

Contracting Opportunities Program Annual Report

June 30, 2023



King County

I. Contents

II.	King County Code 2.97—Contracting Opportunities Program.....	2
III.	Executive Summary.....	4
IV.	2022 Program Highlights.....	6
V.	Background.....	7
VI.	Report Requirements.....	8
VII.	Conclusion & Next Actions.....	12
VIII.	Appendices.....	13
	Appendix A – Information on the Priority Hire Program.....	13
	A. Priority Hire Program Overview.....	13
	B. Contracts Completed under the Priority Hire Program by Contractors.....	13
	C. A Description of Barriers Encountered by Participants in the Priority Hire Program.....	14
	D. Share of the Work on Priority Hire Contracts Awarded to Contractors.....	15
	E. Comparison of Bid Price and Bid Response Rate.....	17
	F. Changes in Contractor Bid Prices.....	19
	G. Administrative Costs for the Division Related to the Priority Hire Program.....	20
	Appendix B - Tables and Charts.....	22
	A. Table 1: Total Dollar Amount by Contract Category.....	23
	B. Table 2: Awards with SCS Incentives or Requirements by Race and Gender.....	23
	C. Table 2A: Total Amount Awarded to SCS Firms through the Accelerator.....	23
	D. Table 3: Awards to SCS Firms for Goods & Services when not the Lowest Bidder.....	24
	E. Table 4: Goods and Services Awards to SCS Firms.....	24
	F. Table 5: A/E/P Awards to SCS Firms.....	25
	G. Table 6: Technical Services Consulting Awards to SCS Firms.....	30
	H. Table 7: Construction Project Awards to SCS Firms.....	31
	I. Table 8: Construction Awards to SCS Firms by Race and Gender.....	32
	J. Table 9: Certified SCS Firm Statistics by Race and Gender.....	38
	K. Table 10: Goods & Services SCS Firms by Annual Gross Receipts.....	39
	L. Table 11: A/E/P & Technical Services Consulting SCS Firms by Annual Gross Receipts.....	41
	M. Table 12: Construction SCS Firms by Annual Gross Receipts.....	42
	N. Table 13: Utilization Data – All Certified Firms.....	43
	O. Table 14: Awards to M/WBE Firms.....	44
	P. Figure 1: SCS Firm Utilization Data 2021 / 2022 Comparison – Men by Race.....	45
	Q. Figure 2: SCS Firm Utilization Data 2021 / 2022 Comparison – Women by Race.....	46

Table of Figures

<i>Figure 1 - 5 Year performance Results.....</i>	<i>4</i>
<i>Figure 2 - 2021/2022 Program Performance Comparison.....</i>	<i>9</i>

II. King County Code 2.97—Contracting Opportunities Program

Section 2.97.090, Reporting to Council

The manager shall by June 30 of every year, file, in the form of a paper original and an electronic copy with the clerk of the council, who shall retain the original and provide an electronic copy to all councilmembers and the lead staff for the government accountability and oversight committee or its successor, a report to council on the progress of the program during the previous year, January through December. The report shall include:

- A. The total amounts awarded by contract category, identifying contracts completed for covered projects under the priority hire program under King County Code chapter 12.18A.
- B. The total amount awarded by contract category for which an incentive was available.
- C. The total amounts awarded to small contractors and suppliers reported by contract category and by race and gender, to the extent businesses voluntarily provide this race and gender information.
- D. For goods and services contracts, the total amount awarded to small contractors and suppliers by race and gender to the extent businesses voluntarily provide this race and gender information, for those contractors for which the small contractor or supplier was not the low bidder.
- E. For goods and services, the total amount paid by the county.
- F. A listing of all participating small contractors and suppliers by contract category, race and gender to the extent businesses voluntarily provide this race and gender information, their location by city and ZIP code, and the specific contracts including dollar amounts awarded.
- G. A listing of the number of small contractors and suppliers by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories that was certified in the program and, separately, that was awarded a contract:
 1. For goods and services:
 - a. zero to five hundred thousand dollars
 - b. five hundred thousand to one million dollars
 - c. one million to two million dollars; and
 - d. two million dollars to the maximum revenue amount allowed by the program rules.
 2. For consulting:
 - a. zero to two hundred fifty thousand dollars
 - b. two hundred fifty thousand to five hundred thousand dollars
 - c. five hundred thousand to one million dollars; and
 - d. one million dollars to the maximum revenue amount allowed under the program rules.
 3. For construction:
 - a. zero to five hundred thousand dollars
 - b. five hundred thousand to three million dollars
 - c. three million to eight million dollars; and
 - d. eight million dollars to the maximum revenue amount allowed under the program rules.

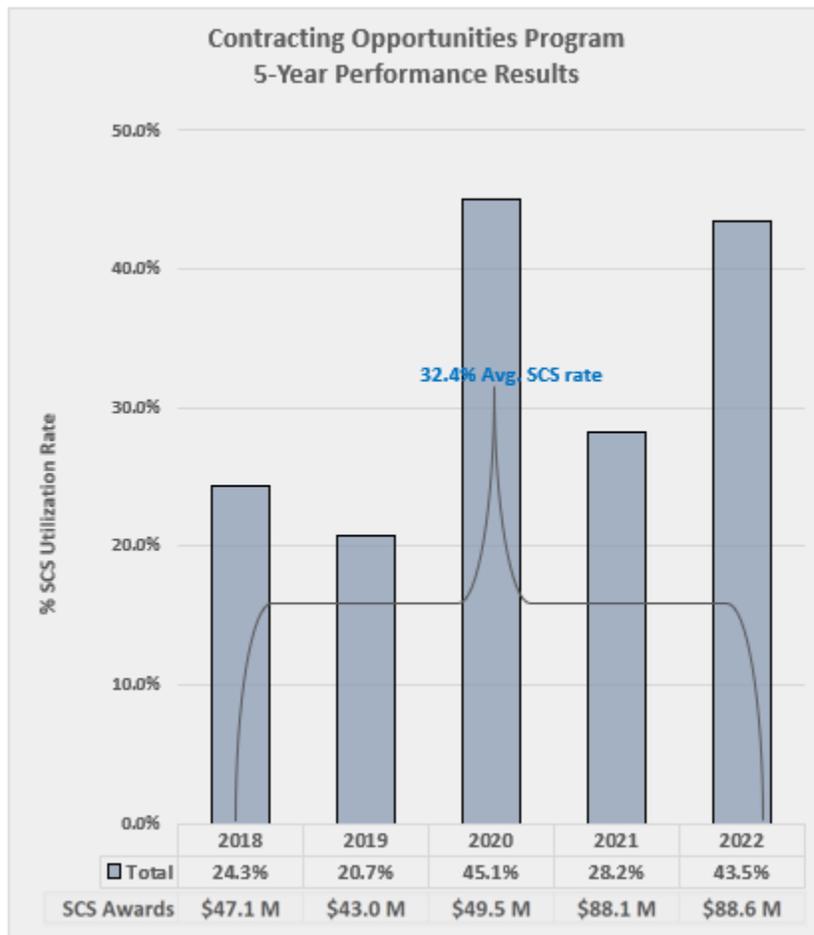
- H. A listing of the number and firm name of certified small contractors and suppliers by race and gender, to the extent businesses voluntarily provide this race and gender information, awarded contracts through the small business accelerator program under 2.97.070.C. by contract category, their location by city and ZIP code and the specific contracts including dollar amounts awarded; and
- I. Information about the priority hire program, including:
 - 1. Contracts completed under the priority hire program by women-owned and minority-owned businesses, open shop contractors and small contractors and suppliers.
 - 2. A description of barriers encountered by women-owned and minority-owned businesses, open shop contractors and small contractors and suppliers that participate or attempt to participate in the priority hire program.
 - 3. The share of the work on priority hire contracts that was awarded to women- owned and minority-owned businesses, open shop contractors and small contractors and suppliers.
 - 4. Changes to the bid response rate as compared to the period prior to the institution of the priority hire program.
 - 5. Changes in prime contractor bid prices as compared to the period prior to the institution of the priority hire program; and
 - 6. Administrative costs for the division related to the priority hire program. (Ord. 18672 § 7, 2018; Ord. 17652 § 16, 2013).

III. Executive Summary

This report summarizes the annual results of the King County Contracting Opportunities Program (Program), which focuses on small business participation in construction, consulting, and goods and services contracts. The Program applies requirements, incentives, and equity strategies to increase the number of small businesses certified as Small Contractors and Suppliers (SCS).

The five-year performance results chart below identifies changes in the SCS utilization rate over time. The SCS utilization rate and five-year average SCS rate are economic metrics used to gauge the performance of the Program. The SCS utilization rate measures the annual percentage of all dollars awarded to certified SCS firms as prime contractors, subcontractors, or suppliers across all contract categories, while the average SCS rate is a measure of the SCS utilization rate averaged over the most recent five-year period. The chart shows data for SCS firms that were awarded contracts between the period January 1, 2018, and December 31, 2022.

FIGURE 1 - 5 YEAR PERFORMANCE RESULTS



In April 2021, the King County Executive signed Executive Order (CON-7-28-EO), which focuses on pro-equity contracting. The Executive Order is intended to transform the County's race and gender-neutral Contracting Opportunities Program into one that is pro-equity and amplifies the participation of minority and women-owned business enterprises (M/WBEs)¹. As part of implementing the Executive Order, the County launched the Fast-Track Certification program, which allows M/WBEs that are certified by the State of Washington to automatically qualify for contracting opportunities at the County. In 2022, the Fast Track Certification program added 1,954 M/WBEs to the County's online directory of SCS certified firms, resulting in a total of 2,575 fast-track firms at the end of 2022, and accounting for 88.1 percent of all SCS certified firms.

The increasing number of certified firms has contributed to an increase in the amount of contract dollars awarded to M/WBE firms. Of the total of \$88.6 million awarded to SCS firms in 2022, \$47.3 million, or 53 percent went to M/WBE firms. The \$47.3 million across all contract categories is up \$10.4 million from the 2021 amount, representing an annual increase of 28 percent. Looking ahead, the County remains committed to pro-equity contracting and expanding contract awards to all small businesses, including both M/WBE and SCS certified firms.

¹ The term M/WBE throughout this report refers to firms that are certified by the state of Washington as Minority Business Enterprises (MBEs), Women Business Enterprises (WBE), or a combination Minority and Women Business Enterprise (MWBE).

IV. 2022 Program Highlights

Report highlights² for the 2022 program year include:

All Contract Categories

- 43.5 percent SCS utilization rate, compared to 28.2 percent in 2021.
- \$88.6 million awarded to SCS firms, compared to \$88.1 million awarded to SCS firms in 2021.
- Of the \$88.6 million to SCS firms, \$47.3 million was awarded to M/WBEs, compared to \$36.9 million to M/WBEs in 2021, representing an increase of 28 percent.

Goods & Services

- Nine percent SCS utilization rate, compared to 13 percent in 2021.
- \$83.6 million of contracts subject to SCS incentives, compared to \$38.3 million in 2021, resulting in an increase of 118 percent.
- \$7.8 million awarded to SCS firms, compared to \$5 million in 2021, representing an increase of 56 percent.
- Of the \$7.8 million awarded to SCS firms, \$2.5 million or 32 percent was awarded to M/WBE firms.

