# Quick Service, Fast Casual, & Casual Dining Restaurants

Area: 413

# Commercial Revalue for 2021 Assessment Roll





# **King County**Department of Assessments

Setting values, serving the community, and pursuing excellence

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Dear Property Owners,

Our field appraisers work hard throughout the year to visit properties in neighborhoods across King County. As a result, new commercial and residential valuation notices are mailed as values are completed. We value your property at its "true and fair value" reflecting its highest and best use as prescribed by state law (RCW 84.40.030; WAC 458-07-030).

We continue to work to implement your feedback and ensure we provide you accurate and timely information. We have made significant improvements to our website and online tools to make interacting with us easier. The following report summarizes the results of the assessments for your area along with a map. Additionally, I have provided a brief tutorial of our property assessment process. It is meant to provide you with background information about our process and the basis for the assessments in your area.

Fairness, accuracy and transparency set the foundation for effective and accountable government. I am pleased to continue to incorporate your input as we make ongoing improvements to serve you. Our goal is to ensure every taxpayer is treated fairly and equitably.

Our office is here to serve you. Please don't hesitate to contact us if you ever have any questions, comments or concerns about the property assessment process and how it relates to your property.

In Service,

John Wilson King County Assessor



# **How Property Is Valued**

King County along with Washington's 38 other counties use mass appraisal techniques to value all real property each year for property assessment purposes.

# What Are Mass Appraisal Techniques?

In King County the Mass Appraisal process incorporates statistical testing, generally accepted valuation methods, and a set of property characteristics for approximately 700,000 residential, commercial and industrial properties. More specifically for commercial property, the Assessor breaks up King County into geographic or specialty (i.e., office buildings, warehouses, retail centers, etc.) market areas and annually develops valuation models using one or more of the three standard appraisal indicators of value: Cost, Sales Comparison (market) and Income. For most commercial properties the income approach is the primary indicator of value. The results of the models are then applied to all properties within the same geographic or specialty area.

# **Are Properties Inspected?**

All property in King County is physically inspected at least once during each six year cycle. Each year our appraisers inspect a different geographic neighborhood. An inspection is frequently an external observation of the property to confirm whether the property has changed by adding new improvements or shows signs of deterioration more than normal for the property's age. From the property inspections we update our property assessment records for each property. In cases where an appraiser has a question, they will approach the occupant to make contact with the property owner or leave a card requesting the taxpayer contact them.

#### RCW 84.40.025 - Access to property

For the purpose of assessment and valuation of all taxable property in each county, any real or personal property in each county shall be subject to visitation, investigation, examination, discovery, and listing at any reasonable time by the county assessor of the county or by any employee thereof designated for this purpose by the assessor.

In any case of refusal to such access, the assessor shall request assistance from the department of revenue which may invoke the power granted by chapter <u>84.08</u> RCW.

# **How Are Commercial Properties Valued?**

The Assessor collects a large amount of data regarding commercial properties: cost of construction, sales of property, and prevailing levels of rent, operating expenses, and capitalization rates. Statistical analysis is conducted to establish relationships between factors that might influence the value of commercial property. Lastly valuation models are built and applied to the individual properties. For income producing properties, the following steps are employed to calculate an income approach:

- 1. Estimate potential gross income
- 2. Deduct for vacancy and credit loss
- 3. Add miscellaneous income to get the effective gross income
- 4. Determine typical operating expenses
- 5. Deduct operating expenses from the effective gross income
- 6. Select the proper capitalization rate
- 7. Capitalize the net operating income into an estimated property value



# **How is Assessment Uniformity Achieved?**

The Assessor achieves uniformity of assessments through standardization of rate tables for incomes, operating expenses, vacancy and credit loss collections and capitalization rates which are uniformly applied to similarly situated commercial properties. Rate tables are generated annually that identify specific rates based on location, age, property type, improvement class, and quality grade. Rate tables are annually calibrated and updated based on surveys and collection of data from local real estate brokers, professional trade publications, and regional financial data sources. With up-to-date market rates we are able to uniformly apply the results back to properties based on their unique set of attributes.

Where there is a sufficient number of sales, assessment staff may generate a ratio study to measure uniformity mathematically through the use of a coefficient of dispersion (aka COD). A COD is developed to measure the uniformity of predicted property assessments. We have adopted the Property Assessment Standards prescribed by the International Association of Assessing Officers (aka IAAO) that may be reviewed at <a href="https://www.IAAO.org">www.IAAO.org</a>. The following are target CODs we employ based on standards set by IAAO:

Type of Property - General	Type of Property - Specific	COD Range
Single-family Residential (including residential condominiums)	Newer or more homogeneous areas	5.0 to 10.0
Single-family Residential	Older or more heterogeneous areas	5.0 to 15.0
Other residential	Rural, seasonal, recreational, manufactured housing, 2-4-unit housing	5.0 to 20.0
Income-Producing Properties	Larger areas represented by samples	5.0 to 15.0
Income-Producing Properties	Smaller areas represented by smaller samples	5.0 to 20.0
Vacant Land		5.0 to 25.0
Other Real and Personal Property		Varies with local conditions

Source: IAAO, Standard on Ratio Studies, 2013, Table 1-3.

More results of the statistical testing process is found within the attached area report.

# **Requirements of State Law**

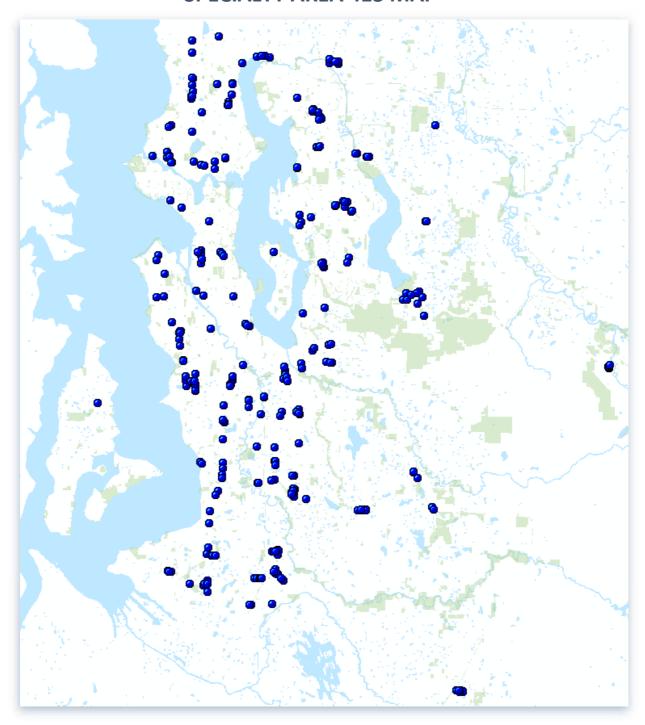
Within Washington State, property is required to be revalued each year to market value based on its highest and best use. (RCW 84.41.030; 84.40.030; and WAC 458-07-030). Washington Courts have interpreted fair market value as the amount of money a buyer, willing but not obligated to buy, would pay to a seller willing but not obligated to sell. Highest and Best Use is simply viewed as the most profitable use that a property can be legally used for. In cases where a property is underutilized by a property owner, it still must be valued at its highest and best use.

# **Appraisal Area Reports**

The following area report summarizes the property assessment activities and results for a general market area. The area report is meant to comply with state law for appraisal documentation purposes as well as provide the public with insight into the mass appraisal process.



# **SPECIALTY AREA 413 MAP**





# Specialty Area 413 Annual Update Ratio Study Report

# PRE-REVALUE RATIO ANALYSIS

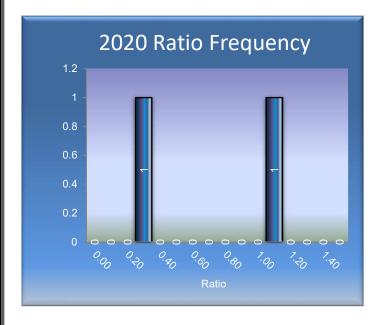
Pre-revalue ratio analysis compares sales from 2018 through 2020 in relation to the previous assessed value as of 1/1/2020.

