

Contracting Opportunities Program Annual Report

June 30, 2022



King County

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II. King County Code 2.97—Contracting Opportunities Program

Section 2.97.090, Reporting to Council

The manager shall by June 30 of every year, file, in the form of a paper original and an electronic copy with the clerk of the council, who shall retain the original and provide an electronic copy to all councilmembers and the lead staff for the government accountability and oversight committee or its successor, a report to council on the progress of the program during the previous year, January through December. The report shall include:

- A. The total amounts awarded by contract category, identifying contracts completed for covered projects under the priority hire program under King County Code chapter 12.18A.
- B. The total amount awarded by contract category for which an incentive was available.
- C. The total amounts awarded to small contractors and suppliers reported by contract category and by race and gender, to the extent businesses voluntarily provide this race and gender information.
- D. For goods and services contracts, the total amount awarded to small contractors and suppliers by race and gender to the extent businesses voluntarily provide this race and gender information, for those contractors for which the small contractor or supplier was not the low bidder.
- E. For goods and services, the total amount paid by the County.
- F. A listing of all participating small contractors and suppliers by contract category, race and gender to the extent businesses voluntarily provide this race and gender information, their location by city and ZIP code, and the specific contracts including dollar amounts awarded.
- G. A listing of the number of small contractors and suppliers by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories that was certified in the program and, separately, that was awarded a contract:
 1. For goods and services:
 - a. zero to five hundred thousand dollars
 - b. five hundred thousand to one million dollars
 - c. one million to two million dollars; and
 - d. two million dollars to the maximum revenue amount allowed by the program rules.
 2. For consulting:
 - a. zero to two hundred fifty thousand dollars
 - b. two hundred fifty thousand to five hundred thousand dollars
 - c. five hundred thousand to one million dollars; and
 - d. one million dollars to the maximum revenue amount allowed under the program rules.
 3. For construction:
 - a. zero to five hundred thousand dollars
 - b. five hundred thousand to three million dollars
 - c. three million to eight million dollars; and
 - d. eight million dollars to the maximum revenue amount allowed under the program rules.

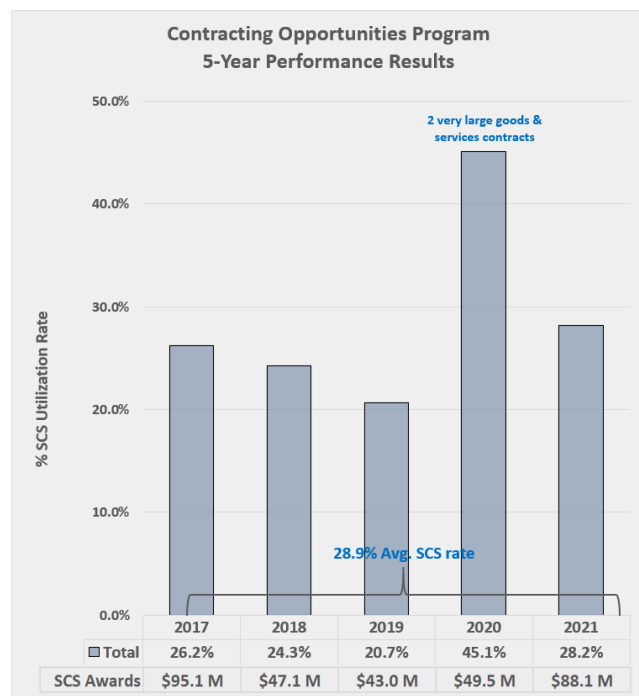
- H. A listing of the number and firm name of certified small contractors and suppliers by race and gender, to the extent businesses voluntarily provide this race and gender information, awarded contracts through the small business accelerator program under 2.97.070.C. by contract category, their location by city and ZIP code and the specific contracts including dollar amounts awarded; and
- I. Information about the priority hire program, including:
 - 1. Contracts completed under the priority hire program by women-owned and minority-owned businesses, open shop contractors and small contractors and suppliers.
 - 2. A description of barriers encountered by women-owned and minority-owned businesses, open shop contractors and small contractors and suppliers that participate or attempt to participate in the priority hire program.
 - 3. The share of the work on priority hire contracts that was awarded to women- owned and minority-owned businesses, open shop contractors and small contractors and suppliers.
 - 4. Changes to the bid response rate as compared to the period prior to the institution of the priority hire program.
 - 5. Changes in prime contractor bid prices as compared to the period prior to the institution of the priority hire program; and
 - 6. Administrative costs for the division related to the priority hire program. (Ord. 18672 § 7, 2018; Ord. 17652 § 16, 2013).