Construction

- 56 percent SCS utilization rate, compared to 29 percent in 2021.
- \$58.1 million awarded to SCS firms, compared to \$66.9 million in 2021.
- Of the \$58.1 million awarded to SCS firms, \$27.6 million or 47 percent was awarded to M/WBE firms.

A/E/P Consulting³

- 307 percent SCS utilization rate, compared to 43 percent in 2021.
- \$16.7 million awarded to SCS firms, compared to \$11.8 million in 2021, an increase of 41 percent.
- Of the \$16.7 million awarded to SCS firms, \$12.9 million or 77 percent was awarded to M/WBE firms.

Technical Services Consulting

- 52 percent SCS utilization rate, compared to 23 percent in 2021.
- \$5.9 million awarded to SCS firms, compared to \$4.3 million in 2021, resulting in an increase of 37 percent.
- Of the \$5.9 million awarded to SCS firms, \$4.3 million or 76 percent was awarded to M/WBE firms.

² The percentages shown on this page are calculated by dividing the total dollar value of all awards to SCS firms by the total dollar value of all contracts subject to SCS incentives.

³ A/E/P stands for architecture, engineering and other construction-related professional services associated with public works projects.

V. Background

Department Overview: The Department of Executive Services (DES) provides both internal services to King County agencies and public services directly to King County residents. The divisions and offices that make up DES include Business Resource Center, Finance and Business Operations Division (FBOD), Office of Emergency Management, Facilities Management Division, Fleet Services Division, Inquest Program, King County International Airport, Office of Risk Management Services, and the Records and Licensing Services Division. The Business Development and Contract Compliance (BDCC) section is located within FBOD and is responsible for administration of the Contracting Opportunities Program and the development of this annual report.

Key Historical Conditions: On November 3, 1998, Washington state voters approved Initiative 200 (I-200), prohibiting public institutions from discriminating or granting preferential treatment based on race, sex, color, ethnicity, or national origin in the areas of public education, public employment, and public contracting. As a result, government agencies must exclude race and gender as sole factors in the award of public contracts but can set aspirational goals to promote equity in public contracting. The County is continuing to make efforts to enhance diversity and equity in public contracting. These efforts include, but are not limited to, a focus on outreach, technical assistance, and actions to apply pro-equity and inclusion strategies in all categories that the County awards contracts.

Key Current Conditions: The BDCC section administers the County's local, state, and federal small business programs, including the Contracting Opportunities Program, and performs regional certification for eligible small businesses in cooperation with other local entities that may adopt compatible programs. The Contracting Opportunities Program promotes the use of small contractors and suppliers (SCS) firms as prime contractors, subcontractors, and suppliers on County contracts. The program applies to contracts subject to King County Code (KCC) 2.93 that include the following three contract categories: 1) goods and services; 2) construction services; and 3) consulting services, including A/E/P consulting and technical services consulting.

Report Methodology: The annual Contracting Opportunities Program report is produced using data from the Diversity and Compliance Management System (DCMS). The DCMS includes data for construction and consulting contracts. The data comprises award dollars and payments to prime contractors, subcontractors, and suppliers. Other data elements include firm certification type, funding source, awarding agency name, small business utilization requirement, award date, and contract amount.

For construction services, BDCC staff facilitate a review and data comparison using intents and affidavits submitted by contractors to the Washington State Department of Labor and Industries (L&I), as well as data obtained from DCMS. These two data sets confirm the identification of all subcontractors and suppliers for each contract, and the total labor hours and dollar amounts paid to subcontractors and suppliers.

For consulting agreements, BDCC staff apply the same methodology, excluding the use of L&I data that is only for construction contracts.

For goods and services, including technical services consulting, BDCC staff download a list of all executed contracts for the report year from the Procurement Service Request database. The dataset includes all the report elements identified above for construction and consulting agreements.

VI. Report Requirements

This report meets the reporting requirements outlined in KCC 2.97.090 and KCC 12.18A, which require the submission of an annual report to the King County Council on the progress of the Contracting Opportunities Program during the previous year, January through December. Each subsection identified below responds to a specific reporting requirement of the KCC.

A. Total Amount Awarded by Contract Category, including Priority Hire Projects

This reporting requirement is addressed in two parts of the report: Figure 2 and Appendix A. The first part appears in Figure 2, 2021/2022 Program Performance Chart Comparison (performance chart), which highlights the amounts of contracts awarded by the following categories:

- Goods and Services = \$175.4M
- Construction (including Priority Hire projects) = \$294.7M
- A/E/P Consulting = \$64.0M
- Technical Services Consulting = \$20.5M

Appendix A also provides specific information about the Priority Hire Program. For active construction projects in 2022, King County SCS firms received \$113.5 million or 9.5 percent of the share of work on Priority Hire contracts. Of the \$113 million, MBE firms received \$39.6 million or 5.4 percent; and WBE firms received \$30 million or 4.1 percent.

B. Total Amount Awarded by Contract Category when an Incentive was Available

This reporting requirement is included in Figure 2 below. The chart contains data that identifies the total amount awarded in each contract category subject to SCS incentives. The performance chart demonstrates that the application of incentives is working to promote the participation of SCS firms in County contracts. For goods and services, the data in this chart reports a 56 percent increase in the dollar value for all awards to SCS vendors due to incentives, from \$2.9 million in 2021 to \$4.6 million in 2022. For construction services, the data identifies a 42 percent decrease in awards to SCS contractors due to incentives, from \$57.2 million in 2021 to \$33.2 million in 2022. For A/E/P consulting services, the data shows a 42 percent decrease in awards to SCS firms due to incentives, from \$4.5 million in 2021 to \$2.6 million in 2022. Note that the decreased percentage of SCS firms awarded due to incentives for construction and A/E/P consulting were primarily the result of federally assisted contracts, which do not allow the application of local SCS incentives and requirements. The technical services consulting category reports an increase in SCS utilization for the 2022 program year. The data reported for technical services consulting identifies a 26 percent increase in the total dollar value for all awards to SCS firms due to incentives or requirements from \$3.9 million in 2021 to \$4.9 million in 2022.

FIGURE 2 - 2021/2022 PROGRAM PERFORMANCE COMPARISON

Contracting Opportunities Program			
SMALL CONTRACTORS & SUPPLIERS	2021	2022	-/+ Change
GOODS & SERVICES	\$110,699,322	\$175,391,485	58%
All Contracts Subject to SCS Incentives	\$38,311,523	\$83,595,375	118%
\$ All Awards to SCS Firms	\$5,000,889	\$7,830,122	57%
\$ All SCS Awards due to Incentives or Requirements	\$2,937,803	\$4,595,690	56%
% Awards to SCS Firms⁴	13%	9%	-4%
Number of SCS Awards	8	12	4
CONSTRUCTION	\$277,428,658	\$294,671,714	6%
All Contracts Subject to SCS Requirements	\$227,377,815	\$103,212,233	-55%
\$ All Awards to SCS Firms	\$66,904,570	\$58,148,050	-13%
\$ All SCS Awards due to Incentives or Requirements	\$57,199,217	\$33,296,375	-42%
% Awards to SCS Firms	29%	56%	27%
Number of SCS Awards	138	87	-51
A/E/P Consulting	\$65,858,434	\$64,028,701	-3%
All Contracts Subject to SCS Incentives	\$27,725,197	\$5,429,958	-80%
\$ All Awards to SCS Firms	\$11,840,100	\$16,674,604	41%
\$ All SCS Awards due to Incentives or Requirements	\$4,582,592	\$2,636,791	-42%
% Awards to SCS Firms	43%	307% ⁵	264%
Number of SCS Awards	45	17	-28
Technical Services Consulting	\$33,119,204	\$20,548,958	-38%
All Contracts Subject to SCS Incentives	\$19,328,561	\$11,436,845	-41%
\$ All Awards to SCS Firms	\$4,383,391	\$5,914,991	35%

⁴ The percentage of awards to SCS firms in Figure 2 are calculated by dividing the total dollar value of All Awards to SCS Firms by the total dollar value of All Contracts Subject to SCS Incentives for each contract category.

⁵ This percentage is due to the fact that there were only \$5.4M in awards subject to SCS requirements due to requirements in federally assisted contracts.

Contracting Opportunities Program			
SMALL CONTRACTORS & SUPPLIERS	2021	2022	-/+ Change
\$ All SCS Awards due to Incentives or Requirements	\$3,908,951	\$4,934,600	26%
% Awards to SCS Firms	23%	52%	29%
Number of SCS Awards	12	9	-3
TOTAL \$ All AWARDS SUBJECT to SCS INCENTIVES	\$312,743,097	\$203,674,411	-35%
TOTAL \$ All AWARDS to SCS ALL CATEGORIES	\$88,128,950	\$88,567,766	0%
% Awards to SCS Firms	28.2%	43.5%	15.3%

C. Total Amount Awarded to SCS firms by Contract Category, Race and Gender

This reporting requirement is met by a combination of information in Appendix B. Table 2 provides a summary by contracting category for minorities, white females, and white males. Figures 1 and 2 include bar charts showing SCS dollars awarded to various racial categories of firms divided between men and women owned firms, respectively. Finally, Tables 4, 5, 6, and 8 of Appendix B provide the race and gender of SCS firms awarded contracts in 2022 by category.

Though it is not a specific reporting requirement, Appendix B, Table 14 includes a table listing the dollars awarded to M/WBE firms from 2018 through 2022. This table indicates the positive trends regarding pro-equity contracting and shows that of the \$88.6 million awarded to SCS firms in 2022, a total of \$47.3 million or 53.5 percent went to firms certified as M/WBEs. The table also shows that in the last two years, M/WBE firms earned 37.1 percent of the spend in 2021 and 43 percent in 2020. Prior to 2020, the average percentage for M/WBE awards in 2018 and 2019 was about 31 percent. While this data looks promising for pro-equity contracting, Figures 1 and 2 in Appendix B indicate that the County still needs to enhance the diversity of M/WBE firms that are receiving contracts.

D. Total Amount Awarded to SCS Firms for Goods & Services when not the Lowest Bidder

This reporting requirement is met by Table 3 in Appendix B. This table contains data that calculates the reporting requirement by subtracting the amount of dollars awarded to SCS firms due to incentives or requirements from the total of dollars awarded to SCS firms. In 2022, the dollars awarded to SCS firms when not the lowest bid was approximately \$3.2 million.

E. Total Amount Paid by the County for Goods and Services

This requirement is addressed in the 2021/2022 Program Performance Comparison Chart (Figure 2). In 2022, the County paid a total of \$175.3 million for goods and services.

F. Listing of Participating SCS Firms by Contract Category

This requirement is met by multiple tables in Appendix B which include the names of specific SCS firms by contract category. Table 4 provides a list of firms awarded goods and services contracts. Table 5 provides a list of firms awarded consulting contracts for architecture, engineering, and related professional services. Table 6 provides a list of firms awarded technical services consulting contracts. Finally, Table 8 provides a list of firms awarded construction contracts.

Note that in the various tables, the list of participating SCS firms by contract category includes information about race and gender, to the extent businesses voluntarily provide this information. The tables also include the business location by city and ZIP code and the dollar amounts awarded to each of these small businesses.