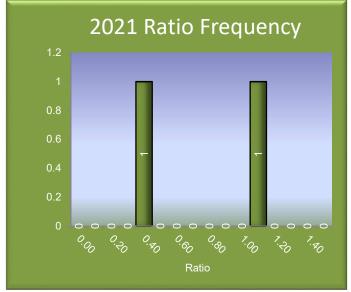
PRE-REVALUE RATIO SAMPLE STATISTICS	
Sample size (n)	2
Mean Assessed Value	4,027,700
Mean Adj. Sales Price	4,987,500
Standard Deviation AV	4,342,767
Standard Deviation SP	2,280,419
ASSESSMENT LEVEL	
Arithmetic Mean Ratio	0.680
Median Ratio	0.680
Weighted Mean Ratio	0.808
UNIFORMITY	
Lowest ratio	0.2835
Highest ratio:	1.0755
Coefficient of Dispersion	58.28%
Standard Deviation	0.5600
Coefficient of Variation	82.41%
Price Related Differential (PRD)	0.84

# **POST-REVALUE RATIO ANALYSIS**

Post revalue ratio analysis compares sales from 2018 through 2020 and reflects the assessment level after the property has been revalued to 1/1/2021.

POST REVALUE RATIO SAMPLE STATISTICS	
Sample size (n)	2
Mean Assessed Value	4,171,300
Mean Sales Price	4,987,500
Standard Deviation AV	4,139,757
Standard Deviation SP	2,280,419
ASSESSMENT LEVEL	
Arithmetic Mean Ratio	0.722
Median Ratio	0.722
Weighted Mean Ratio	0.836
UNIFORMITY	
Lowest ratio	0.3686
Highest ratio:	1.0755
Coefficient of Dispersion	48.95%
Standard Deviation	0.4999
Coefficient of Variation	69.23%
Price Related Differential (PRD)	0.86





# **Executive Summary Report**

Appraisal Date: 1/1/2021 – 2021 Assessment Year

# **Specialty Appraisal Area:**

 Area 413: Quick Service Restaurants, Fast Casual Restaurants, & Casual Dining Restaurants

# Sales – Improved Summary:

• Number of Sales: 16; 2 in ratio study

• Range of Sales Dates: 2/12/2018 -5/3/2020

# Sales - Ratio Study Summary:

Sales - Improved Valuation Change Summary								
		Mean	N	/lean Sales				
		Assessed		Price	Ratio	COD	cov	PRD
2020 Value	\$	4,027,700	\$	4,987,500	80.80%	58.28%	82.41%	84.00%
<b>2021 Value</b>	\$	4,171,300	\$	4,987,500	83.60%	48.95%	69.23%	86.00%
Change	\$	143,600			2.80%	-9.33%	-13.18%	2.00%
% Change		3.57%			3.47%	-16.01%	-15.99%	2.38%

<sup>\*</sup>COD is a measure of uniformity, the lower the number the better the uniformity

Sales used in the analysis: All improved sales that were verified as good sales that did not have characteristic changes between the date of sale and the date of appraisal were included in the analysis. Examples of sales that are not included in the analysis are sales that are change of use after the sale date; sold as a portion of a bulk portfolio sale; sales that had significant renovation after the sale, or have been segregated or merged since being purchased. In addition, sales of absolute triple-net leased assets, primarily national QSR-branded properties, were excluded from the ratio study. These properties are sold at prices based on the Leased Fee interest and the high credit-worthiness of the tenant as opposed to the unencumbered Fee Simple interest the Assessor is tasked with valuing. These sales tend to reflect higher values than the Assessor's valuation models produced using current fair-market parameters that reflect the Fee Simple interest.

The low number of sales used in the analysis limits the ratio study's reliability, and it is included primarily for informational purposes.

# **Total Population - Parcel Summary Data:**

Total Population - Parcel Summary Data					
	Land Improvements Total				
2020 Value	\$429,043,900	\$154,832,800	\$583,876,700		
2021 Value	\$434,244,500	\$152,960,200	\$587,204,700		
	1.21%	-1.21%	0.57%		

**Number of Parcels in the Ratio Population: 291** 

# **Conclusion and Recommendation:**

Total assessed values for the 2021 revalue increased by +0.57%.

The values recommended in this report improve uniformity and equity; therefore, it is recommended that the values should be posted for the 2021 Assessment Year.

# **Identification of the Area**

# Name or Designation

• Area 413: Quick Service Restaurants, Fast Casual Restaurants, & Casual Dining Restaurants

# **Area 413 Neighborhoods**

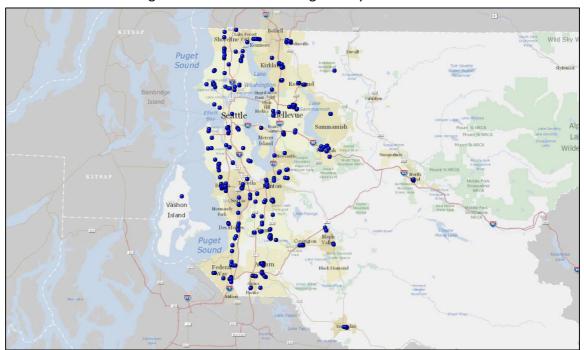
- 413-10 QSR NW King County
- 413-20 QSR SW King County
- 413-30 QSR NE King County
- 413-40 QSR SE King County
- 413-50 Fast Casual/Casual Dining

#### **Boundaries**

King County

# Maps

General maps of the area are included in this report. More detailed Assessor's maps are located on the 7<sup>th</sup> floor of the King Street Center or the King County Assessor website.



#### **Area Description**

Specialty Area 413 encompasses all of King County and includes all Quick Serve Restaurants (QSR), Fast Casual Restaurants, and Casual Dining Restaurants. This report contains data pertinent to the revalue of this Specialty area.



# **Area Overview**

The QSR's in King County have been segmented into four geographic regions 413-10: Northwest King County, 413-20: Southwest King County, 413-30: Northeast King County, and 413-40: Southeast King County. Fast Casual and Casual dining restaurants are found in neighborhood 413-50. Their geographic location and restaurant type describe these regions. Significant concentrations of QSR and fast-casual restaurants are located in the South End (Kent, Auburn, Federal Way, Renton, & Tukwila) of the county. All QSR, fast-casual and casual dining restaurant Specialty properties were revalued this year. Area 413-20, QSR's located in southwest King County, were inspected this year.

According to the National Restaurant Association (NRA), restaurants are divided into four basic types or classifications:

- Type I (quick service restaurants [QSR]): examples include Chick-fil-A, McDonalds, Wendy's, Burger King, KFC, Taco Bell, Taco Time, Arby's, etc.
- **Type II (fast casual):** examples include Pizza Hut, Qdoba, Five Guy Burgers, Panera Bread, Dicks, etc.
- Type III (casual/family dining): examples include Denny's, IHOP, Applebee's, Red Robin, Olive Garden, Chili's, etc.
- Type IV (fine dining): Fine dining restaurants are not valued in this report as they are valued by the King County Assessor's area appraiser.

The QSR restaurants are further divided into segments such as: hamburgers, chicken, seafood, sandwich, snacks, and pizza.

QSR, fast-casual dining, and casual dining restaurants are special-purpose properties often specifically designed and tailored for major brand recognition. Area 413 includes those restaurants with national recognition and are listed in the top 50 restaurant chains in each category by the NRA.

The majority of the restaurants are "stand-alone" structures with both land and building included in the property description. Restaurants not included in Area 413, such as Subway and Starbucks tend to be located in retail centers, where they lease the space as part of a larger complex and are not stand-alone facilities. When a Subway or Starbucks location is "stand-alone" they are included in Area 413. When QSR, fast casual or casual dining restaurants are located within neighborhood shopping centers and are not stand-alone facilities the restaurants are valued by either the geographic area appraiser or the Area 250 Major Retail Specialty appraiser and are not included in Area 413 Specialty.