III. Executive Summary

This report summarizes the annual results of the King County Contracting Opportunities Program (Program), which focuses on small business participation involving construction, consulting and goods and services contracts. The Program applies requirements, incentives, and equity strategies to promote small businesses certified as Small Contractors and Suppliers (SCS).

In April 2021, the King County Executive signed Executive Order (CON-7-28-EO), which focuses on pro-equity contracting. This Executive Order is intended to transform the County’s race and gender-neutral Contracting Opportunities Program into one that pro-equity and amplifies the participation of Minority and Women owned Business Enterprises (M/WBEs). The County has initiated contracting methods and processes designed to increase transparency, information, and opportunities for small businesses, including M/WBEs. These actions support improved access to contracting opportunities and establish a framework through which policy initiatives related to equitable procurement can be implemented.

The 5-year Performance Results chart on this page identifies changes in the SCS Utilization Rate over time. The SCS utilization rate and 5-year average SCS rate are economic metrics used to gauge the performance of the Program. The SCS utilization rate measures the annual percentage of all dollars awarded to certified SCS firms as prime contractors, subcontractors, or suppliers across all contract categories, while the average SCS rate is a measure of the SCS utilization rate averaged over a 5-year period. The chart shows data for SCS businesses that were awarded contracts between the period January 1, 2017, and December 31, 2021.



King County awarded more contracts to SCS businesses in 2021 than in 2020. A total of 203 contracts were awarded to SCS firms in 2021 compared to 108 contracts in 2020. This shift represents an 88 percent increase in the number of SCS businesses that were awarded county contracts. The dollar value of contracts received by SCS businesses nearly doubled during the same period. The total dollar value of contracts awarded to SCS businesses totaled \$88.1 million dollars in 2021 compared to \$49.5 million dollars in 2020, an increase of 78 percent. Of the \$88.1 million, M/WBEs comprised \$36.9 million or 42 percent of the spend, as compared to \$21.3 million and 43 percent in 2020. This data tells us that small business participation in county contracts is expanding and that we are making more headway in pro-equity contracting. We also know that more work needs to be done to enhance the diversity of county contractors so that all businesses can thrive.

IV. 2021 Program Highlights

Report highlights¹ for the 2021 program year include:

All Contract Categories

- 28.2 percent SCS utilization rate
- \$88.1 million awarded to 203 SCS businesses
- Of the \$88.1 million to SCS businesses, \$36.9 million or 42 percent awarded to M/WBE firms

Goods & Services

- 131 percent increase in the total dollar value of SCS awards due to Incentive or Requirements
- 13 percent SCS utilization rate
- \$5 million to certified SCS vendors

Construction

- 242 percent increase in the total dollar value of SCS awards due to Incentive or Requirements
- 29 percent SCS utilization rate
- \$66.9 million to SCS contractors and suppliers

A/E/P Consulting²

- 50 percent increase in the total dollar value of SCS awards due to Incentive or Requirements
- 43 percent SCS utilization rate
- \$11.8 million to SCS consultants

Technical Consulting

- 64 percent increase in the total dollar value of SCS awards due to Incentive or Requirements
- 23 percent SCS utilization rate
- \$3.9 million to SCS consultants

¹ This percentages shown on this page are calculated by dividing the total dollar value of all awards to SCS businesses by the total dollar value of all contracts subject to SCS Incentives.

² A/E/P stands for architecture, engineering and other professional services associated with public works projects.

V. Background

Department Overview: The Department of Executive Services (DES) provides both internal services to King County agencies and public services directly to King County residents. The divisions and offices that make up DES include: Business Resource Center, Finance and Business Operations Division, Office of Emergency Management, Facilities Management Division, Fleet Services Division, Inquest Program, King County International Airport, Office of Risk Management Services, and the Records and Licensing Services Division. The Business Development and Contract Compliance (BDCC) section is located within FBOD and is responsible for the Contracting Opportunities Program and the development of this annual report.

Key Historical Conditions: On November 3, 1998, Washington state voters approved Initiative 200 (I-200), prohibiting public institutions from discriminating or granting preferential treatment based on race, sex, color, ethnicity, or national origin in the areas of public education, public employment, and public contracting. As a result, government agencies must exclude race and gender as sole factors in the award of public contracts because of I-200 but can set aspirational goals to promote equity in public contracting. The county is continuing to make efforts to enhance diversity and equity in public contracting. These efforts include a focus on outreach, technical assistance, and actions to apply pro equity and inclusion strategies in all categories that the county awards contracts.