G. Listing of SCS Firms by Race, Gender, and Revenue Category

This requirement is met by a combination of summary tables in Appendix B. Table 10 provides a breakdown of SCS firms providing goods and services by annual gross receipts. Table 11 provides the same information for a combination of A/E/P consulting contracts and technical services consulting contracts. Finally, Table 12 provides this information for SCS firms involved in construction.

H. Listing of SCS Firms Awarded Contracts through the Small Business Accelerator

The Small Business Accelerator program allows SCS firms to compete as prime contractors for certain types of technical services consulting contracts. Table 2A in Appendix B indicates that there were two contracts awarded in 2022 through this contracting method. BDCC will continue to consult with County agencies to determine how to expand the use of the Accelerator program.

I. Information about the Priority Hire Program

Appendix A meets this requirement for reporting and includes information about contracts subject to the Priority Hire Program including: (1) a description of barriers encountered; (2) the share of work awarded to M/WBE firms, open shop contractors, and SCS firms; (3) changes in the bid response rate and contractor bid prices as compared to the period prior to implementation of the Priority Hire Program; and (4) the administrative costs related to the Priority Hire Program.

VII. Conclusion & Next Actions

In 2022, the Contracting Opportunities Program achieved a 43.5 percent SCS utilization rate. The five-year average SCS utilization is 32.4 percent.

During the report period, the dollar value of contracts awarded to SCS firms increased from \$88.1 million in 2021 to \$88.6 million dollars in 2022. During the same period, a total of 125 contracts were awarded to SCS firms compared to 203 contracts in 2021. This change is attributed to the receipt of federal funds for certain contracts. The use of federal funds in County procurement activities can prohibit the use of incentives or requirements for the participation of SCS firms. When the County uses federal funds, it must adhere to the grant terms and conditions that may include required provisions for the voluntary participation of small businesses, albeit not specifically SCS firms.

The impact of federal requirements is demonstrated by the pattern of decline in the dollar value of contracts subject to SCS incentives or requirements across all contract categories, except for the goods and services category in 2022. For construction services, more than half of all dollars awarded for construction services were ineligible for SCS incentives or requirements. For consulting services, the dollar value of contracts subject to SCS incentives or requirements decreased by 80 percent, while the dollar value for technical services consulting decreased by 41 percent.

Despite the overall decline in the dollar value of contracts subject to SCS incentives or requirements, the County still achieved a 43.5 percent overall SCS utilization rate in 2022. It is important to note that when the County cannot apply SCS incentives or requirements due to the use of federal funds, it is applying other pro-equity strategies that incorporate the participation of M/WBEs into these contracts. These strategies are the focus of an April 2021 Executive Order (CON-7-28-EO) involving pro-equity contracting.

As part of implementing the Executive Order, the County initiated the Fast Track Certification initiative, allowing M/WBEs that are certified with the state of Washington to automatically qualify as an SCS contractor under King County's Contracting Opportunities program. In 2022, the Fast Track Certification program added 1,954 M/WBEs to the County's online directory of certified SCS firms, resulting in a total of 2,575 fast-track firms at the end of 2022 and accounting for 88.1 percent of all SCS-certified firms. With Fast Track Certification, the County achieved an SCS utilization rate of 43.5 percent in 2022 compared to 28.2 percent in 2021.

To further support pro-equity contracting, the County commissioned a disparity study in 2022 to focus on contracts involving construction projects, architecture/engineering services, and other professional services associated with construction projects. The study examines the extent to which M/WBEs have equal access to county contracting opportunities involving these types of contracts. Specifically, the study reviews the County's utilization of M/WBEs and compares that to the availability of M/WBEs in the County's geographical market area. This helps to determine whether there is a statically significant disparity between the County's utilization of M/WBEs and their availability in the designated market area. The study is expected to be completed in December 2023 with findings and recommendations anticipated in early 2024.

VIII. Appendices

Appendix A – Information on the Priority Hire Program

This section includes the information required by KCC Section 2.97.090, Reporting to Council. The information includes data for contracts subject to the Priority Hire Program, including a description of barriers encountered and the share of work awarded to firms owned by people of color and women, open shop contractors, and small contractors and suppliers. This section also includes a summary of changes in the bid response rate and bid prices as compared to the period prior to implementation of the Priority Hire Program, and administrative costs related to the program.

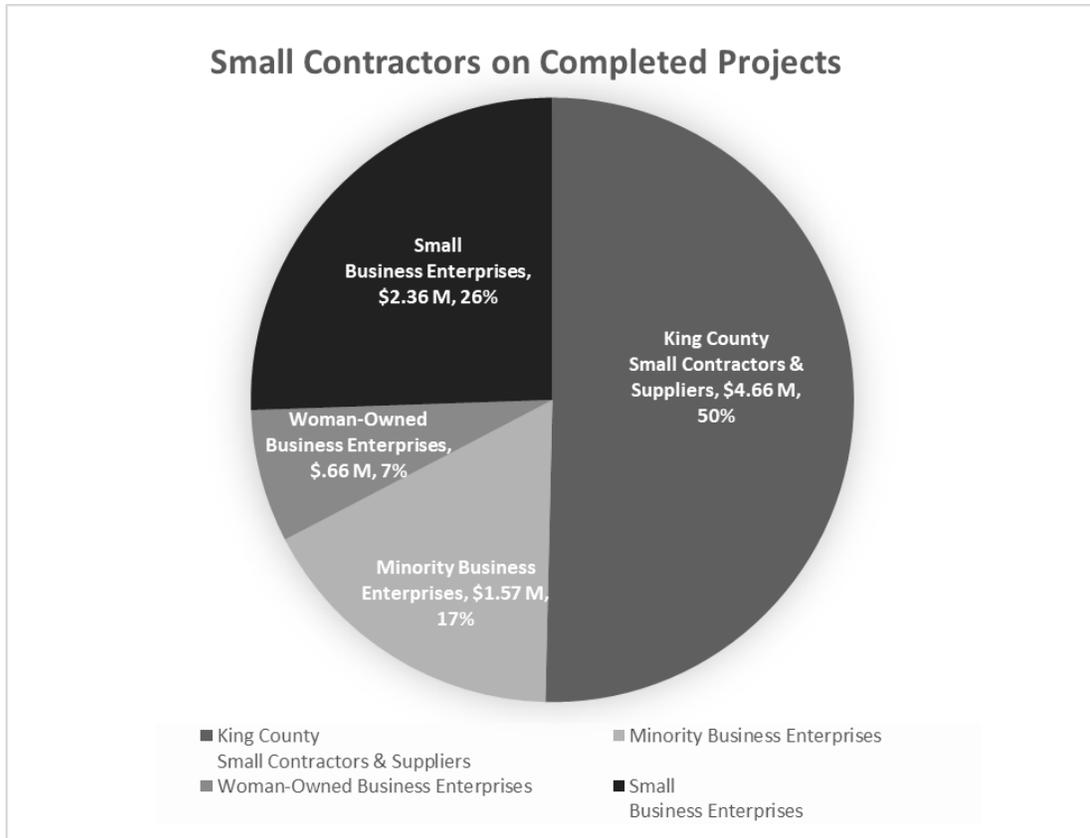
A. Priority Hire Program Overview

Priority Hire is a workforce equity program designed to prioritize local workers from economically disadvantaged ZIP code areas for inclusion on certain county construction projects. The program addresses a widening gap between the demand for construction labor and the supply of skilled trade workers in the regional workforce. The County commissioned two related studies in advance of implementing Priority Hire that resulted in the identification of 43 economically disadvantaged ZIP code areas based on poverty levels, unemployment, and educational attainment. Workers from these areas are considered eligible for priority hiring.

In February 2020, King County executed a Master Community Workforce Agreement (MCWA) with the Seattle-King County Building Trades Council, the Northwest National Construction Alliance II, and affiliated construction labor unions. The MCWA is a result of the County's valued relationship with its labor union partners and the members of the Priority Hire Advisory Committee. Execution of the MCWA enabled the County to lower the threshold for construction projects subject to the MWA from the prior \$15 million dollar threshold to the new \$5 million dollar threshold for projects, consistent with the intention stated in the Priority Hire ordinance.

B. Contracts Completed under the Priority Hire Program by Contractors

In 2022, the County completed one priority hire project: South Base Expansion Development Project. The contract amount is \$23.1 million. The pie chart in this section shows the total amount paid to small contractors by their certification category.



C. A Description of Barriers Encountered by Participants in the Priority Hire Program

Supporting improved retention for workers in the construction trades is a primary focus area for the Priority Hire Program. Apprenticeships, which are paid training opportunities that can last three to seven years, represent the primary way people interested in construction careers become journey workers in trades, such as plumbing, bricklaying, and electrical work. All apprentices receive the same classroom instruction; however, they may have vastly different on-the-job experiences. This is particularly true for women and minority apprentices, who have lower retention rates than their white male counterparts. Cultivating a respectful and positive jobsite culture that provides a workplace free from harassment and discrimination is good for the Priority Hire program’s long-term success and supports the retention of a skilled workforce.

In 2022, King County partnered with ANEW, the oldest, continuously running pre-apprenticeship program in the nation, to facilitate RISE UP training for County employees involved in the management of capital construction projects or related areas. RISE Up training incorporates industry best practice workplace actions, knowledge, tools, and awareness to create and maintain a safe, inclusive, and productive worksite environment that can lead to greater worker retention rates. More than 150 county employees directly involved in managing projects that include Priority Hire requirements attended this training.

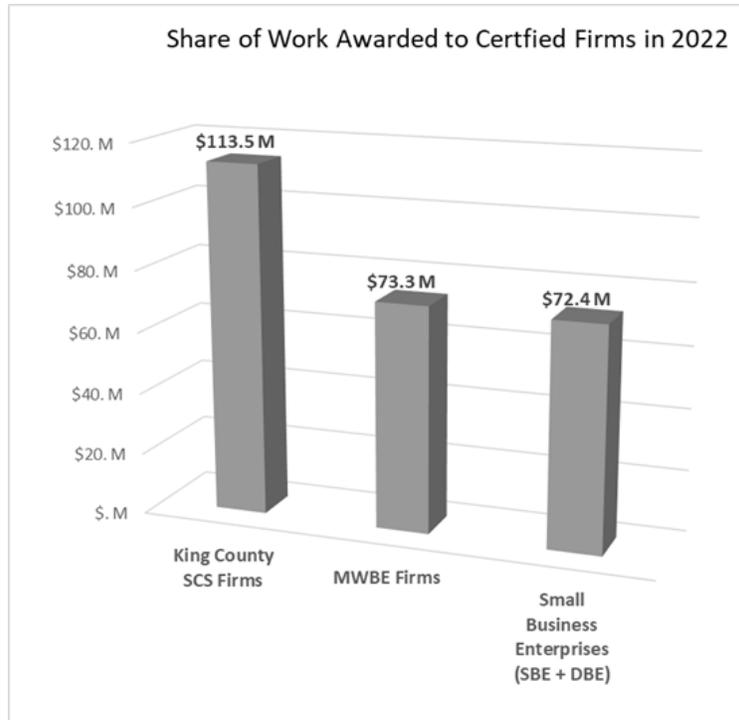
D. Share of the Work on Priority Hire Contracts Awarded to Contractors

This subsection includes information on the share of the work on Priority Hire contracts received by small contractors and suppliers, minority and women-owned businesses, small business enterprises (a federal certification designation), as well the share of work on the Priority Hire contracts received by union and open shop contractors during the report period.