Ownership of QSR facilities includes both corporate-owned and franchise-owned restaurants. According to National Restaurant News, franchisees operate 80 percent of the total restaurants. Corporate-owned restaurants verses franchisee operated restaurants range from Dunkin' Donuts and Baskin-Robbins, which have no corporate owned restaurants verses Chipotle and In-N-Out



Burger, which are all corporate operated restaurants. Denny's corporation is in the process of selling the restaurants to the franchisee and hope to have 95% to 97% franchise owned restaurants in the near future. Most of the restaurants are leased, with typical lease terms of twenty years with options for additional five year terms, with the exception of McDonalds. McDonalds has approximately 13,914 restaurants in the USA, of which approximately 13,046 (92%) are franchisee operated.

Corporations that own national restaurant chains include but are not limited to the following:

- Yum! Brands (Taco Bell, KFC, Pizza Hut, Wing Street)
- Restaurant Brands International (Burger King, Popeye's, Tim Hortons)
- Darden Restaurants (Olive Garden, Longhorn Steakhouse, Bahama Breeze)
- Dine Brand Global (IHOP, Applebee's)
- Roark Capital Group (Arby's, Carl' Jr/Hardees, Buffalo Wild Wings and Jimmy Johns)
- Berkshire Hathaway Inc. (Dairy Queen, Orange Julius)

All neighborhoods within Area 413 experienced primarily stable assessed value for the 2021 assessment year. The following table summarizes the change in total assessed value by Neighborhood.

Assessed Value Change by Neighborhood						
	#	% of			%	
Neighborhood	Parcels	Total	2020 AV	2021 AV	Change	
413-10 QSR NW King County	49	15%	\$115,922,900	\$116,448,500	0.45%	
413-20 QSR SW King County	82	26%	\$129,970,900	\$130,088,900	0.09%	
413-30 QSR NE King County	62	19%	\$133,356,800	\$135,422,900	1.55%	
413-40 QSR SE King County	91	28%	\$130,939,600	\$130,945,900	0.00%	
413-50 Fast Casual/Casual Dining	36	12%	\$73,686,500	\$74,298,500	0.83%	
TOTAL	320	100%	\$583,876,700	\$587,204,700	0.57%	

# **Analysis Process**

Effective Date of Appraisal: January 1, 2021

Date of Appraisal Report: June 16, 2021

# The following appraiser did the valuation for this geographic area:

• Richard Welch – Commercial Appraiser II

The process and results were reviewed for quality control and administrative purposes by Andrew Murray, Senior Commercial Appraiser.

# **Highest and Best Use Analysis**

**As if vacant:** Market analysis of this area, together with current zoning and current anticipated use patterns, indicate the highest and best use of the majority of the appraised parcels as commercial use. Any opinion not consistent with this is specifically noted in our records and considered in the valuation of the specific parcel.

As if improved: Based on neighborhood trends, both demographic and current development patterns, the existing buildings represent the highest and best use of most sites. The existing use will continue until land value, in its highest and best use, exceeds the sum of value of the entire property in its existing use and the cost to remove the improvements. We find that the current improvements do add value to the property, in most cases, and are therefore the highest and best use of the property as improved. In those properties where the property is not at its highest and best use, a nominal value of \$1,000 is assigned to the improvements.

**Interim Use:** In many instances a property's highest and best use may change in the foreseeable future. A tract of land at the edge of a city might not be ready for immediate development, but current growth trends may suggest that the land should be developed in a few years. Similarly, there may not be enough demand to justify new construction at the present time, but increased demand may be expected within five years. In such situations, the immediate development of the site or conversion of the improved property to its future highest and best use is usually not financially feasible.

The use to which the property is put until it is ready for its future highest and best use is called an interim use. Thus, the interim use becomes the highest and best use, in anticipation of change over a relatively short time in the future.

# **Standards and Measurement of Data Accuracy**

Each sale was verified with the buyer, seller, real estate agent or tenant when possible. Current data was verified and corrected when necessary via field inspection.



# **Special Assumptions and Limiting Conditions**

- All three approaches to value were considered in this appraisal.
- Sales from 01/01/2018 to 12/31/2020 (at minimum) were considered in all analyses.
- This report intends to meet the requirements of the Uniform Standards of Professional Appraisal Practice, Standards 5 and 6 (USPAP compliant).

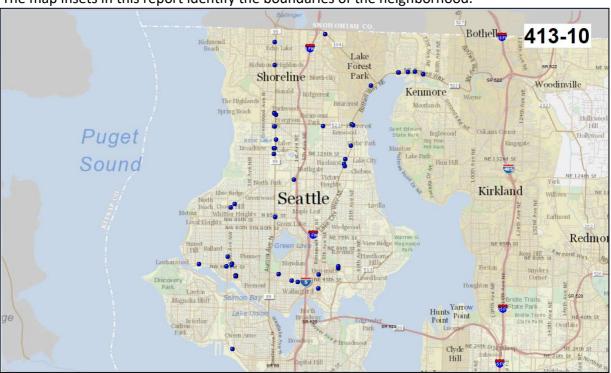


# **Area Description**

# Area 413-10: QSR Northwest King County

**Neighborhood boundaries:** Specialty neighborhood 413-10 includes all QSR locations within the cities of Seattle (north of Mercer Street), Kenmore, Lake Forest Park, and Shoreline. This neighborhood represents 15% of the total parcel count in Area 413, and 17% of QSR parcels.

The map insets in this report identify the boundaries of the neighborhood.



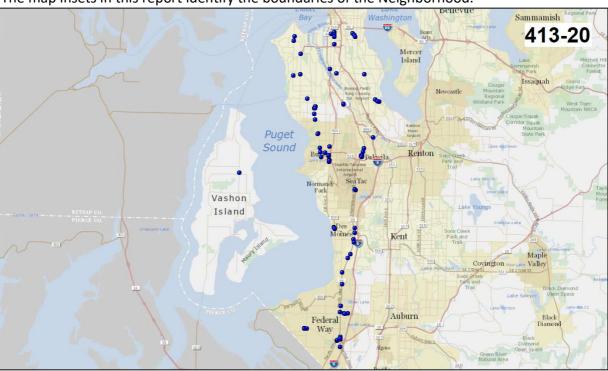
**Neighborhood Description:** Assessed values within neighborhood 413-10 increased 0.45% compared to the previous assessment year. This is the largest change in value within the Specialty. Only one sale (net leased) has taken place in Area 413-10 in the past three years.

		% of			%
Neighborhood	# Parcels	Total	2020 AV	2021 AV	Change
413-10 QSR NW King County	49	15%	\$115,922,900	\$116,448,500	0.45%

# Area 413-20: QSR Southwest King County

**Neighborhood boundaries:** Specialty Neighborhood 413-20 includes all QSR locations within the cities of Seattle (south of Mercer Street), Burien, Tukwila, Des Moines, SeaTac, and Federal Way. This Neighborhood represents 26% of the total parcel count in Area 413, and 29% of QSR parcels.

The map insets in this report identify the boundaries of the Neighborhood.



**Neighborhood Description:** Assessed values within Neighborhood 413-20 increased 0.09% compared to the previous assessment year. Six sales (all net leased) have taken place in Area 413-20 in the past three years, making it the most active Neighborhood in the Specialty.

		% of			%
Neighborhood	# Parcels	Total	2020 AV	2021 AV	Change
413-20 QSR SW King County	82	26%	\$129,970,900	\$130,088,900	0.09%

# Area 413-30: QSR Northeast King County

Neighborhood boundaries: Specialty Neighborhood 413-30 includes all QSR locations in eastern King County from the I-90 corridor north. This Neighborhood includes the cities of Redmond, Kirkland, Woodinville, Bellevue, North Bend, Sammamish, and Issaquah. This Neighborhood represents 19% of the total parcel count in Area 413, and 22% of QSR parcels.



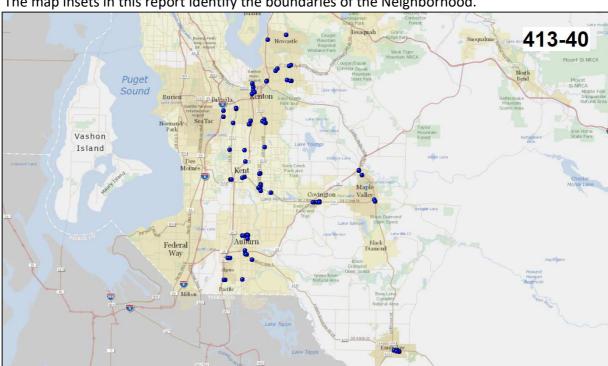
The map insets in this report identify the boundaries of the Neighborhood.