Key Current Conditions: The BDCC section administers the County's local, state, and federal small business programs, including the Contracting Opportunities Program, and performs regional certification for eligible small businesses in cooperation with other local entities that may adopt compatible programs. The Contracting Opportunities Program promotes the use of SCS businesses as prime contractors, subcontractors, and suppliers on county contracts. The program applies to contracts subject to King County Code (KCC) chapter 2.93 that include the following three contract categories: 1) goods and services; 2) consulting services, including technical services; and 3) construction services.

Report Methodology: The annual Contracting Opportunities Program report is produced using data from the Diversity and Compliance Management System (DCMS). The DCMS includes data for construction and consulting contracts. The data comprises award dollars and payments to contractors, subcontractors, and suppliers. Other data elements include firm certification type, funding source, awarding agency name, small business utilization requirement, award date, and contract amount.

For construction services, BDCC staff facilitates a review and data comparison using intents and affidavits submitted by contractors to the Washington State Department of Labor industries (LNI), as well as data obtained from DCMS. These two data sets confirm the identification of all subcontractors and suppliers for each contract, and the total labor hours and dollar amounts paid to subcontractors and suppliers.

For consulting agreements, BDCC staff applies the same methodology, excluding the use of LNI data that is only for construction contracts.

For goods and services, including technical services, BDCC staff downloads a list of all executed contracts for the report year from the Procurement Service Request database. The dataset includes all the report elements identified above for construction and consulting agreements.

VI. Report Requirements

This report meets the reporting requirements outlined in KCC 2.97.090 and KCC chapter 12.18A requiring the submission of an annual report to the Council on the progress of the Contracting Opportunities Program during the previous year, January through December. Each sub-section identified below is a specific reporting requirement of the KCC

A. Total Amount Awarded by Contract Category, including Priority Hire Projects

This reporting requirement is addressed in two parts of the report. The first part appears in the summary table of Section VII titled “2020/2021 Program Performance Chart Comparison” (hereinafter called the “Performance Chart”) that highlights the amounts of contracts awarded by the following categories:

- Goods and Services = \$110.7M
- Construction (including Priority Hire projects) = \$277.4M
- A/E/P Consulting = \$65.8M
- Technical Services = \$33.1M

Appendix A also provides specific information about the Priority Hire Program. For active construction projects in 2021, King County small contractors and suppliers received \$56.5M or 13.0 percent of the share of work on priority hire contracts. Of the \$56.5M, minority-owned businesses received \$21.5M or 4.9 percent; and women-owned businesses received \$24.2M or 5.5 percent.

B. Total Amount Awarded by Contract Category when an Incentive was Available

This reporting requirement is met by the Performance Chart. The chart contains data that identifies the total amount awarded in each contract category subject to Small Contractor and Supplier (SCS) incentives. The Performance Chart demonstrates the application of incentives is working to promote the participation of SCS firms in the award of county contracts. For goods and services, the data in this chart reports a 131 percent increase in the dollar value for all awards to SCS vendors due to incentives to \$2.9 million in 2021 from \$1.2 million in 2020. For construction services, the data identifies a 242 percent increase due to incentives to \$57.1 million in 2021 from \$16.7 million in 2020. For technical services, the data shows a 64 percent increase due to incentives to \$3.9 million in 2021 from \$2.3 million in 2020. Only the consulting category reports a slight decline in SCS utilization for the 2021 program year. The data reported for consulting services, identifies a 9 percent decline in the total dollar value for all awards to SCS consultants due to incentives from \$5.0 million in 2020 to \$4.5 million in 2021.

C. Total Amount Awarded to SCS businesses by Contract Category, Race and Gender

This reporting requirement is met by a combination of information in Appendix B. Table 2 provides a summary by contracting category for minorities, white females, and white males.

Figures 1 and 2 include bar charts showing SCS dollar awarded to various racial categories of firms divided between men and women owned firms, respectively. Finally, Tables 4, 5, 6, and 8 of Appendix B provide the specific race and gender of SCS firms awarded contracts in 2021 by category.