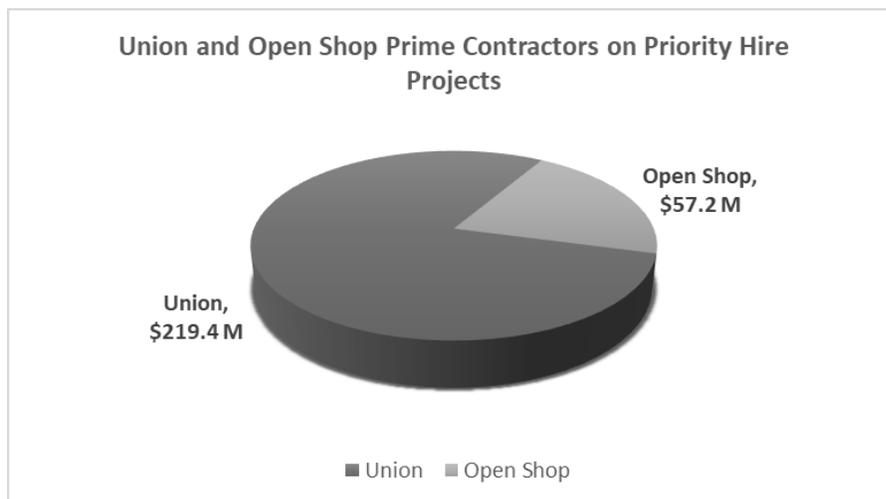
The following 31 Community Work Force Agreement projects total approximately \$1.2 billion, including change order amounts that were active in 2022:

1. Area 7 Stage 5 Closure and Area 7-8 Liner Tie-in (\$15.8M)
2. Brightwater Aeration Basin Optimization Classifying Selector (\$6.5M)
3. Central Maintenance Facility (Renton Shop) (\$37.4M)
4. Chinook Wind Mitigation Project (\$4.4M)
5. E Lake Sammamish Master Plan Trail – South Sammamish Segment B – Phase 2 (\$12.9M)
6. East Lake Sammamish Master Plan Trail - South Sammamish Segment B - Phase 1 (\$12.4M)
7. Eastlake Layover Facility (Rebid) (\$13.2M)
8. Eastside Rail Corridor Regional Trail NE 8th Street Crossing (\$16.4M)
9. Fall City Floodplain Restoration Project (\$8.8M)
10. Foothills Trail – Phase II Segment B (\$11.2M)
11. Georgetown Wet Weather Treatment Station (\$107.5M)
12. Georgetown Wet Weather Treatment Station - Conveyance (\$22.4M)
13. Heavy Civil GC/CM Services for Atlantic Base Yard Refurbishment Project (\$511K)
14. HMC Maleng Building Single Patient Rooms (\$58.7M)
15. Jan Road Levee Setback (\$9.4M)
16. King County LOOP Vehicle Maintenance Facility – REBID (\$13.0M)
17. Lake to Sound Trail – Segment C SeaTac REBID (\$7.3M)
18. Lower Russell Levee Setback Phase 2 (\$20.6M)
19. MRJC Central Plant and Detention Roofing (\$6.5M)
20. N Mercer Isl. Interceptor & Enatai Interceptor Upgrade-Conveyance Improvement (\$62.3M)
21. N Mercer Island & Enatai Interceptor-Pump Station Improvement (\$24.9M)
22. RapidRide H Line Bus Rapid Transit Improvements (\$27.4M)
23. South Base Expansion Development Project (\$23.1M)
24. South Treatment Plant Heating Systems Improvements (\$8.3M)
25. Sunset and Heathfield Pump Stations and Force Main Upgrade (\$45.0M)
26. Urgent Wastewater Systems Repair Work Order (\$7.6M)
27. West Point Treatment Plant Capital Program Construction Work Order (\$1.7M)
28. WP Emergency Power Quality Improvement Construction Work Order (\$114.9M)
29. WPTP Digester 1 To 5 Low-Pressure Sludge Gas (LSG) Pipe Replacement (\$6.4M)
30. WPTP Oxygen Generation and Dissolution System Modifications Project Aerator Upgrade (\$5.0M)
31. WPTP Primary Sedimentation Area Roof Structure (\$20.9M)

King County SCS firms received \$113.5 million, or 9.5 percent, of the share of work on Priority Hire contracts. Of the \$113.5 million awarded to SCS firms, M/WBEs received \$73.3 million. Small business enterprises, a separate federal category, received \$72.4 million, or 6.0 percent.



The pie chart shown below on this page illustrates the share of the work on priority hire contracts received by union and open shop subcontractors during the report period. Open Shop contractors received \$57.2M, or 20.7 percent, and union contractors \$219.4M, or 79.3 percent. These results demonstrate that open shop contractors continue to gain access to construction contracts with Priority Hire requirements.



E. Comparison of Bid Price and Bid Response Rate

This subsection includes information about changes in the bid response rate and contractor bid prices compared to the County engineer’s estimate. The bid response rate is the number of bids received, divided by the total number of contracts during the review period. Staff analyzed bid response rates using bid submittal tabulation forms for Priority Hire projects for the period January 1, 2022, through December 31, 2022.

As shown in the table below for the period 1/1/2022 through 12/31/2022, the Priority Hire projects for which the County solicited bids had a response rate of 3.3. This compares to a 3.9 bid response rate identified for bids solicited for MCWA projects for the period 1/1/2021 through 12/31/2021. Given this trend, the County is obtaining an adequate number of competitive responses on its projects with Priority Hire requirements.

Comparison of Bid Price and Bid Response Rate (1/1/22 – 12/31/22)				
	Bid Price Index			
Priority Hire Projects	Engineer’s Estimate	Contract Executed Amount	Percentage of Engineer’s Estimate	# Bids
Brightwater Aeration Basin Optimization Classifying Selector	\$5,943,224.00	\$6,483,000.00	109.1%	2
Central Maintenance Facility (Renton Shop)	\$31,707,852.00	\$37,372,016.00	117.9%	2
E Lake Sammamish Master Plan Trail – South Sammamish Segment B – Phase 2	\$12,644,874.20	\$12,901,479.00	102.0%	3
Eastlake Layover Facility (Rebid)	\$11,700,000.00	\$13,241,000.00	113.2%	3
Eastside Rail Corridor Regional Trail NE 8th Street Crossing	\$13,274,601.00	\$16,362,151.00	123.3%	6
Fall City Floodplain Restoration Project	\$9,681,318.69	\$8,737,783.90	90.3%	5
Foothills Trail – Phase II Segment B	\$11,262,200.00	\$11,196,000.00	99.4%	7
Jan Road Levee Setback	\$9,845,171.50	\$9,449,449.00	96.0%	3
Lake to Sound Trail – Segment C SeaTac Rebid	\$5,602,066.46	\$6,857,857.00	122.4%	4
MRJC Central Plant and Detention Roofing	\$7,945,748.00	\$6,365,855.00	80.1%	1

Comparison of Bid Price and Bid Response Rate (1/1/22 – 12/31/22)				
Priority Hire Projects	Bid Price Index			
	Engineer's Estimate	Contract Executed Amount	Percentage of Engineer's Estimate	# Bids
N Mercer Isl Interceptor & Enatai Interceptor Upgrade-Conveyance Imprv	\$52,417,101.67	\$62,176,821.00	118.6%	3
N. Mercer Island & Enatai Interceptor-Pump Station Improvement	\$16,405,527.00	\$24,861,950.00	151.5%	2
South Treatment Plant Heating Systems Improvements	\$6,262,000.00	\$7,957,000.00	127.1%	2
Total	\$194,691,684.52	\$223,962,361.90	115.0%	43
Average Bid Response Rate 3.3				

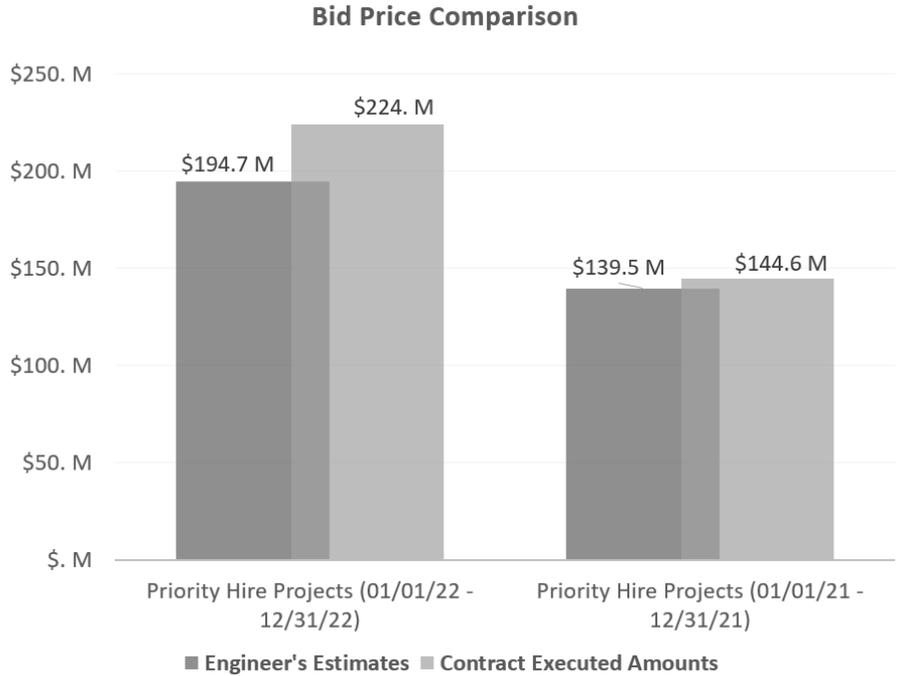
Comparison of Bid Price and Bid Response Rate (1/1/21 – 12/31/21)				
Priority Hire Projects	Bid Price Index			
	Engineer's Estimate	Contract Executed Amount	Percentage of Engineer's Estimate	# Bids
Progressive Design Build for Interim Base Electrification	\$55,000.00	\$55,000.00	100.0%	7
Lower Russel Levee Setback Planting	\$1,750,000.00	\$1,283,857.70	73.4%	4
HMC Maleng Building Single Patient Rooms	\$550,000.00	\$550,000.00	100.0%	8
WPTP Digester 1 to 5 Low-Pressure Sludge Gas (LSG) Pipe Replacement	\$8,389,000.00	\$6,992,000.00	83.3%	4
WPTP Oxygen Generation and Dissolution System Modifications Project Aerator Upgrade	\$6,446,000.00	\$4,676,348.00	72.5%	1