Neighborhood Description: Assessed values within Neighborhood 413-30 increased 1.55% compared to the previous assessment year. Two sales have taken place in Area 413-30 in the past three years.

		% of			%
Neighborhood	# Parcels	Total	2020 AV	2021 AV	Change
413-30 QSR NE King County	62	19%	\$133,356,800	\$135,422,900	1.55%

# Area 413-40: QSR Southeast King County

Neighborhood boundaries: Specialty Neighborhood 413-40 includes all QSR locations in southeast King County south of the I-90 corridor and east of I-5. This Neighborhood includes the cities of Auburn, Newcastle, Renton, Kent, Covington, Enumclaw, Maple Valley, and North Bend. Geographically speaking, Neighborhood 413-40 is the largest Neighborhood in the Specialty. This Neighborhood represents 28% of the total parcel count in Area 413, and 32% of QSR parcels, making it the largest Neighborhood in the Specialty by parcel count as well.



The map insets in this report identify the boundaries of the Neighborhood.

Neighborhood Description: Assessed values within Neighborhood 413-40 remained virtually unchanged compared to the previous assessment year. Two sales (both net leased) have taken place in Area 413-40 in the past three years.

		% of			%
Neighborhood	# Parcels	Total	2020 AV	2021 AV	Change
413-40 QSR SE King County	91	28%	\$130,939,600	\$130,945,900	0.00%

#### Area 413-50: Kenmore

Neighborhood boundaries: This Neighborhood includes casual dining restaurants countywide and includes brands such as Denny's, IHOP, Black Angus, Shari's, Applebee's, Pizza Hut, Qdoba Mexican and Red Robin as well as other local and national casual dining restaurants. This Neighborhood represents 12% of the total parcel count in Area 413.



The map insets in this report identify the boundaries of the Neighborhood.

Neighborhood Description: Assessed values within Neighborhood 413-50 increased 0.83% compared to the previous assessment year. Five sales (all net leased) have taken place in Area 413-50 in the past three years, making it the second most active Neighborhood in the Specialty.

		% of			%
Neighborhood	# Parcels	Total	2020 AV	2021 AV	Change
413-50 Fast Casual/Casual Dining	36	12%	\$73,686,500	\$74,298,500	0.83%

# **Physical Inspection Identification:**

WAC 458-07-015 requires each property to be physically inspected at least once during a six-year revaluation cycle. At a minimum, an exterior observation of the properties is made to verify the accuracy and completeness of property characteristic data that affect value. Property records are updated in accordance with the findings of the physical inspection. Neighborhood 413-30 was physically inspected for the 2021 assessment year. The physical inspection comprised 68 parcels or approximately 16% of the 320 total parcels located in Area 413. A list of the physically inspected parcels is included in the addendum of this report.

# **SCOPE OF DATA**

**Land Value Data:** The geographic appraiser in the area in which the Specialty property is located is responsible for the land value used by the Area 413 Specialty appraiser. See appropriate area reports for land valuation discussion.

Improved Parcel Total Value Data: Sales information is obtained from excise tax affidavits and reviewed initially by the Accounting Division, Sales Identification Section. Information is analyzed and investigated by the appraiser in the process of revaluation. All sales that were considered in this revaluation were verified, if possible, by calling either the purchaser or seller, inquiring in the field or calling the real estate broker. Characteristic data is verified for all sales whenever possible. Sales are listed in the "Sales Used" and "Sales Not Used" sections of this report. Additional information resides on the Assessor's website.

# **Preliminary Ratio Analysis**

The sales ratio study is a critical assessment tool to ensure that properties are uniformly assessed based on market value. This analysis utilizes statistical methods to measure the relationship between a property's assessed value and its sale price by grouping individual sales according to property type and geographic area. This data can be used to review current assessment levels, identify inequities that need to be addressed, and assist in revaluation model development. The low number of acceptable sales included in the analysis limits the reliability of the ratio study in this case and it has been provided primarily for informational purposes.

Recommended IAAO Standards on Ratio Studies					
Appraisal Level 0.90 to 1.10					
Coefficient of Dispersion	Under 15.0				
Price Related Differential	0.98 to 1.03				



The two major aspects of appraisal accuracy; appraisal level and appraisal uniformity are measured and evaluated using the ratio study. Appraisal level is a measure of the ratio of assessed value to sales price, while appraisal uniformity refers to the degree to which properties are appraised at equal percentages of market value. The International Association of Assessing Officers (IAAO) has developed performance standards to evaluate both the appraisal level and uniformity.

Appraisal (Assessment) Level: Estimates of appraisal level are based on measures of central tendency. The weighted mean ratio is the value-weighted average of the arithmetic mean and median ratios in which the weights are proportional to the sales prices. The weighted mean is the sum of the assessed values divided by the sum of the sales prices. The weighted mean gives equal weight to each dollar of value in the sample, whereas the median and mean give equal weight to each parcel. The weighted mean is an important statistic in its own right and also used in computing the price related differential (PRD), a measure of uniformity between high- and low-value properties.

The IAAO performance standards state that the weighted mean ratio should be between 0.90 and 1.10. The preliminary ratio study for Area 413 showed a weighted mean ratio of 0.808 which is below the range of the IAAO guidelines, indicating that the 2020 assessment level, as measured using recent sales, is not in the acceptable range.

**Appraisal (Assessment) Uniformity:** Measures of dispersion or variability relate to the uniformity of the ratios. The most generally useful measure of uniformity is the Coefficient of Dispersion (COD). The COD measures the average percentage deviation of the ratios from the median ratio.

The IAAO performance standards state that the COD should be between 5.0 and 20.0 for income producing property in smaller, rural jurisdictions and between 5.0 and 15.0 for larger, urban market jurisdictions. The preliminary ratio study for Area 413 shows a COD of 58.28%, which is outside the range of the IAAO guidelines, indicating that the 2020 level of assessment uniformity, as measured using recent sales, is not within the acceptable range. A lower COD indicates better uniformity.

A second measure of uniformity utilized in the ratio study is the Price Related Differential (PRD). The PRD provides a measure of price related bias, or the equity between low and high priced property. The IAAO performance standards state that the PRD should fall between 0.98 and 1.03. A value below 0.98 would indicate progressivity in the data where assessment levels increase with increasing sales prices. Values above 1.03 indicate regressive bias in the data where assessment level decreases with increases in sales price. The preliminary ratio study for Area 413 showed a PRD of 0.84 that is outside the acceptable range of the IAAO guidelines.

The preliminary ratio study, if taken at face value, showed the 2020 assessment level needed to be adjusted to increase uniformity. As mentioned previously, the few number of sales included in the analysis ultimately limited the reliability of the ratio study in this case.



# **Improved Parcel Total Values**

# **Sales Comparison Approach Model Description**

All sales were verified with all knowledgeable parties and inspections, when possible. The model for the sales comparison approach was based on characteristics from the Assessor's records including location, effective age, building quality and net rentable area. Sales with characteristics most similar to the subject properties were considered.

At the time of sale, information on vacancy and market absorption rates, capitalization rates, current and anticipated rents, and the competitive position of the properties were also gathered. Sales were then compared to similar properties within the area for valuation. These sales statistics also helped form the income approach to value by setting parameters for the income rates, vacancies, expenses and capitalization rates. When necessary, sales of similar improved properties in adjacent Neighborhoods were also considered.

The improved sales used range in sale dates from 2/12/2018 to 5/3/2019. Sixteen improved sales in Area 413 were considered as fair market transactions and used in the overall analysis. Of these, only two were included in the ratio study. Examples of sales that are not included in the analysis are: sales that are leased back to the seller; sold as a portion of a bulk portfolio sale; sales that had major renovation after the sale, or have been segregated or merged since being purchased.