Though it is not a specific reporting requirement, Appendix B, Table 14 includes a table listing the dollars awarded to M/WBE firms from 2017 through 2021. This table helps to show the positive trends regarding pro-equity contracting. The table shows that of the \$88.1 million awarded to SCS firms in 2021, a total of \$36.9 million or 42 percent went to firms certified as M/WBEs. The table also shows that in the last two years, M/WBE firms earned 42 percent of the spend in 2021 and 43 percent in 2020. Prior to 2020, the average percentage for M/WBE awards from 2017 to 2019 was about 31 percent. While this data looks promising for pro-equity contracting, Figures 1 and 2 in Appendix B indicate that the county still needs to enhance the diversity of M/WBE firms that are receiving contracts.

D. Total Amount Awarded to SCS Businesses for Goods & Services when not the Lowest Bidder

This reporting requirement is met by Table 3 in Appendix B. This table contains data that calculates the reporting requirement by subtracting the amount of dollars awarded to SCS firms due to incentives from the grant total of dollars awarded to SCS firms. In 2021, the dollars awarded to SCS firms when not the lowest bid was approximately \$2.1 million.

E. Total Amount Paid by the County for Goods and Services

This requirement is addressed in the Performance Chart. In 2021, the county paid a total of \$110.7 million for goods and services.

F. Listing of Participating SCS Businesses by Contract Category

This requirement is met by multiple tables in Appendix B which includes the name of specific SCS businesses by contract category. Table 4 provides a listing of firms awarded goods and services contracts. Table 5 provides a list of firms awarded consulting contracts for architecture, engineering, and related professional services. Table 6 provides a listing of firms awarded technical services contracts. Finally, Table 8 provides a listing of firms awarded construction contracts.

Note that in the various tables, the listing of participating SCS businesses by contract category includes information about race and gender, to the extent businesses voluntarily provides this information. The tables also include the business location by city and ZIP code and the dollar amounts awarded to each of these small businesses.

G. Listing of SCS Businesses by Race, Gender, and Revenue Category

This requirement is met by a combination of summary tables in Appendix B. Table 10 provides a breakdown of SCS firms providing goods and services by annual gross receipts. Table 11 provides the same information for a combination of A/E/P consulting contracts and technical services contracts. Finally, Table 12 provides the same information for SCS firms involved in construction.

H. Listing of SCS Businesses Awarded Contracts through the Small Business Accelerator

The Small Business Accelerator program allows SCS certitude contracts to compete as prime contractors for certain types of technical services contracts. Table 2A in Appendix B indicates that there was only one contract awarded in 2021 through this contracting method. BDCC will consult with county agencies to determine how to expand the use of the Accelerator program.

I. Information about the Priority Hire Program

Appendix A meets this requirement for reporting. Appendix A includes information about contracts subject to the Priority Hire Program including: (1) a description of barriers encountered; (2) the share of work awarded to women-owned and minority-owned businesses, open shop contractors, and small contractors and suppliers; (3) changes in the bid response rate and contractor bid prices as compared to the period prior to implementation of the Priority Hire Program; and (4) the administrative costs related to the Priority Hire Program.

VII. 2020 / 2021 Program Performance Comparison Chart

Contracting Opportunities Program			
SMALL CONTRACTORS & SUPPLIERS	2020	2021	-/+ Change
GOODS & SERVICES	\$109,709,603	\$110,699,322	+1%
All Contracts Subject to SCS Incentives	\$35,849,443	\$38,311,523	+7%
\$ All Awards to SCS Firms	\$6,075,546	\$5,000,889	-18%
\$ All SCS Awards due to Incentives or Requirements	\$1,269,202	\$2,937,803	+131%
% Awards to SCS Firms ³	17%	13%	-4%
Number of SCS Awards	10	8	-2
CONSTRUCTION	\$91,432,888	\$277,428,658	+203%
All Contracts Subject to SCS Requirements	\$45,176,582	\$227,377,815	+403%
\$ All Awards to SCS Firms	\$23,375,184	\$66,904,570	+186%
\$ All SCS Awards due to Incentives or Requirements	\$16,712,378	\$57,199,217	+242%
% Awards to SCS Firms	52%	29%	-23%
Number of SCS Awards	62	138	+76
CONSULTING A/E/P	\$61,810,336	\$65,858,434	+7%
All Contracts Subject to SCS Incentives	\$18,428,892	\$27,725,197	+50%
\$ All Awards to SCS Firms	\$12,614,218	\$11,840,100	-6%
\$ All SCS Awards due to Incentives or Requirements	\$5,030,321	\$4,582,592	-9%
% Awards to SCS Firms	68%	42%	-26%
Number of SCS Awards	28	45	+17
Technical Services	\$26,494,515	\$33,119,204	+25%
All Contracts Subject to SCS Incentives	\$10,174,741	\$19,328,561	+90%
\$ All Awards to SCS Firms	\$7,392,863	\$4,383,391	-41%

³ The percentages in the table are calculated by dividing the total dollar value of awards to SCS firms (shown in bold) by the total dollar value of all contracts subject to SCS Incentives for each contract category.