Comparison of Bid Price and Bid Response Rate (1/1/21 – 12/31/21)				
Priority Hire Projects	Bid Price Index			
	Engineer's Estimate	Contract Executed Amount	Percentage of Engineer's Estimate	# Bids
RapidRide H Line Bus Rapid Transit Improvements	\$26,287,270.00	\$27,344,920.00	104.0%	4
Area 7 Stage 5 Closure and Area 7-8 Liner Tie-in	\$14,076,608.00	\$13,557,867.00	96.3%	2
East Lake Sammamish Master Plan Trail - South Sammamish Segment B - Phase 1	\$13,345,256.00	\$12,284,038.07	92.0%	2
Chinook Wind Mitigation Project	\$5,152,957.30	\$4,054,054.54	78.7%	7
Urgent Wastewater Systems Repair Work Order	\$4,250,000.00	\$4,250,000.00	100.0%	4
WPTP Primary Sedimentation Area Roof Structure	\$16,866,000.00	\$20,376,114.54	120.8%	3
King County LOOP Vehicle Maintenance Facility - Rebid	\$5,846,120.00	\$12,697,895.00	217.2%	1
WP Emergency Power Quality Improvement Construction Work Order	\$21,000,000.00	\$21,000,000.00	100.0%	1
Heavy Civil GC/CM Services for Atlantic Base Yard Refurbishment Project	\$511,500.00	\$511,540.80	100.0%	6
West Point Treatment Plant Capital Program Construction Work Order	\$15,000,000.00	\$15,000,000.00	100.0%	5
Total	\$139,525,711.30	\$144,633,635.65	103.7%	59
Average Bid Response Rate 3.9				

F. Changes in Contractor Bid Prices

This subsection contains an analysis of the bid response rate and contractor bid prices compared to the previous program year. The County's Procurement Administration system contains data used to determine the impact of the Priority Hire program on bid prices and

response rates. The data comparison covers two periods: January 1, 2021, through December 31, 2021, and the period January 1, 2022, through December 31, 2022.



The bid price analysis used the bid submittal tabulation forms found in the Procurement Administration system to compare the engineer’s estimate with the executed contract amount for each project awarded. In 2022, the data shows a 15 percent increase between the engineer’s estimates for Priority Hire projects and the value of all executed contracts subject to the Priority Hire Program. This increase is not attributable to the Priority Hire program, but is the result of a re-bid for the King County LOOP Vehicle Maintenance Facility-Rebid. This project is shown in the table above, titled, “Comparison of Bid Price and Bid Response Rate.” Contractor bid prices submitted to the County for the re-bid of this project were 217.2 percent above the engineer’s estimate. Factors that affect bid prices from bidding on a public works project twice include exposed bid prices, changes in the project scope, and/or increases in building material costs. From the contractor’s perspective, if the public agency rejects all the bids and does not award the project, those bidding contractors’ numbers are no longer private information, enabling their competitors to see their exact numbers. This fact makes it difficult for contractors to bid on that same job twice and typically results in the submittal of higher bid prices for the same project.

G. Administrative Costs for the Division Related to the Priority Hire Program

The 2022 administrative costs total is shown below:

- \$21,210 0.10 FTE, BDCC Section Manager
- \$ 159,350 1.0 FTE, Labor Equity Program Supervisor
- \$ 179,413 1.0 FTE, CWA Administrator

- \$ 122,759 1.0 FTE, Field Compliance Specialist
- \$ 122,759 1.0 FTE, Field Compliance Specialist
- \$50,000 in contracts with community-based organizations (CBOs)
- \$55,000 for labor compliance software reporting system maintenance costs in 2022.

All resources above are proportionally allocated directly to CIP projects that have priority hiring requirements.

Appendix B - Tables and Charts

This section includes data tables and charts that report the results of specific methods used to promote the use of certified SCS firms. The data addresses the annual reporting requirements outlined in King County Code, section 2.97.090, Reporting to Council, on the progress of the Contracting Opportunities Program during the period January 1, 2022, through December 31, 2022.

Table 1 below contains information on the total dollar amount of contracts awarded by contract category and the total dollar amount awarded by contract category for which the County applied incentives or requirements.

A. Table 1: Total Dollar Amount by Contract Category⁶

For the period January 1 through December 31, 2022				
Contract Category	Goods & Services	Technical Services Consulting	A/E/P Consulting	Construction
Total Dollar Amount	\$175,391,485	\$20,548,958	\$64,028,701	\$294,671,714
Total dollar amount w/incentive applied	\$83,595,375	\$11,436,845	\$5,429,958	\$103,212,233

Table 2 below contains information on the total dollar amount of contract awards, by contract category that included SCS incentives or requirements, to SCS firms by race and gender, to the extent that SCS firms voluntarily provided this information.

B. Table 2: Awards with SCS Incentives or Requirements by Race and Gender

For the period January 1 through December 31, 2022					
Dollars Awarded to SCS Firms by Race and Gender	Minorities (including women)	White Females	White Males	TBD	Total Dollars Awarded to SCSs
Goods & Services	\$2,865,690	\$830,000	\$900,000	\$0	\$4,595,690
A/E/P Consulting	\$2,261,049	\$156,163	\$169,579	\$50,000	\$2,636,791
Technical Services	\$2,684,600	\$2,250,000	\$0	\$0	\$4,934,600
Construction	\$8,140,826	\$9,008,223	\$15,667,326	\$480,000	\$33,296,375
Totals	\$15,952,165	\$12,244,386	\$16,736,905	\$530,000	\$45,463,456

C. Table 2A: Total Amount Awarded to SCS Firms through the Accelerator

For the Period January 1 through December 31, 2022		
Technical Services Consulting	2021	2022
Total Dollar Amount	\$110,699,322	\$175,391,485
\$ All Contracts Subject to SCS Incentives	\$38,311,523	\$83,595,375
\$ All Awards to SCS Firms	\$5,000,889	\$7,830,122
\$ All SCS Awards due to Incentives or Requirements	\$2,937,803	\$4,595,690
\$ All Awards to SCS Firms through the Accelerator	\$1	\$750,000
Number of Accelerator Awards	1	2

⁶ In this table, the consultant category is divided into two subcategories, one for technical Services consulting, and the other for architecture/engineering/ professional (A/E/P) consulting.

2022 Advertised Goods & Services Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Mindlink Resources, LLC	Washougal	97217	Caucasian	Female	\$50,000
Pacific Land Preservation, LLC	Marysville	98270	Asian-Pacific American	Male	\$2,000
*Pamela J. Oakes, LLC	Seattle	98122	Black American	Female	\$646,690
*Petals to Protons	Lake Forest Park	98155	Decline to Provide	Female	\$250,000
*PRR, Inc.	Seattle	98101	Caucasian	Female	\$130,000
*Silver Bluemoon LLC	Greenacres	99016	Black American	Male	\$750,000
*Styro Recycle, LLC	Milton	98354	Black American	Female	\$1,019,000
*Talitha Consults LLC	Tukwila	98168	Asian-Pacific American	Female	\$400,000
*Trinity River Marine	Indianola	98342	Caucasian	Male	\$400,000
Westgro Corporation	Ellensburg	98926	Caucasian	Decline to Provide	\$2,000,000
TOTAL					\$7,830,122

Table 5 contains an alphabetical listing of SCS firms awarded contracts for A/E/P consulting services that included SCS incentives or requirements during the report period. The list includes information on the race and gender of these SCS firms, to the extent that these businesses voluntarily provide this information. The table also reports the business location of these firms by city, ZIP code, and dollar amount of the contract.

Consulting Services

2022 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)

Total \$ Amount of Contracts Awarded to SCS Firms

\$16,674,604

F. Table 5: A/E/P Awards to SCS Firms

2022 A/E/P Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
(EES) Entitlement and Engineering Solutions	Denver	80222	Caucasian	Female	\$43,397
1 Alliance Geomatics LLC	Bellevue	98005	Asian-Pacific American	Male	\$561,696

2022 A/E/P Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
AAR Testing Laboratories, Inc.	Redmond	98073	Subcontinent Asian American	Male	\$14,081
*A quanti, LLC	Chappaqua	10514	Asian-Pacific American	Female	\$43,430
AQUARIO ENGINEERING LLC	San Diego	92115	Hispanic American	Male	\$79,362
Blue Coast Engineering LLC	Lake Forest Park	98155	Caucasian	Female	\$98,321
CivilAir Engineers PLLC	Gig Harbor	98332	Caucasian	Male	\$8,256
Clarity Engineering, LLC	Vashon	98070	Caucasian	Female	\$195,407
ColeBreit Engineering, LLC	Bend	97702	Caucasian	Female	\$377,632
Concord Engineering Inc.	Bellevue	98004	Asian-Pacific American	Female	\$595,817
Confluence Environmental Company	Seattle	98103	Caucasian	Male	\$1,000,000
Cooper Zietz Engineers, Inc.	Portland	97222	Native American	Male	\$62,246
Drew Collaborative Works	Seattle	98109	Caucasian	Female	\$41,559
EcoAssets	Olympia	98512	Hispanic American	Male	\$54,685
Elcon Associates Inc	Beaverton	97006	Asian-Pacific American	Male	\$40,876
*Envirolssues, Inc.	Seattle	98101	Caucasian	Female	\$104,403
Equinox Research and Consulting International, Inc.	Mount Vernon	98273	Caucasian	Female	\$47,813
ER Electrical Engineering PLLC	Lynnwood	98036	Asian-Pacific American	Male	\$10,570
Exeltech Consulting Inc.	LACEY	98516	Asian-Pacific American	Male	\$704,443
Facility Support Incorporated	Seattle	98101	Caucasian	Male	\$271,413

2022 A/E/P Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
FOLLETT ENGINEERING, PLLC	Seattle	98115	Caucasian	Male	\$11,780
Foster CM Group, Inc.	San Antonio	78217	Black American	Male	\$129,593
Furtado & Associates, Inc.	Seattle	98164	Black American	Male	\$205,393
G3 & ASSOCIATES LLC	Seattle	98178	Black American	Male	\$43,885
Geometrics Engineering, P.S., Inc.	Bellevue	98005	Asian-Pacific American	Male	\$20,787
GeoTerra, Inc.	Eugene	97402	Caucasian	Male	\$83,458
GW Frost & Associates LLC	Renton	98057	Black American	Male	\$28,668
Hayre McElroy & Associates, LLC	Redmond	98052	Asian-Pacific American	Male	\$240
Hough Beck & Baird, Inc.	Seattle	98121	Caucasian	Female	\$180,742
HWA GeoSciences, Inc.	Bothell	98021	Hispanic American	Female	\$672,689
Integrated Design Engineers LLC	Seattle	98101	Asian-Pacific American	Male	\$22,695
Jimale Technical Services, LLC	Seattle	98121	Black American	Female	\$493,810
*Keithly Barber Associates, Inc.	Tukwila	98188	Caucasian	Male	\$17,806
Kellogg Consulting, Inc.	Seattle	98122	Caucasian	Female	\$84,015
McLennan Design LLC	Bainbridge Island	98110	Caucasian	Male	\$174,994
MLA Engineering, LLC	Seattle	98101	Caucasian	Male	\$127,828
MPM Consulting, LLC	Lake Oswego	97035	Hispanic American	Male	\$140,802
Northwest Heritage Consultants LLC	Seattle	98107	Caucasian	Female	\$52,922