In addition, sales of absolute triple-net leased assets, primarily national QSR-branded properties, were excluded from the ratio study. These properties are sold at prices based on the Leased Fee interest and the high creditworthiness of the tenant as opposed to the unencumbered Fee Simple interest the Assessor is tasked with valuing. These sales tend to reflect higher values than the Assessor's valuation models produced using current fair-market parameters that reflect the Fee Simple interest. This was the most frequent reason for excluding sales from the ratio study.

The sales comparison approach reflects the principles of supply and demand, balance, externalities, and substitution. The sales comparison approach is preferred when there are adequate sales data. The model for sales comparison is based on four characteristics; predominant use, effective age, condition, and size. These characteristics are taken from the Assessor's records. A search was made for sales data that most closely fit the subject property within each geographic area. These sales were organized by market segments based on predominant use. Based on sales analysis, each segment reflected a market price per square foot of net rentable area. The sales price range served to establish a general upper and lower market boundary for the various property types within each area.



# **Sales Comparison Calibration**

Neighborhoods were treated independent of one another as dictated by the market. Individual values were applied based on various characteristics deemed appropriate within each market on a dollar value per square foot of improved net rentable area. Given the relatively low sales count, applicability of the Sales Comparison was considered limited for broad valuation purposes.

# **Cost Approach Model Description**

Cost estimates are automatically calculated via the Marshall & Swift Valuation modeling system. Depreciation was based on studies done by Marshall & Swift Valuation Service. Marshall & Swift cost calculations are automatically calibrated based on the data in the Real Property Application. Because of the difficulty in accurately determining the depreciation of older properties, this approach to value was given the least weight in the final reconciliation of values. Cost estimates were relied upon for valuing new construction where comparable sales data and/or sufficient income and expense information is not available.

# **Cost Calibration**

The Marshall & Swift Valuation modeling system, which is built into the Real Property Application, is calibrated to the region and the Seattle area.

## **Income Capitalization Approach Model Description**

Income tables were developed for all Neighborhoods within Area 413 and then applied to the population. The Income Approach was considered a reliable approach to valuation for improved property types where income and expense data are available to ascertain market rates. Income parameters were derived from the market place through market rental surveys, sales, and available real estate publications and websites. In addition, owners, tenants, and agents of nonsale properties are surveyed to collect similar data. Disclosure of this information is not required by law and therefore is often difficult to obtain. The return rate of mail surveys varies and the data can be incomplete. Telephone interviews are dependent upon obtaining a valid number for a knowledgeable party and the opportunity to contact them. Due to the highly competitive nature of this Specialty, information of a confidential nature is very difficult to obtain. As a supplement, lease information is gathered from Costar and other similar online sources. A majority of properties in this area were valued utilizing an income approach (Direct Capitalization Method).

The valuation model includes the following steps:

- 1. The program multiplies the property's net rentable area by the market rent to derive potential gross income (PGI).
- 2. The program subtracts allowances for vacancy and operating expenses to derive net operating income (NOI).
- 3. The program capitalizes NOI (divides it by the overall rate) to produce the value estimate.



<u>Income</u>: Income data was derived from the market place from landlords and tenants, market sales, as well as through published sources (i.e. officespace.com, Commercial Brokers Association, Co-Star, and real estate websites such as CBRE, Colliers, Kidder Mathews, etc.), and opinions expressed by real estate professionals active in the market. When necessary, rental rates of similar property types from other market areas were considered.

<u>Vacancy:</u> Vacancy rates used were derived mainly from published sources and tempered by appraiser observation.

**Expenses:** Expense ratios were estimated based on industry standards, published sources, and the appraiser's knowledge of the area's rental practices. Within the income valuation models for Area 413, the assessor used primarily triple net expenses for all property types as is typical in the market.

<u>Capitalization Rates:</u> When market sales are available, an attempt is made to ascertain the capitalization rate on the sale or a pro-forma cap rate on the first year performance, during the sales verification process. In addition, capitalization rate data was collected from published market surveys, such as Co-Star, Real Capital Analytics, The American Council of Life Insurance (Commercial Mortgage Commitments), Integra Realty Resources, Korpacz Real Estate Investor Survey (PWC), CBRE – National Investor Survey, etc. These sources typically have capitalization rates or ranges based on surveys or sales, and they usually include rates for both the Seattle Metropolitan area and the nation.

The effective age and condition of each building contributes to the capitalization rate applied in the model. For example; a building in poorer condition with a lower effective year (1965, for example) will typically warrant a higher capitalization rate, and a building in better condition with a higher effective year (2010, for example) will warrant a lower capitalization rate.

The tables in the following pages demonstrate ranges of capitalization rates and trends that are compiled from information that is collected on a national or regional scale. This information is reconciled with data specific to the real estate market in Area 413 to develop the income models. Property taxes are considered an allowable expense; therefore, no effective tax rate is included in the capitalization rates.



National CAP Rates for QSR Net Lease- The Boulder Group									
Q2 2019	5.20%	Q2 2020	5.20%	Change -0 bp					
CAP rates by lease term									
<10 yrs 6.45%	11-14 yrs 5.85%	15-19 yrs 5.50%	20+ yrs 5.35%						
Corporate Rate	5.20%	Franchise Rate	5.83%	change 63 bp					
	Individual R	estaurants> Corpora	te Properties						
	Q2 2019		Q2 2020	base point					
All Corp QSR	5.20%		5.20%	0					
Chick fil A	4.05%		4.03%	-2					
McDonalds	4.08%		4.00%	-8					
Starbucks	5.30%		5.33%	3					
	Individual Resta	urants> Franchisee L	eased Properties						
	Q2 2019		Q2 2020	base point					
All Franchisee	5.68%		5.83%	15					
Burger King	5.80%		5.70%	-10					
KFC	5.95%		5.90%	-5					
Taco Bell	5.43%		5.40% -3						
Wendy's	5.50%		5.55%	5					



National CAP Rates for Fast Casual & Casual Dining Net Lease- The Boulder Group									
Q1 2018	6.25%	Q1 2019	7.00%	Change +75 bp					
	(	CAP rates by lease ter	m						
<5 yrs 7.35%	5-9 yrs7.00%	10-14 yrs 6.70%	15-19 yrs 6.00%	20+ yrs 5.80%					
Corporate Rate	6.15%	Franchise Rate	6.85%	change 70 bp					
	Individual Resta	urants> Corporate Le	asesd Properties						
	2019		2020	Base Point					
All Corp Rest	6.15%		6.25%	10					
Buffalo Wild Wg	6.35%		6.40%	5					
Chili's	5.65%		5.85%	20					
Hooters	6.30%		6.20%	-10					
IHOP	6.15%		6.30%	15					
Outback Steakh	5.43%		5.50%	7					
	Individual Resta	urants> Franchisee L	eased Properties						
	2019		2020	Base Point					
All Corp Rest	6.85%		7.00%	15					
Applebees	7.10%		7.35%	25					
Dennys	6.40%		6.45%	5					
IHOP	6.70%		6.70%	0					
	Indivi	dual Fast Casual Resta	aurants						
	2019		2020	Base Point					
Pizza Hut	6.57%		6.73%	16					
Panera Bread	4.86%		5.08%	22					

The above tables portray the three restaurant segments including QSR, Fast Casual and Casual Dining with respect to overall capitalization (CAP) rates for each group. Sources for the table are national restaurant industry market analysis, including but not limited to the following: Marcus & Millichap, The Boulder Group, Net Lease Advisors, and Calkain Research, a real estate research publication. According to the above reports, the QSR industry has shown an overall change in the CAP rate from -10 to +25 basis points over the past year. Fast Casual CAP rate is up +16 to +22 basis points.

The CAP rates for ground leases which are in the 4.00% to 4.103% range and would include QSR corporate properties such as Chick-fil-A and McDonald's. Typically, corporate-backed leased QSR sell for 63 basis points lower, and Casual Restaurants sell for 70 basis points lower than franchisee-backed leased restaurants. All other factors are equal, as an investor desires the corporation's support.



# **Income Approach Calibration**

The income capitalization model consists of a series of tables in which ranges of rent, vacancy, operating expenses, and overall capitalization rates are arrayed according to building quality and effective age. Income tables were developed for each of the Neighborhoods in Area 413. All tables are included in the addendum of this report.