\$ All SCS Awards due to Incentives or Requirements	\$2,385,563	\$3,908,951	+64%
% Awards to SCS Firms	73%	23%	-50%
Number of SCS Awards	8	12	+4
TOTAL \$ All AWARDS SUBJECT to SCS INCENTIVES	\$109,629,658	\$312,743,097	+185%
TOTAL \$ All AWARDS to SCS ALL CATEGORIES	\$49,457,811	\$88,128,950	+78%
% Awards to SCS Firms	45.1%	28.2%	-16.9%

VIII. Conclusion & Next Actions

In 2021, the Contracting Opportunities Program achieved a 28.2 percent SCS Utilization rate. The 5-year average SCS utilization is 28.9 percent.

During the report period, both the dollar value and number of contracts awarded to SCS firms increased substantially. The dollar value of contracts awarded to SCS businesses nearly doubled to \$88.1 million dollars in 2021 from \$49.5 million dollars in 2020. This change represents a 78 percent increase in spend with SCS businesses. During the same period, a total of 203 contracts were awarded to SCS businesses compared to 108 contracts to SCS businesses one year ago. This change represents an 88 percent increase in the number of SCS businesses that were awarded county contracts in 2021.

While these performance indicators are a good sign that small business participation in public contracts is expanding in King County, it is important to recognize there must be a continued emphasis on pro-equity contracting.

In April 2021, the King County Executive signed an Executive Order focused on pro-equity contracting to accomplish greater equity in county contracting activities. The next annual report will focus more attention on pro-equity contracting and the specific contracts awarded to M/WBE firms.

An important next action includes the commission of a disparity study focused on examining disparities in contracts awarded for A/E/P consulting and construction contracts. Based on supplemental budget funds provided by the County Council in November 2021, BDCC will solicit for and select a consultant to complete this focused disparity study in 2022, with findings and results anticipated in early 2023.

Another next action in pro-equity contracting is the continuation of a Fast-Track SCS Certification Program (Fast-Track) that started in 2021. Fast-Track is being administered via a partnership with the Washington State Office of Minority and Women's Business Enterprises. Under Fast-Track, firms that are certified as MWBEs by the State are automatically qualified for the County's SCS Certification and eligible for small business incentives or requirements. Within the last year, fast-track has resulted in the addition of 1,870 MWBEs firms to the County's overall inventory of SCS-eligible firms.

IX. Appendices

Appendix A – Information on the Priority Hire Program

This section includes the information required by KCC Section 2.97.090, Reporting to Council. The information includes data for contracts subject to the Priority Hire Program, including a description of barriers encountered and the share of work awarded to firms owned by people of color and women, open shop contractors, and small contractors and suppliers. This section also includes a summary of changes in the bid response rate and bid prices as compared to the period prior to implementation of the Priority Hire Program, and administrative costs related to the program.

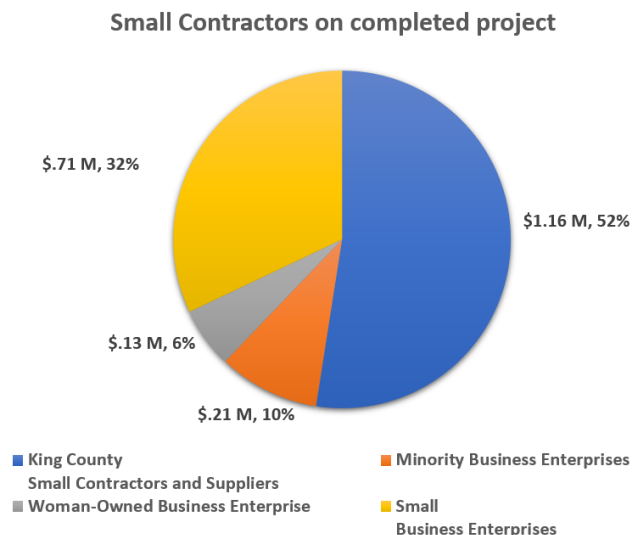
A. Priority Hire Program Overview

Priority Hire is a workforce equity program designed to prioritize local workers from economically disadvantaged zip code areas for inclusion on certain county construction projects. The program addresses a widening gap between the demand for construction labor and the supply of skilled trade workers in the regional workforce. The county commissioned two related studies, in advance of implementing Priority Hire that resulted in the identification of 43 economically disadvantaged zip code areas based on poverty levels, unemployment, and educational attainment. Workers from these areas are considered eligible for priority hiring.

