	43		
783680	0045	25	43	•	
808040	0055	25	46		
808040	0135	25	43		
808040	0165	25	43		
808040	0180	25	43		
808040	0185	25	43		
808040	0190	25	43		
808040	0200	25	43		
808090	0020	25	43		
808090	0035	25	43		
808090	0041	25	43		
808090	0090	25	46		
808090	0095	25	46		
808090	0110	25	46		
808090	0140	25	46		
860035	0000	25	43		٠
866495	0000	25	43		
866497	0000	25	43		
870000	0000	25	46		
872500	0000	25	46	•	
873241	0000	25	46		
889880	0000	25	46		
894220	0000	25	43		
894620	0000	25	45		
942140	0010	25	43		
942140	0015	25	43		
942140	0020	25	43		
942140	0021	25	43		
942140	0025	25	46		
942140	0026	25	46		