2022 A/E/P Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
NORTHWEST HYDRO INC	Skamania	98648	Caucasian	Male	\$40,722
Northwest Vernacular, Inc.	Port Orchard	98366	Caucasian	Female	\$11,750
*O'Brien & Company LLC	Seattle	98104	Caucasian	Female	\$8,330
O'Neill Service Group LLC	Redmond	98052	Hispanic American	Male	\$979,172
Osborn Consulting Inc.	Bellevue	98004	Caucasian	Female	\$151,173
Ott - Sakai & Associates, LLC	Kenmore	98028	Asian-Pacific American	Male	\$20,594
*Ott - Sakai & Associates, LLC	Kenmore	98028	Asian-Pacific American	Male	\$18,830
Otto Rosenau & Associates Inc	Seattle	98118	Caucasian	Female	\$64,309
*Pacific CM LLC	Everett	98201	Other Minority	Male	\$246,095
*ProDims, LLC	Kirkland	98033	Caucasian	Male	\$21,904
PRR, Inc.	Seattle	98101	Caucasian	Female	\$41,937
RES Group NW, LLC	Kirkland	98033	Asian-Pacific American	Female	\$146,810
RIE Consultants, LLC	Redmond	98073	Subcontinent Asian American	Male	\$170,684
Rolluda Architects Inc	Seattle	98104	Asian-Pacific American	Male	\$1,169,014
Rosa M. Abeyta, LLC	Seattle	98134	Hispanic American	Female	\$17,022
Samir Chudgar	Bellevue	98005	Asian-Pacific American	Male	\$1,228,303
*Securance LLC	Tampa	33635	Black American	Male	\$2,000,000
SRT Consultants	Seattle	98104	Caucasian	Female	\$196,809
Stepherson & Associates Communications Inc	Seattle	98121	Black American	Male	\$659,406
*Stepherson & Associates	Seattle	98121	Black American	Male	\$14,954

2022 A/E/P Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
Communications Inc					
*Tanner Pacific, Inc.	San Carlos	94070	Caucasian	Male	\$93,350
The Greenbusch Group, Inc.	Seattle	98119	Subcontinent Asian American	Female	\$14,140
The Rushing Company LLC	Seattle	98109	Caucasian	Female	\$93,454
The Watershed Company	Kirkland	98033	Caucasian	Male	\$12,661
TranTech Engineering, LLC	Bellevue	98005	Asian-Pacific American	Male	\$84,900
Tres West Engineers Inc.	Tacoma	98409	Asian-Pacific American	Female	\$160,826
Triunity, Inc.	Denver	80202	Black American	Male	\$187,235
True North Land Surveying Inc	Seattle	98134	Caucasian	Female	\$271,159
Watershed Science and Engineering Inc	Seattle	98104	Caucasian	Male	\$1,423,217
Willamette Cultural Resources Associates, Ltd.	Portland	97212	Caucasian	Male	\$54,094
*Wirthlin Consulting Group	Flower Mound	75022	Caucasian	Male	\$17,689
Wolf Water Resources, Inc.	Portland	97214	Caucasian	Female	\$11,800
Yates Consulting	Seattle	98118	Black American	Male	\$72,020
Zann & Associates, Inc.	Denver	80230	Black American	Female	\$72,726
*TBD	TBD	TBD	TBD	TBD	\$50,000
TOTAL					\$16,674,604
* Contract values shown as \$TBD for all on-call work order contracts when the SCS firm's scope of work has not yet been issued					

Table 6 below contains an alphabetical listing of SCS firms awarded contracts for technical services consulting that included SCS incentives or requirements during the report period. The list includes information on the race and gender of these SCS firms, to the extent that these businesses voluntarily provided this information. The table also reports the business location of these firms by city, ZIP code, and the dollar amount of the contract.

Technical Services Consulting 2022 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)

Total \$ Amount of Contracts Awarded to SCS Firms **\$5,914,991**

G. Table 6: Technical Services Consulting Awards to SCS Firms

2022 Advertised Technical Services Consulting Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Abeyta & Associates	Seattle	98134	Hispanic American	Female	\$500,000
Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$99,870
*Communication Resources Northwest, LLC	Mill Creek	98012	Caucasian	Female	\$500,000
*Long Bay Enterprises Inc	Seattle	98104	Caucasian	Female	\$500,000
Niti Systems Consultants Inc	Roswell	30075	Subcontinent Asian American	Male	\$400,521
*Onit Management Consulting	Seattle	98117	Black American	Male	\$175,000
*PRR, Inc.	Seattle	98101	Caucasian	Female	\$250,000
*Securance LLC	Tampa	33635	Black American	Male	\$2,000,000
*Stepherson & Associates Communications Inc	Seattle	98121	Black American	Male	\$9,600
*The Jacobson Group	Seattle	98101	Caucasian	Female	\$500,000
*The Westphal Group	Des Moines	98198	Caucasian	Female	\$500,000
Triangle Associates	Seattle	98104	Caucasian	Female	\$180,000
Value Management Strategies, Inc.	San Marcos	92069	Caucasian	Male	\$300,000
TOTAL					\$5,914,991

Table 7 below contains a listing of awarded contracts for construction projects that included SCS requirements during the report period. The table also reports the required percentage of SCS participation based on the contract amount, and the actual percentage and dollar amount of SCS participation on these projects.

H. Table 7: Construction Project Awards to SCS Firms

Contract Title	Required SCS %	Contract Amount	Actual SCS \$	Actual SCS %
2022 Countywide Pavement Preservation	10%	\$3,667,955	\$366,018	10%
Brightwater Aeration Basin Optimization Classifying Selector	20%	\$6,483,000	\$2,693,480	42%
Burien Courthouse GSI Retrofit	10%	\$590,457	\$71,800	12%
Central Maintenance Facility (Renton Shop)	20%	\$37,372,016	\$13,349,614	36%
CHRL Leachate Pump Stations Electrical 1A, Pump Stations 2 and 3 Upgrades-Rebid	12%	\$1,050,452	\$668,000	64%
Detective Unit Relocation	15%	\$3,062,215	\$1,109,973	36%
Foothills Trail – Phase II Segment B	15%	\$11,196,000	\$1,926,512	17%
Jan Road Levee Setback	15%	\$9,449,449	\$2,496,298	26%
Medina Pump Station MCC and Generator Replacement	20%	\$2,209,419	\$445,500	20%
MRJC Central Plant and Detention Roofing	15%	\$6,477,306	\$2,000,000	31%
North Flare Station Electrical MCC Upgrade	15%	\$4,380,000	\$1,145,863	26%
Renton Avenue South Sidewalks Phase 3	15%	\$1,471,635	\$1,575,486	107%
Roadway Lighting 2	5%	\$249,712	\$96,000	38%
S 360th St & 32nd Ave S Sightline Improvement & School Pathway Project	10%	\$387,387	\$168,290	43%
SE Kent Kangley RD at Landsburg RD	8%	\$202,222	\$19,521	10%
Sunset Playfield Soil Remediation	10%	\$872,027	\$872,027	100%
Tier 3 Guardrail Preservation	15%	\$1,530,298	\$230,140	15%
Upper Tokul Creek Bridge #271B Replacement	15%	\$3,060,685	\$581,854	19%

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$230,140
Agostino Construction, Inc.	Maple Valley	98038	Caucasian	Male	\$164,000
Al Vinson Inc.	Kent	98032	Black American	Male	\$12,800
*Al Vinson Inc.	Kent	98032	Black American	Male	\$45,000
Allstar Lighting, LLC	Lynnwood	98087	Hispanic American	Male	\$10,649
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$17,975
American Bio Services Inc.	Mercer Island	98040	Caucasian	Female	\$0
*Anderson Specialties, LLC	Shoreline	98155	Caucasian	Female	\$7,140
Armadillo Painting, LLC	Bellevue	98006	Caucasian	Female	\$49,685
Ball & Son Excavation, LLC	Tacoma	98448	Black American	Male	\$219,820
Becker Blacktop LLC	Sumner	98390	Caucasian	Male	\$25,400
*Becker Blacktop LLC	Sumner	98390	Caucasian	Male	\$43,485
Belarde Company Inc	Snohomish	98072	Hispanic American	Male	\$306,000
Bella Terra, LLC	Woodland	98674	Caucasian	Female	\$141,395
BES Electrical Services, LLC	East Olympia	98540	Caucasian	Male	\$64,000
Briar Group Inc	Milton	98354	Caucasian	Female	\$15,000
*Buckley's Sweeping & Dust Control LLC	Milton	98354	Caucasian	Female	\$4,400
Burly Products, Inc.	Post Falls	83854	Native American	Male	\$2,205,617
*Burly Products, Inc.	Post Falls	83854	Native American	Male	\$505,200
*C & P Fencing	Enumclaw	98022	Caucasian	Female	\$3,352
C&R Tractor & Landscape, Inc.	Kelso	98626	Native American	Male	\$1,988,538
*Cascade Construction Company, Inc	Tacoma	98444	Caucasian	Male	\$37,597

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Cascade Construction Company, Inc	Tacoma	98444	Caucasian	Male	\$2,500
Commercial Fence Corporation	Seattle	98106	Caucasian	Female	\$661,836
*Commercial Fence Corporation	Seattle	98106	Caucasian	Female	\$103,138
Concrete Restoration, Inc.	Seattle	98108	Caucasian	Male	\$129,765
*Concrete Restoration, Inc.	Seattle	98108	Caucasian	Male	\$60,300
*Copper Bell Consulting LLC	Seattle	98133	Caucasian	Male	\$44,588
*Copper Bell Consulting LLC	Seattle	98133	Caucasian	Male	\$30,000
*CR Construction	North Bend	98045	Caucasian	Female	\$5,024,172
*Custom Source Woodworking, Inc.	Tumwater	98501	Hispanic American	Male	\$82,845
*Daramola, Inc.	Burien	98168	Black American	Male	\$106,190
Derian Inc	Kirkland	98034	Native American	Male	\$368,454
*Derian Inc	Kirkland	98034	Native American	Male	\$500,000
Diane's Tank Removal Services, LLC	Seattle	98177	Caucasian	Female	\$21,900
*Eagle Asphalt Sealcoating Co., LLC	Sumner	98390	Caucasian	Male	\$146,888
*Eagle Asphalt Sealcoating Co., LLC	Sumner	98390	Caucasian	Male	\$24,750
*ELM Solutions Corp.	Lynnwood	98087	Caucasian	Female	\$1,950,000
*England Industrial LLC	Auburn	98001	Decline to Provide	Male	\$456,330
*Four Seasons Concrete Construction LLC	Tacoma	98446	Caucasian	Female	\$90,037
*Franklin Pacific Construction Company	Mukilteo	98275	Caucasian	Male	\$559,700
*G & G Incorporated	Kent	98042	Caucasian	Female	\$27,000
*G & G Incorporated	Kent	98042	Caucasian	Female	\$34,900
*Garrison Creek Landscaping, Inc.	Kent	98035	Black American	Male	\$210,000