In February 2020, King County executed a Master Community Workforce Agreement (MCWA) with the Seattle-King County Building Trades Council, the Northwest National Construction Alliance II, and affiliated construction labor unions. The Master CWA is a result of the county's valued relationship with its labor union partners and the members of the Priority Hire Advisory Committee. Execution of the Master CWA enabled the county to lower the threshold for construction projects subject to the Master CWA from the prior \$15 million dollar threshold to the new \$5 million dollar threshold for projects, consistent with the intention stated in the Priority Hire ordinance.

B. Contracts Completed under the Priority Hire Program by Contractors

In 2021, the county completed one priority hire project: Lower Russell Levee Setback Construction Phase 1. The contract amount is \$7.8 million. The pie chart in this section shows the total amount paid to small contractors by their certification category.



C. A Description of Barriers Encountered by Participants in the Priority Hire Program

Reprinted below are barriers identified by the Priority Hire Advisory Committee that are encountered by small and open shop contractors that were identified in 2018:

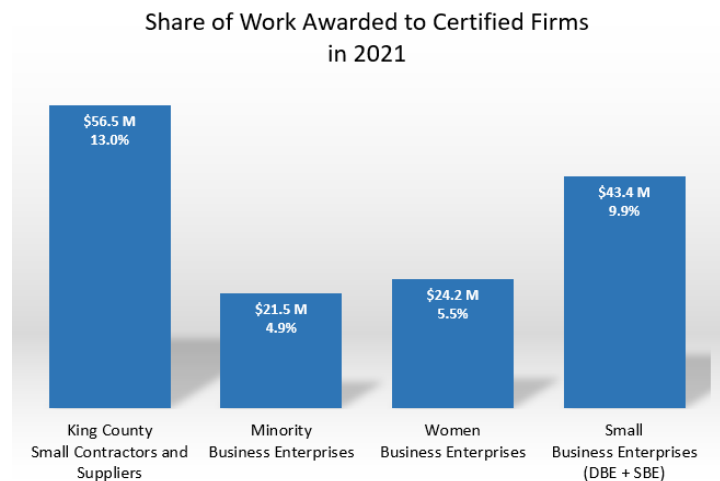
- Roles and responsibilities
- Contract review services
- Cash flow assistance
- Good estimators
- Resources and tools
- Fear of working in a standardized government system
- Understanding disclosures, terms and conditions of contracts including PLA/CWA
- Education to understand government systems
- Cost of working in the government system
- Limitations on core workers

D. Share of the Work on Priority Hire Contracts Awarded to Contractors

This subsection includes information on the share of the work on priority hire contracts received by small contractors and suppliers, minority and women-owned owned businesses, small business enterprises (a federal certification designation), as well the share of work on the priority hire contracts received by union and open shop contractors during the report period.

The following nineteen CWA projects total \$417M, including change order amounts, and were active in 2021:

1. Area 7 Stage 5 Closure and Area 7-8 Liner Tie-in (13.5M)
2. Chinook Wind Mitigation Project (\$4.1M)
3. East Lake Sammamish Master Plan Trail - South Sammamish Segment B - Phase 1 (\$12.3M)
4. Georgetown Wet Weather Treatment Station (\$104.7M)
5. Georgetown Wet Weather Treatment Station - Conveyance (\$22.4M)
6. Georgetown Wet Weather Treatment Station (\$96.2M), and,
7. Heavy Civil GC/CM Services for Atlantic Base Yard Refurbishment Project (\$511K)
8. King County LOOP Vehicle Maintenance Facility – REBID (\$12.8M)
9. Lower Russel Levee Setback Planting (\$1.3M)
10. Lower Russell Levee Setback Construction Phase 1 (\$7.8M)
11. Lower Russell Levee Setback Phase 2 (\$19.5M)