Rental rates, vacancy levels and operating expenses are derived by reconciling all of the information collected through the sales verification process, interviews with tenants, owners, brokers and the appraiser's independent market research. Quality, effective year, condition, and location are variables considered in the application of the income model to the parcels in the population best suited to be valued via the income approach.

The following table contains the results of an analysis of this information and stratifies the uses in Area 413 and the typical income parameters that were used to set values. It should be noted that due to the nature of commercial real estate, not all properties fall within the typical parameters.

Area 413 Typical Income Model Parameters								
Property Type	Rental Rates/SF Range	Vacancy Rate Range	Expenses % of EGI	Capitalization Rate Range				
Quick Service Restaurants	\$22.00 to \$40.00	3% to 7%	8.0%	4.00% to 7.25%				
Fast Casual Restaurants	\$22.00 to \$40.00	3% to 7%	8.0%	4.00% to 7.25%				
Casual Dining Restaurants	\$18.00 to \$23.00	3% to 7%	8.0% to 10.0%	6.20% to 7.35%				
Year End Metrics	Stable	Stable	Stable	Stable				

# Reconciliation

All parcels were individually reviewed for correct application of the model before final value selection. All of the factors used to establish value by the model were subject to adjustment. The market sales approach is considered the most reliable indicator of value when ample comparable sales were available; however, the income approach was applied to most parcels to equalize comparable properties. In addition, properties within this Specialty tend to sell based on their Leased Fee interest which tends to be higher than the unencumbered Fee Simple interest the Assessor is tasked with valuing. These properties are typically leased via long-term absolute triple-net leases to high-credit national tenants, which tend to command a significant premium Leased Fee value compared to the unencumbered Fee Simple value. Whenever possible, market rents, expenses, and cap rates were ascertained from sales, and along with data from surveys and publications, these parameters were applied to the income model.

The income approach to value was considered to be a reliable indicator of value in most instances. The total value generated from the income table calculations and the selected income values varied due to special circumstances, such as properties with excess land, inferior/superior location, super-adequacy, or physical/functional obsolescence. Appraisal judgment prevailed when determining when to depart from the Assessor's table generated income model. Andrew Murray, Senior Commercial Appraiser, made an administrative review of the selected values for quality control purposes.

# **Model Validation**

# **Total Value Conclusions, Recommendations and Validation:**

Appraiser judgment prevails in all decisions regarding individual parcel valuation. Individual values are selected based on general and specific data pertaining to the parcel, the Neighborhood, and the market. The appraiser determines which available value estimate is appropriate and may adjust for particular characteristics and conditions as they occur in the valuation area.

In the 2021 valuation model, the income approach is used to value the majority of the incomeproducing properties as there are an insufficient number and variety of sales to value the different property types by the market approach. The income approach also ensures greater uniformity and equalization of values.

Comparison of the 2020 Ratio Study Analysis with the 2021 Ratio Study Analysis indicates that the weighted mean statistical measure of assessment level changed from 80.8% to 83.6%. The Coefficient of Dispersion (COD) changed from 58.28% to 48.95%, the Coefficient of Variation (COV) changed from 82.41% to 69.23%, and the Price-related Differential (PRD) changed from 0.84 to 0.86. These are generally outside of the IAAO (International Association of Assessing Officers) appraisal guidelines for measures of valuation uniformity and equity. However, with a sample size of only 2 improved sales throughout the county within the past three years, little weight can be given to the results of the ratio study.

#### **AREA 413 RATIO STUDY SUMMARY**

RATIO STUDIES (Before and After)	1/1/2020	1/1/2021
<b>Arithmetic Mean Ratio</b>	0.680	0.722
Median Ratio	0.680	0.722
Weighted Mean Ratio	0.808	0.836
Coefficient of Dispersion (COD)	58.28%	48.95%
Standard Deviation (SD)	0.5600	0.4999
Coefficient of Variation (COV)	82.41%	69.23%
Price Related Differential (PRD)	0.84	0.86

# **TOTAL ASSESSED VALUE**

The total assessed value in Area 413, for the 2020 assessment year, was \$583,876,700 and the total recommended assessed value for the 2021 assessment year is \$587,204,700. Application of these recommended values for the 2021 assessment year results in an average total change from the 2020 assessment of +0.57%.

Change in Total Assessed Value								
2020 Total Value 2021 Total Value \$ Change % Char								
\$583,876,700	\$587,204,700	\$3,328,000	0.57%					



# **USPAP Compliance**

# **Client and Intended Use of the Appraisal:**

This mass appraisal report is intended for use by the public, King County Assessor and other agencies or departments administering or confirming ad valorem property taxes. Use of this report by others for other purposes is not intended by the appraiser. The use of this appraisal, analyses and conclusions is limited to the administration of ad valorem property taxes in accordance with Washington State law. As such it is written in concise form to minimize paperwork. The assessor intends that this report conform to the Uniform Standards of Professional Appraisal Practice (USPAP) requirements for a mass appraisal report as stated in USPAP Standards 5 and 6. To fully understand this report the reader may need to refer to the Assessor's Property Record Files, Assessors Real Property Data Base, separate studies, Assessor's Procedures, Assessor's field maps, Revalue Plan and the statutes.

The purpose of this report is to explain and document the methods, data and analysis used in the revaluation of King County. King County is on a six year physical inspection cycle with annual statistical updates. The revaluation plan is approved by Washington State Department of Revenue. The Revaluation Plan is subject to their periodic review.

# **Definition and date of value estimate:**

#### **Market Value**

The basis of all assessments is the true and fair value of property. True and fair value means market value (Spokane etc. R. Company v. Spokane County, 75 Wash. 72 (1913); Mason County Overtaxed, Inc. v. Mason County, 62 Wn. 2d (1963); AGO 57-58, No. 2, 1/8/57; AGO 65-66, No. 65, 12/31/65).

The true and fair value of a property in money for property tax valuation purposes is its "market value" or amount of money a buyer willing but not obligated to buy would pay for it to a seller willing but not obligated to sell. In arriving at a determination of such value, the assessing officer can consider only those factors which can within reason be said to affect the price in negotiations between a willing purchaser and a willing seller, and he must consider all of such factors. (AGO 65,66, No. 65, 12/31/65)

Retrospective market values are reported herein because the date of the report is subsequent to the effective date of valuation. The analysis reflects market conditions that existed on the effective date of appraisal.

# **Highest and Best Use**

# RCW 84.40.030

All property shall be valued at one hundred percent of its true and fair value in money and assessed on the same basis unless specifically provided otherwise by law.

An assessment may not be determined by a method that assumes a land usage or highest and best use not permitted, for that property being appraised, under existing zoning or land use planning ordinances or statutes or other government restrictions.



# WAC 458-07-030 (3) True and fair value -- Highest and best use.

Unless specifically provided otherwise by statute, all property shall be valued on the basis of its highest and best use for assessment purposes. Highest and best use is the most profitable, likely use to which a property can be put. It is the use which will yield the highest return on the owner's investment. Any reasonable use to which the property may be put may be taken into consideration and if it is peculiarly adapted to some particular use, that fact may be taken into consideration. Uses that are within the realm of possibility, but not reasonably probable of occurrence, shall not be considered in valuing property at its highest and best use.

If a property is particularly adapted to some particular use this fact may be taken into consideration in estimating the highest and best use. (Samish Gun Club v. Skagit County, 118 Wash. 578 (1922))

The present use of the property may constitute its highest and best use. The appraiser shall, however, consider the uses to which similar property similarly located is being put. (Finch v. Grays Harbor County, 121 Wash. 486 (1922))

The fact that the owner of the property chooses to use it for less productive purposes than similar land is being used shall be ignored in the highest and best use estimate. (Samish Gun Club v. Skagit County, 118 Wash. 578 (1922))

Where land has been classified or zoned as to its use, the county assessor may consider this fact, but he shall not be bound to such zoning in exercising his judgment as to the highest and best use of the property. (AGO 63-64, No. 107, 6/6/64)

# **Date of Value Estimate**

# RCW 84.36.005

All property now existing, or that is hereafter created or brought into this state, shall be subject to assessment and taxation for state, county, and other taxing district purposes, upon equalized valuations thereof, fixed with reference thereto on the first day of January at twelve o'clock meridian in each year, excepting such as is exempted from taxation by law.