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*GCI, LLC	University Place	98466	Black American	Male	\$2,000,000
*Getchell Electric LLC	Lake Stevens	98258	Hispanic American	Male	\$501,000
Golden Gate Construction LLC	Mercer Island	98040	Asian-Pacific American	Female	\$252,227
*Green City, Inc.	Renton	98057	Other Minority	Male	\$364,438
*Green Earthworks Construction, Inc.	Tacoma	98406	Caucasian	Male	\$872,027
Grizzly Bar and Post Tensioning, Inc.	Spanaway	98387	Caucasian	Female	\$47,350
*Grizzly Bar and Post Tensioning, Inc.	Spanaway	98387	Caucasian	Female	\$178,188
Ground Up Road Construction Inc	Sumner	98390	Caucasian	Female	\$5,529
*Ground Up Road Construction Inc	Sumner	98390	Caucasian	Female	\$7,001
*Ground Up Road Construction Inc	Sumner	98390	Caucasian	Female	\$145,774
H.A. Todd Enterprises	Woodinville	98072	Caucasian	Female	\$95,516
*HCP Development, LLC	Allyn	98524	Caucasian	Male	\$1,489,760
*Heckman Inc	Stanwood	98292	Caucasian	Male	\$33,190
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$765,832
His Hands Lawn Care & Services, Inc.	Silverdale	98383	Hispanic American	Male	\$1,008,413
*Holocene Drilling, Inc.	Puyallup	98373	Caucasian	Male	\$8,625
*Hot Mix Pavers Inc.	Tukwila	98168	Native American	Male	\$85,161
Industry Erectors, Inc.	Snohomish	98290	Native American	Male	\$19,630
*Ismael V Castaneda	Aberdeen	98520	Hispanic American	Male	\$72,728
JEM Contractors, INC.	Burien	98146	Caucasian	Female	\$3,264,520
*JEM Contractors, INC.	Burien	98146	Caucasian	Female	\$1,000,000
*JMR Trucking, Inc.	Seattle	98178	Black American	Male	\$1,356
JMS Masonry Restoration LLC	Tacoma	98419	Hispanic American	Male	\$97,498
*Jorge Velica	Edgewood	98372	Hispanic American	Male	\$8,120
KolKay Electric, Inc.	Enumclaw	98022	Caucasian	Female	\$4,100
La Nacional Construction LLC	Enumclaw	98022	Hispanic American	Female	\$159,000

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
Laser Underground & Earthworks Inc	Snohomish	98296	Caucasian	Male	\$1,082,402
LEEWENS CORPORATION	Kirkland	98033	Caucasian	Female	\$96,876
*LORN COATINGS LLC	Tacoma	98422	Asian-Pacific American	Male	\$16,332
*LORN COATINGS LLC	Tacoma	98422	Asian-Pacific American	Male	\$172,785
Lund Opsahl LLC	Seattle	98161	Caucasian	Male	\$3,500
*M.D. Marine Electric, Ltd	Tacoma	98421	Caucasian	Male	\$7,300,839
Magna, LLC	Bellevue	98006	Hispanic American	Male	\$335,500
*Marshbank Construction, Inc.	Lake Stevens	98258	Native American	Male	\$1,471,635
Michaelis Trucking & Excavating, Inc.	Tumwater	98511	Black American	Female	\$65,000
*Mobile Electrical Distributors, Inc.	Seattle	98125	Caucasian	Female	\$2,000
Mulier Construction LLC	Maple Valley	98038	Caucasian	Female	\$8,640
*Mulier Construction LLC	Maple Valley	98038	Caucasian	Female	\$19,620
Netcompliance Environmental Services LLC	Vancouver	98661	Asian-Pacific American	Male	\$49,843
*Newell Brothers Inc.	Tacoma	98446	Caucasian	Male	\$21,988
Nordvind Company	Enumclaw	98022	Other	Male	\$500,000
Northwest Asphalt, Inc.	Issaquah	98027	Caucasian	Male	\$1,449,709
*Northwest Asphalt, Inc.	Issaquah	98027	Caucasian	Male	\$134,335
Northwest Striping & Sealing, LLC	Yakima	98901	Native American	Male	\$174,638
Northwest Welding & Fabrication, Inc	Lacey	98503	Caucasian	Female	\$171,868
*O'Brien & Company LLC	Seattle	98104	Caucasian	Female	\$68,989
O'Bunco Engineering Int'l, Inc.	Kent	98032	Black American	Male	\$92,455
*O'Bunco Engineering Int'l, Inc.	Kent	98032	Black American	Male	\$134,505
*Olea Painting, LLC	Tukwila	98168	Hispanic American	Male	\$68,989
OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$1,355,185
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$410,200
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$88,700

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
O'Neill Service Group LLC	Redmond	98052	Hispanic American	Male	\$556,424
Pacific Construction Supply Inc	Woodinville	98041	Caucasian	Female	\$5,000
*Pacific Northwest Environmental, LLC	Tukwila	98188	Caucasian	Female	\$89,150
*Pacific Rim Service and Construction Co Inc.	Portland	97214	Asian-Pacific American	Male	\$36,365
Pellco Construction	Mukilteo	98275	Caucasian	Male	\$1,243,953
*Pile Contractors, Inc.	Issaquah	98027	Caucasian	Male	\$399,079
Pinchiff Mechanical LLC	Tukwila	98188	Caucasian	Male	\$1,000,000
*Pinchiff Mechanical LLC	Tukwila	98188	Caucasian	Male	\$500,000
*Pinchiff Mechanical LLC	Tukwila	98188	Caucasian	Male	\$570,000
*PNW Reinforcing, Inc.	Auburn	98092	Hispanic American	Male	\$296,052
*QCC Quality Controls Corporation	Lynnwood,	98036	Caucasian	Male	\$775,000
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$366,815
RM Pioneer Services	Yakima	98908	Asian-Pacific American	Female	\$89,500
Salinas Construction, Inc.	Mukilteo	98275	Hispanic American	Male	\$261,108
Sascon, LLC	Lake Tapps	98391	Caucasian	Male	\$278,850
Seattle Sweeping, Inc	North Bend	98045	Caucasian	Male	\$110,640
Shaiman Contracting Inc	Seattle	98115	Caucasian	Male	\$981,765
Silver Streak, Inc.	Maple Valley	98038	Caucasian	Female	\$1,000
*Silver Streak, Inc.	Maple Valley	98038	Caucasian	Female	\$68,951
Stanley Patrick Striping Co	Enumclaw	98022	Caucasian	Male	\$6,688
*Stanley Patrick Striping Co	Enumclaw	98022	Caucasian	Male	\$1,346
*Steele Electric Inc.	Everett	98203	Caucasian	Male	\$1,000,000
*Steele Electric Inc.	Everett	98203	Caucasian	Male	\$668,000
Subsurface Construction LLC	Edmonds	98020	Subcontinent Asian American	Male	\$645,741
Sundancer Electric	Kent	98032	Native American	Male	\$108,497
*Sunset Company, LLC	Renton	98059	Hispanic American	Male	\$126,000
Superior Earthworks, LLC	Seattle	98178	Black American	Male	\$14,043
T Yorozu Gardening Company Inc.	Tukwila	98168	Asian-Pacific American	Male	\$842,589

2022 Construction Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Taurus Power and Controls	Kent	98032	Caucasian	Male	\$443,000
The Bag Lady, Inc.	Puyallup	98372	Caucasian	Female	\$143,245
*The Bag Lady, Inc.	Puyallup	98372	Caucasian	Female	\$27,411
Transportation Systems Inc	Sumner	98390	Caucasian	Male	\$154,374
*Trenchless Construction Services, LLC	Arlington	98223	Caucasian	Male	\$44,000
TruNorth Door Co., LLC	Gig Harbor	98335	Caucasian	Male	\$136,374
Tunista Construction, LLC	Federal Way	98003	Native American	Male	\$55,000
*Tunista Construction, LLC	Federal Way	98003	Native American	Male	\$307,782
Van Dam Welding, Inc	Buckley	98022	Decline to Provide	Decline to Provide	\$208,900
*W E Coates Surveying, LLC	Olympia	98513	Black American	Male	\$8,500
*Washington Stormwater LLC.	Enumclaw	98022	Caucasian	Female	\$157,000
*TBD	TBD	TBD	TBD	TBD	\$480,000
CONSTRUCTION TOTAL					\$58,148,050
* Contract values are shown as \$TBD (to be determined) for all on-call work order contracts when the SCS firm's scope of work has not yet been issued.					

Table 9 below provides information on the number of SCS firms by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the contract categories. Note that the subcategory “Minority Female” is a subset of the “Minority” line and is therefore excluded from the total number of firms for each contract category.

J. Table 9: Certified SCS Firm Statistics by Race and Gender

All Categories (as of 12/31/2021)	3,964
Technical Services Consulting Firms:	1,802

Minority	867
Minority Female	377
White Female	694
White Male	241
Construction Firms:	706
Minority	443
Minority Female	97
White Female	181
White Male	82
Architecture Engineering Firms:	373
Minority	153
Minority Female	40
White Female	159
White Male	61
Goods and Services Firms:	1,083
Minority	643
Minority Female	284
White Female	343
White Male	97
<i>SCS directory of firms is available online at the following address:</i>	
https://kingcounty.diversitycompliance.com/	

Tables 10a, 10b, 10c, and 10d below provide a list for the goods and services contract category of the number of SCS firms by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories.

K. Table 10: Goods & Services SCS Firms by Annual Gross Receipts

Table 10a: \$0 - \$500,000 - In Gross Receipts				Table 10b: \$500,001 - \$1 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	103	1	Asian / Pacific Islander	Female	1	-
	Male	92	2		Male	5	-
Black	Female	104	3	Black	Female	-	-
	Male	144	1		Male	4	-

Hispanic	Female	38	-	Hispanic	Female	3	-
	Male	47	1		Male	3	-
Multi-Racial	Female	4	-	Multi-Racial	Female	1	-
	Male	10	-		Male	-	-
Native American	Female	15	2	Native American	Female	1	-
	Male	18	-		Male	3	-
White	Female	292	6	White	Female	15	-
	Male	58	-		Male	12	7
Total Firms		925	16	Total Firms		48	7

Table 10c: \$1 Million - \$2 Million - In Gross Receipts				Table 10d: Over \$2 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	3	-	Asian / Pacific Islander	Female	4	-
	Male	6	-		Male	7	-
Black	Female	-	-	Black	Female	2	-
	Male	5	-		Male	6	-
Hispanic	Female	2	-	Hispanic	Female	1	-
	Male	1	-		Male	2	-
Multi-Racial	Female	-	-	Multi-Racial	Female	1	-
	Male	-	-		Male	-	-
Native American	Female	-	-	Native American	Female	1	-
	Male	3	-		Male	3	-
White	Female	11	-	White	Female	25	1
	Male	13	1		Male	14	0
Total Firms		44	1	Total Firms		66	1

Tables 11a, 11b, 11c, and 11d below provide a list for the consulting services (A/E/P and Technical Services Consulting) contract category of the number of SCS firms by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories.