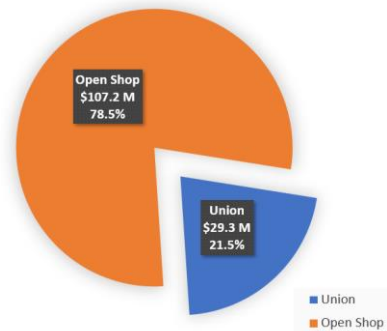


12. RapidRide H Line Bus Rapid Transit Improvements (\$27.4M)
13. South Base Expansion Development Project (\$23M)
14. Sunset and Heathfield Pump Stations and Force Main Upgrade (\$45M)
15. Urgent Wastewater Systems Repair Work Order (\$4.3M)
16. WP Emergency Power Quality Improvement Construction Work Order (\$86.4M)
17. WPTP Digester 1 To 5 Low-Pressure Sludge Gas (LSG) Pipe Replacement (\$7M)
18. WPTP Oxygen Generation and Dissolution System Modifications Project Aerator Upgrade (\$4.8M)
19. WPTP Primary Sedimentation Area Roof Structure (\$20M)

King County small contractors and suppliers received \$56.5M or 13.0 percent of the share of work on priority hire contracts. Minority businesses received \$21.5M or 4.9 percent, women owned businesses received \$24.2M or 5.5 percent. Small business enterprises received \$43.4M or 9.9 percent.

The pie chart shown on this page illustrates the share of the work on priority hire contracts received by union and open shop subcontractors during the report period. Open Shop contractors received \$107.2M or 78.5 percent, and union contractors \$29.3M or 21.5 percent.

Share of Work Awarded to Union and Open Shop Subcontractors in 2021



E. Comparison of Bid Price and Bid Response Rate

This subsection includes information about changes in the bid response rate and contractor bid prices compared to the county engineer’s estimate. The bid response rate is the number of bids received, divided by the total number of contracts during the review period. Staff analyzed bid response rates using bid submittal tabulation forms for Priority Hire projects for the period January 1, 2021, through December 31, 2021.

As shown in the table below, the 2021 Priority Hire projects for which the county solicited bids had a response rate of 3.9. This compares to a 3.0 bid response rate identified for CWA projects bid in 2020. Given this trend, the county is obtaining an adequate number of competitive responses on its projects with priority hire requirements.

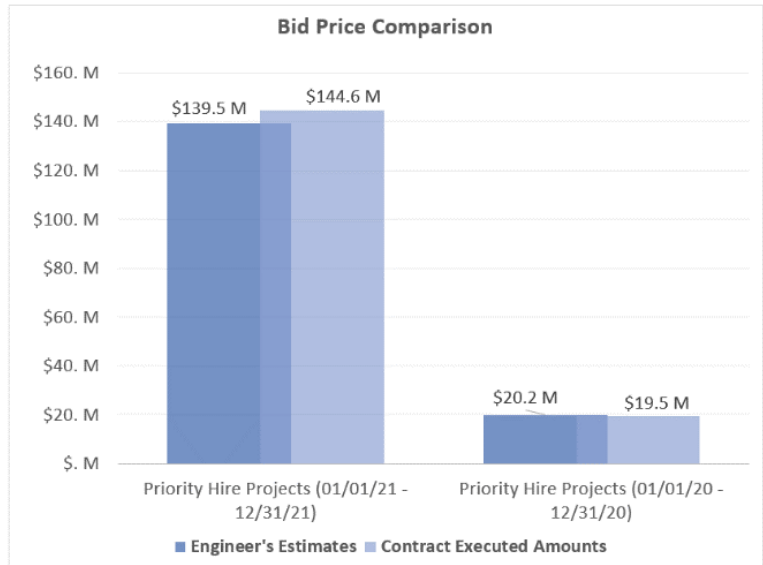
Comparison of Bid Price and Bid Response Rate				
Priority Hire Projects (1/1/21 – 12/31/21)	Bid Price Index			
	Engineer's Estimate	Contract Executed Amount	Percentage of Engineer's Estimate	# Bids
Progressive Design Build for Interim Base Electrification	\$55,000.00	\$55,000.00	100.0%	7
Lower Russel Levee Setback Planting	\$1,750,000.00	\$1,283,857.70	73.4%	4
HMC Maleng Building Single Patient Rooms	\$550,000.00	\$550,000.00	100.0%	8
WPTP DIGESTER 1 TO 5 LOW- PRESSURE SLUDGE GAS (LSG) PIPE REPLACEMENT	\$8,389,000.00	\$6,992,000.00	83.3%	4
WPTP Oxygen Generation and Dissolution System Modifications Project Aerator Upgrade	\$6,446,000.00	\$4,676,348.00	72.5%	1
RapidRide H Line Bus Rapid Transit Improvements	\$26,287,270.00	\$27,344,920.00	104.0%	4
Area 7 Stage 5 Closure and Area 7- 8 Liner Tie-in	\$14,076,608.00	\$13,557,867.00	96.3%	2
East Lake Sammamish Master Plan Trail - South Sammamish Segment B - Phase 1	\$13,345,256.00	\$12,284,038.07	92.0%	2
Chinook Wind Mitigation Project	\$5,152,957.30	\$4,054,054.54	78.7%	7
Urgent Wastewater Systems Repair Work Order	\$4,250,000.00	\$4,250,000.00	100.0%	4