# RCW 36.21.080

The county assessor is authorized to place any property that is increased in value due to construction or alteration for which a building permit was issued, or should have been issued, under chapter 19.27, 19.27A, or 19.28 RCW or other laws providing for building permits on the assessment rolls for the purposes of tax levy up to August 31st of each year. The assessed valuation of the property shall be considered as of July 31st of that year.

Reference should be made to the property card or computer file as to when each property was valued. Sales consummating before and after the appraisal date may be used and are analyzed as to their indication of value at the date of valuation. If market conditions have changed then the appraisal will state a logical cutoff date after which no market date is used as an indicator of value.



# **Property Rights Appraised: Fee Simple**

#### Wash Constitution Article 7 § 1 Taxation:

All taxes shall be uniform upon the same class of property within the territorial limits of the authority levying the tax and shall be levied and collected for public purposes only. The word "property" as used herein shall mean and include everything, whether tangible or intangible, subject to ownership. All real estate shall constitute one class.

# Trimble v. Seattle, 231 U.S. 683, 689, 58 L. Ed. 435, 34 S. Ct. 218 (1914)

...the entire [fee] estate is to be assessed and taxed as a unit...

# Folsom v. Spokane County, 111 Wn. 2d 256 (1988)

...the ultimate appraisal should endeavor to arrive at the fair market value of the property as if it were an unencumbered fee...

#### The Dictionary of Real Estate Appraisal, 3rd Addition, Appraisal Institute.

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

# **Assumptions and Limiting Conditions:**

- No opinion as to title is rendered. Data on ownership and legal description were obtained from public records. Title is assumed to be marketable and free and clear of all liens and encumbrances, easements and restrictions unless shown on maps or property record files. The property is appraised assuming it to be under responsible ownership and competent management and available for its highest and best use.
- 2. No engineering survey has been made by the appraiser. Except as specifically stated, data relative to size and area were taken from sources considered reliable, and no encroachment of real property improvements is assumed to exist.
- 3. No responsibility for hidden defects or conformity to specific governmental requirements, such as fire, building and safety, earthquake, or occupancy codes, can be assumed without provision of specific professional or governmental inspections.
- 4. Rental areas herein discussed have been calculated in accord with generally accepted industry standards.
- 5. The projections included in this report are utilized to assist in the valuation process and are based on current market conditions and anticipated short term supply demand factors. Therefore, the projections are subject to changes in future conditions that cannot be accurately predicted by the appraiser and could affect the future income or value projections.
- 6. The property is assumed uncontaminated unless the owner comes forward to the Assessor and provides other information.
- 7. The appraiser is not qualified to detect the existence of potentially hazardous material which may or may not be present on or near the property. The existence of such substances may have an effect on the value of the property. No consideration has been given in this analysis to any potential diminution in value should such hazardous materials be found (unless specifically noted). We urge the taxpayer to retain an expert in the field and submit data affecting value to the assessor.



- 8. No opinion is intended to be expressed for legal matters or that would require specialized investigation or knowledge beyond that ordinarily employed by real estate appraisers, although such matters may be discussed in the report.
- 9. Maps, plats and exhibits included herein are for illustration only, as an aid in visualizing matters discussed within the report. They should not be considered as surveys or relied upon for any other purpose.
- 10. The appraisal is the valuation of the fee simple interest. Unless shown on the Assessor's parcel maps, easements adversely affecting property value were not considered.
- 11. An attempt to segregate personal property from the real estate in this appraisal has been made.
- 12. Items which are considered to be "typical finish" and generally included in a real property transfer, but are legally considered leasehold improvements are included in the valuation unless otherwise noted.
- 13. The movable equipment and/or fixtures have not been appraised as part of the real estate. The identifiable permanently fixed equipment has been appraised in accordance with RCW 84.04.090 and WAC 458-12-010.
- 14. I have considered the effect of value of those anticipated public and private improvements of which I have common knowledge. I can make no special effort to contact the various jurisdictions to determine the extent of their public improvements.
- 15. Exterior inspections were made of all properties in the physical inspection areas (outlined in the body of the report) however; due to lack of access and time few received interior inspections.

# **Scope of Work Performed:**

Research and analyses performed are identified in the body of the revaluation report. The assessor has no access to title reports and other documents. Because of legal limitations we did not research such items as easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations and special assessments. Disclosure of interior home features and, actual income and expenses by property owners is not a requirement by law therefore attempts to obtain and analyze this information are not always successful. The mass appraisal performed must be completed in the time limits indicated in the Revaluation Plan and as budgeted. The scope of work performed and disclosure of research and analyses not performed are identified throughout the body of the report.

# **Certification:**

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct
- The report analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report or to the parties involved.



- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- The area(s) physically inspected for purposes of this revaluation are outlined in the body of this report.
- No one provided significant real property appraisal assistance to the person signing this certification. Any services regarding the subject area performed by the appraiser within the prior three years, as an appraiser or in any other capacity is listed adjacent to their name.
- To the best of my knowledge the following services were performed by me within the subject area in the last three years:
  - Annual Model Development and Report Preparation
  - Data Collection
  - Sales Verification
  - Appeals Response Preparation / Review
  - Appeal Hearing Attendance
  - Physical Inspection Model Development and Report Preparation
  - Land and Total Valuation
  - New Construction Evaluation

6/16/2021

Richard Welch, Commercial Appraiser II

Date



											Par.	Ver.	
Area	Nbhd	Major	Minor	Total NRA	E#	Sale Price	Sale Date	SP / NRA	Property Name	Zone	Ct.	Code	Remarks
413	010	099300	1805	2,510	3040869	\$2,590,000	03/26/20	\$1,031.87	JACK IN THE BOX	NC3P-75 (M)	1	69	Net Lease Sale; not in ratio
413	020	062304	9412	2,750	3016624	\$3,300,000	10/08/19	\$1,200.00	POPEYES RESTAURANT	CBSO	1	69	Net Lease Sale; not in ratio
413	020	062304	9412	2,750	2936009	\$3,187,500	06/12/18	\$1,159.09	POPEYES RESTAURANT	CBSO	1	69	Net Lease Sale; not in ratio
413	020	132103	9110	2,059	3030951	\$2,000,000	01/15/20	\$971.35	JACK IN THE BOX	BN	1	69	Net Lease Sale; not in ratio
413	020	212104	9012	3,500	3060157	\$2,207,547	07/30/20	\$630.73	JACK IN THE BOX	CE	1	69	Net Lease Sale; not in ratio
413	020	250090	0010	3,612	3084671	\$1,649,000	11/19/20	\$456.53	KFC/LONG JOHN SILVERS	CE	1	69	Net Lease Sale; not in ratio
413	020	426570	0195	1,290	3013960	\$1,350,000	10/02/19	\$1,046.51	JACK IN THE BOX	NC3P-40	1	69	Net Lease Sale; not in ratio
413	030	282605	9021	2,050	2914401	\$3,375,000	02/12/18	\$1,646.34	KENTUCKY FRIED CHICKEN	TL 5	1	Υ	
413	030	522330	0050	2,304	2986019	\$6,600,000	05/03/19	\$2,864.58	JACK IN BOX-RESTAURANT (Dist A	DNTN-MU	1	Υ	
413	040	675670	0050	2,627	2949974	\$4,500,000	08/24/18	\$1,712.98	SONIC RESTAURANT AND STARBU	CC-MU	1	69	Net Lease Sale; not in ratio
413	040	928615	0030	4,404	2998951	\$2,750,000	07/10/19	\$624.43	ARBY'S + RETAIL	M1-C	1	69	Net Lease Sale; not in ratio
413	050	072105	9054	5,652	2966178	\$4,225,000	11/29/18	\$747.52	APPLEBEES RESTAURANT	C1	1	69	Net Lease Sale; not in ratio
413	050	176060	0240	2,520	2915648	\$2,000,000	02/20/18	\$793.65	PIZZA HUT	CR	1	69	Net Lease Sale; not in ratio
413	050	182105	9027	5,884	3082972	\$2,300,000	11/06/20	\$390.89	DENNYS	C3	1	69	Net Lease Sale; not in ratio
413	050	262505	9275	7,500	2995608	\$4,710,759	06/19/19	\$628.10	RED ROBIN	OV3	1	69	Net Lease Sale; not in ratio
413	050	760060	0055	2,292	2936178	\$1,000,000	06/12/18	\$436.30	DOMINO'S PIZZA	CBD	1	69	Net Lease Sale; not in ratio