L. Table 11: A/E/P & Technical Services Consulting SCS Firms by Annual Gross Receipts

Table 11a: \$0 - \$250,000 - In Gross Receipts				Table 11b: \$250,001 - \$500,000 - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	149	2	Asian / Pacific Islander	Female	5	-
	Male	173	17		Male	15	3
Black	Female	125	1	Black	Female	4	-
	Male	152	7		Male	9	1
Hispanic	Female	43	-	Hispanic	Female	6	2
	Male	89	3		Male	5	-
Multi-Racial	Female	13	-	Multi-Racial	Female	3	-
	Male	24	-		Male	-	-
Native American	Female	15	-	Native American	Female	-	-
	Male	14	1		Male	5	-
White	Female	668	14	White	Female	56	3
	Male	145	6		Male	27	1
Total Firms		1,610	51	Total Firms		135	10
Table 11c: \$500,001 - \$1 Million -In Gross Receipts				Table 11d: Over \$1 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	5	3	Asian / Pacific Islander	Female	24	5
	Male	13	1		Male	43	13
Black	Female	-	-	Black	Female	9	4
	Male	9	-		Male	25	11
Hispanic	Female	6	-	Hispanic	Female	7	8
	Male	5	-		Male	10	2
Multi-Racial	Female	3	-	Multi-Racial	Female	-	-
	Male	3	1		Male	-	-
Native American	Female	-	-	Native American	Female	-	-
	Male	6	-		Male	3	-
White	Female	40	5	White	Female	89	17
	Male	47	0		Male	83	18
Total Firms		137	10	Total Firms		293	78

Tables 12a, 12b, 12c, and 12d below provide a list for the construction services contract category of the number of SCS firms by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories shown on the next page.

M. Table 12: Construction SCS Firms by Annual Gross Receipts

Table 12a: \$0 - \$500,000 - In Gross Receipts				Table 12b: \$500,001 - \$3 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	19	12	Asian / Pacific Islander	Female	1	-
	Male	63	16		Male	8	2
Black	Female	30	1	Black	Female	1	-
	Male	83	7		Male	10	7
Hispanic	Female	24	2	Hispanic	Female	4	3
	Male	106	9		Male	7	2
Multi-Racial	Female	-	-	Multi-Racial	Female	-	-
	Male	6	-		Male	2	1
Native American	Female	11	-	Native American	Female	2	-
	Male	42	6		Male	1	5
White	Female	141	28	White	Female	18	8
	Male	32	12		Male	27	17
Total Firms		557	93	Total Firms		81	45
Table 12c: \$3 Million - \$8 Million - In Gross Receipts				Table 12d: Over \$8 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	1	2	Asian / Pacific Islander	Female	1	-
	Male	5	2		Male	2	-
Black	Female	-	-	Black	Female	-	-
	Male	2	-		Male	-	-
Hispanic	Female	1	-	Hispanic	Female	-	-
	Male	5	3		Male	-	-
Multi-Racial	Female	1	-	Multi-Racial	Female	-	-
	Male	-	-		Male	-	-
Native American	Female	1	-	Native American	Female	-	-
	Male	2	3		Male	2	4
White	Female	22	17	White	Female	-	-
	Male	19	13		Male	4	13
Total Firms		59	40	Total Firms		9	17

N. Table 13: Utilization Data – All Certified Firms

(Small, Minority, Women, and Disadvantaged Businesses Including LGBTE Firms)

The Contracting Opportunities Program is one tool among many that King County uses to support the participation of small businesses in its contracting opportunities. Other tools include outreach and business development efforts that complement the County’s existing federal small business programs. These federal small business programs include the United States Department of Transportation (USDOT) Disadvantaged Business Enterprise (DBE) Program, and the Environmental Protection Agency’s (EPA) Fair Share Program that includes Good Faith Efforts requirements and voluntary goals for Minority Business Enterprises (MBE) and Women Business Enterprises (WBE). These federal programs support the inclusion of other “Certified” firms. The table below shows data on the County’s use of all these categories of “Certified” businesses.

Certification Type	Goods and Services	Consulting	Construction	Total Contracts to Certified Firms
King County Small Contractors Suppliers	\$37,197,324	\$22,589,594	\$58,148,050	\$117,934,969
Minority Business Enterprises	\$8,020,135	\$11,036,274	\$20,636,076	\$39,692,485
Minority/Women Business Enterprises (MWBE)	\$3,590,335	\$2,443,144	\$2,842,965	\$8,876,444
Women Business Enterprises	\$10,084,090	\$3,986,745	\$7,233,849	\$21,304,684
Disadvantaged Business Enterprises	\$11,922,619	\$11,493,741	\$28,898,365	\$52,314,724
Small Business Enterprises	\$3,493,083	\$1,447,207	\$2,710,745	\$7,651,035
LGBT Business Enterprises	\$422,675	\$0	\$0	\$422,675

The term “Certified” in this section means a business that is certified by the Washington State Office of Minority and Women’s Business Enterprises (OMWBE) and/or the Northwest Mountain Minority Supplier Development Council (NW MTN MSDC). The OMWBE is, by statute, the sole certifying agency in the state of Washington for businesses seeking federal and state certification as a DBE, MBE, or WBE for participation in the federal USDOT or EPA programs. These OMWBE-certified firms are included in the data reported in this section. The NW MTN MSDC serve as a link between public agencies and private sector corporations to businesses that are at least 51 percent ethnic minority-owned. The participation of NW MTN MSDC certified MBE firms are included in the MBE data reported in this section.

⁷ A business may possess more than one type of certification. For example, a business certified by King County as a Small Contractor and Supplier (SCS) may also be certified by the state of Washington as a Women Business Enterprise (WBE), a Minority Business Enterprise (MBE), or a combination Minority/Women Business Enterprise (MWBE). The total dollars for each certification type are reported separately.

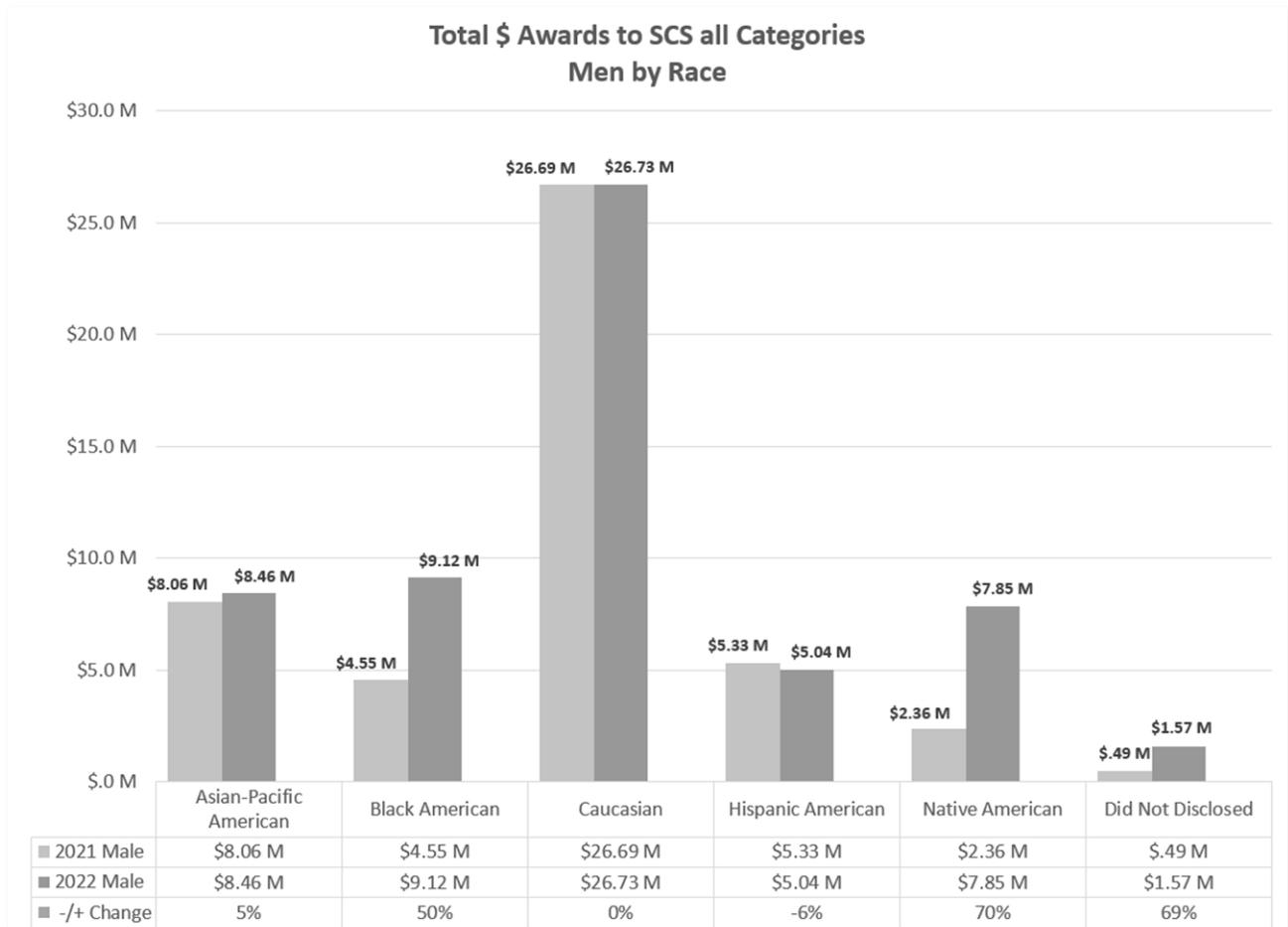
O. Table 14: Awards to M/WBE Firms

The Contracting Opportunities Program is making the transition to pro-equity contracting by amplifying the participation of M/WBE firms on County contracts. The table below demonstrates progress in pro-equity contracting in 2022 in which M/WBE firms were awarded \$47.3 million, the highest total in the last five years. The percentage of M/WBEs receiving awards was at 53.5 percent, which is much higher compared to the level of 37.1 percent reached in 2021.

	2022	2021	2020	2019	2018	Total
\$ Awards SCS	\$88,567,766	\$88,128,950	\$49,457,811	\$43,048,357	\$47,050,198	\$316,253,082
\$ Awards MBE	\$29,668,465	\$16,941,096	\$13,942,609	\$8,393,663	\$9,099,693	\$82,280,738
\$ Awards MWBE	\$7,039,656	\$4,235,213				\$7,039,656
\$ Awards WBE	\$10,635,450	\$11,558,659	\$7,339,823	\$6,358,229	\$4,376,024	\$44,503,399
Total Awards M/WBE	\$47,343,572	\$32,734,968	\$21,282,432	\$14,751,892	\$13,475,717	\$133,823,793
% M/WBE compared to Total SCS Awarded	53.5%	37.1%	43.0%	34.3%	28.6%	42.3%

P. Figure 1: SCS Firm Utilization Data 2021 / 2022 Comparison – Men by Race

The year-to-year comparison chart below compares the dollars awarded to male-owned SCS firms by race between two years that have been successful in obtaining county contracts. Data is provided to the extent that SCS firm owners voluntarily reported this information.



Q. Figure 2: SCS Firm Utilization Data 2021 / 2022 Comparison – Women by Race

The year-to-year comparison chart below compares the dollars awarded to woman-owned SCS firms by race between two years that have been successful in obtaining county contracts. Data is provided to the extent that SCS business owners voluntarily reported this information.