											Par.	Ver.	
Area	Nbhd	Major	Minor	Total NRA	E#	Sale Price	Sale Date	SP/NRA	Property Name	Zone	Ct.	Code	Remarks
413	020	182304	9257	1,021	3092017	\$7,375	06/08/20	\$7.22	JACK IN THE BOX	CI	1	68	Non-gov't to gov't
413	020	242320	0055	2,399	3044955	\$4,125,000	04/16/20	\$1,719.47	WENDYS RESTAURANT	CC-C	1	68	Non-gov't to gov't
413	040	516970	0092	2,796	3055276	\$15,400	06/27/20	\$5.51	STARBUCKS	CA	1	24	Right of way
413	050	242320	0040	5,559	2983708	\$2,870,000	04/17/19	\$516.28	DENNY'S RESTAURANT	CC-C	1	68	Non-gov't to gov't
413	050	334330	1180	6,524	2970596	\$2,725,000	10/02/18	\$417.69	DENNY'S RESTAURANT	CA	1	68	Non-gov't to gov't

	2021 PHYS	SICAL INSP	PECTION	- SPECIALTY AREA 413
SpecArea	SpecNbhd	Major	Minor	AddrLine
413	40	000720	0149	375 RAINIER AVE S
413	20	004100	0520	15010 TUKWILA INTERNATIONAL BLVD
413	30	009500	0010	5526 EAST LAKE SAMMAMISH PKWY SE
413	30	067900	0095	201 106TH AVE NE
413	30	067900	0105	215 106TH AVE NE
413	30	092308	9089	705 SW MOUNT SI BLVD
413	30	092405	9052	3705 128TH AVE SE
413	30	092405	9204	3920 FACTORIA BLVD SE
413	30	092605	9182	17445 131ST AVE NE
413	30	102605	9155	17223 140TH AVE NE
413	30	112405	9090	3239 156TH AVE SE
413	30	112505	9106	15945 NE REDMOND WAY
413	30	122505	9206	16975 REDMOND WAY
413	30	122505	9218	17140 NE REDMOND WAY
413	30	122505	9228	16989 NE REDMOND WAY
413	30	123310	0216	12005 NE 85TH ST
413	30	123310	0290	12209 NE 85TH ST
413	30	123850	0235	8515 124TH AVE NE
413	30	128360	0090	3179 156TH AVE SE
413	40	132204	9001	22431 84TH AVE S
413	30	162405	9110	4056 128TH AVE SE
413	30	202406	9078	1705 NW GILMAN BLVD
413	30	202406	9105	1305 NW GILMAN BLVD
413	30	212406	9055	5611 221ST PL SE
413	30	216163	0070	6170 EAST LAKE SAMMAMISH PL SE
413	30	222505	9332	14620 NE 24TH ST
413	30	244270	0020	4103 128TH AVE SE
413	30	244270	0050	12611 SE 38TH ST
413	30	262505	9031	1960 148TH AVE NE
413	30	262505	9062	1900 148TH AVE NE
413	30	262505	9201	1401 156TH AVE NE
413	30	262505	9241	1505 156TH AVE NE
413	30	272505	9129	13841 NE 20TH ST
413	30	272505	9204	13837 NE 20TH ST
413	30	272505	9209	13831 NE 20TH ST
413	10	276770	4715	5918 15TH AVE NW
413	30	282406	9245	555 NW GILMAN BLVD
413	30	282605	9021	11747 124TH AVE NE
413	30	282605	9153	No Situs Address
413	30	282605	9178	12514 116TH AVE NE
413	30	282605	9182	12430 116TH AVE NE
413	30	282605	9187	12026 NE 124TH ST
413	30	282605	9223	11624 124TH AVE NE
413	30	282605	9244	12106 NE 124TH ST 3

2021 PHYSICAL INSPECTION - SPECIALTY AREA 413										
SpecArea	SpecNbhd	Major	Minor	AddrLine						
413	30	292505	9130	940 BELLEVUE WAY NE						
413	30	292605	9030	No Situs Address						
413	30	292605	9031	12425 116TH AVE NE						
413	30	322505	9070	785 116TH AVE NE						
413	30	332506	9153	615 228TH AVE NE						
413	50	332605	9064	12207 NE 116TH ST						
413	30	347180	0050	5910 LAKE WASHINGTON BLVD NE						
413	30	347180	0055	5910 LAKE WASHINGTON BLVD NE						
413	20	386990	0020	6544 CALIFORNIA AVE SW						
413	30	392720	0220	15115 NE 24TH ST						
413	30	522330	0050	12 BELLEVUE WAY SE						
413	30	531510	1305	2807 78TH AVE SE						
413	30	726910	0006	17831 131ST AVE NE						
413	30	752546	0800	620 228TH AVE NE						
413	30	760060	0055	108 FRONT ST N						
413	30	789390	0020	735 SW MOUNT SI BLVD						
413	30	789390	0030	No Situs Address						
413	30	789390	0040	726 SW MOUNT SI BLVD						
413	30	789390	0041	736 SW MOUNT SI BLVD						
413	30	868224	0050	23545 NE NOVELTY HILL RD						
413	40	885600	2270	425 ELLINGSON RD						
413	30	927070	0005	15802 BEAR CREEK PKWY						
413	30	951710	0058	13912 NE 175TH ST						
413	30	951710	0085	13518 NE 175TH ST						



**Department of Assessments** 

King Street Center
201 South Jackson Street, Room 708
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(206) 296-7300 FAX (206) 296-0595
Email: assessor.info@kingcounty.gov

# John Wilson

Assessor

As we start preparations for the 2021 property assessments, it is helpful to remember that the mission and work of the Assessor's Office sets the foundation for efficient and effective government and is vital to ensure adequate funding for services in our communities. Maintaining the public's confidence in our property tax system requires that we build on a track record of fairness, equity, and uniformity in property assessments. Though we face ongoing economic challenges, I challenge each of us to seek out strategies for continuous improvement in our business processes.

Please follow these standards as you perform your tasks.

- Use all appropriate mass appraisal techniques as stated in Washington State Laws, Washington State
  Administrative Codes, Uniform Standards of Professional Appraisal Practice (USPAP), and accepted
  International Association of Assessing Officers (IAAO) standards and practices.
- Work with your supervisor on the development of the annual valuation plan and develop the scope of work
  for your portion of appraisal work assigned, including physical inspections and statistical updates of
  properties;
- Where applicable, validate correctness of physical characteristics and sales of all vacant and improved properties.
- Appraise land as if vacant and available for development to its highest and best use. The improvements are
  to be valued at their contribution to the total in compliance with applicable laws, codes and DOR
  guidelines. The Jurisdictional Exception is applied in cases where Federal, State or local laws or regulations
  preclude compliance with USPAP;
- Develop and validate valuation models as delineated by IAAO standards: Standard on Mass Appraisal of Real Property and Standard on Ratio Studies. Apply models uniformly to sold and unsold properties, so that ratio statistics can be accurately inferred to the entire population.
- Time adjust sales to January 1, 2021 in conformance with generally accepted appraisal practices.
- Prepare written reports in compliance with USPAP Standards 5 and 6 for Mass Appraisals. The intended
  users of your appraisals and the written reports include the public, Assessor, the Boards of Equalization and
  Tax Appeals, and potentially other governmental jurisdictions. The intended use of the appraisals and the
  written reports is the administration of ad valorem property taxation.

Thank you for your continued hard work on behalf of our office and the taxpayers of King County. Your dedication to accurate and fair assessments is why our office is one of the best in the nation.

John Wilson

Specialty Area 413

King County

2021 Assessment Year

**Department of Assessments**