Comparison of Bid Price and Bid Response Rate					
Priority Hire Projects (1/1/21 – 12/31/21)	Bid Price Index				
	Engineer's Estimate	Contract Executed Amount	Percentage of Engineer's Estimate	# Bids	
WPTP Primary Sedimentation Area Roof Structure	\$16,866,000.00	\$20,376,114.54	120.8%	3	
King County LOOP Vehicle Maintenance Facility - REBID	\$5,846,120.00	\$12,697,895.00	217.2%	1	
WP Emergency Power Quality Improvement Construction Work Order	\$21,000,000.00	\$21,000,000.00	100.0%	1	
Heavy Civil GC/CM Services for Atlantic Base Yard Refurbishment Project	\$511,500.00	\$511,540.80	100.0%	6	
West Point Treatment Plant Capital Program Construction Work Order	\$15,000,000.00	\$15,000,000.00	100.0%	5	
Total	\$139,525,711.30	\$144,633,635.65	103.7%	59	
Average Bid Response Rate 3.9					
Priority Hire Projects (01/01/20 - 12/31/20)	Engineer's Estimates	Contract Executed Amounts	Percentage of Engineers Estimate	# of Bids	Response Rate
Lower Russell Levee Setback Construction Phase 2	\$20,157,000.00	\$19,463,521.70	96.6%	3	0
Total	\$20,157,000.00	\$19,463,521.70	96.6%	3	3.0

F. Changes in Contractor Bid Prices

This subsection contains an analysis of the bid response rate and contractor bid prices compared to the previous program year. The county's Procurement Administration system contains data used to determine the impact of the Priority Hire program on bid prices and response rates. The data comparison covers two periods: January 1, 2020, through December 31, 2020, and the period January 1, 2021, through December 31, 2021.

The bid price analysis used the bid submittal tabulation forms found in the Procurement Administration system to compare the engineer's estimate with the executed contract amount for each project awarded. Based on the data, implementation of the Priority Hire Program does not appear to result in increased bid prices.



G. Administrative Costs for the Division Related to the Priority Hire Program

The 2021 administrative costs total \$643,047 as shown below:

- \$21,525, 0.10 FTE, BDCC Section Manager
- \$ 175,019 1.0 FTE, Labor Equity Program Manager
- \$ 175,019 1.0 FTE, CWA administrator
- \$ 121,484 1.0 FTE, Field Compliance Specialist
- \$100,000 in contracts with community-based organizations (CBOs)
- \$50,000 for labor compliance software reporting system maintenance costs in 2021.

All resources above are proportionally allocated directly to CIP projects that have priority hiring requirements.

Appendix B - Tables and Charts

This section includes data tables and charts that reports the results of specific methods used to promote the use of certified SCS businesses. The data address the annual reporting requirements outlined in King County Code, section 2.97.090, Reporting to Council, on the progress of the Contracting Opportunities Program during the period January 1, 2021, through December 31, 2021.

Table 1 below contains information on the total dollar amount of contracts awarded by contract category and the total dollar amount awarded by contract category for which the county applied incentives or requirements.

A. Table 1: Total Dollar Amount by Contract Category⁴
For the period January 1 through December 31, 2021

Contract Category	Goods & Services	Technical Consulting	A/E/P Consulting	Construction
Total Dollar Amount	\$110,699,322	\$33,119,204	\$65,858,434	\$277,428,658
Total dollar amount w/incentive applied	\$38,311,523	\$19,328,561	\$27,725,197	\$227,377,815

Table 2 below contains information on the total dollar amount of contract awards, by contract category that included SCS incentives or requirements, to SCS firms by race and gender, to the extent that SCS businesses voluntarily provided this information.

B. Table 2: Awards with SCS Incentives or Requirements by Race and Gender
For the period January 1 through December 31, 2021

Dollars Awarded to SCS Firms by Race and Gender	Minorities (including women)	White Females	White Males	TBD	Total Dollars Awarded to SCSs
Goods & Services	\$0	\$700,000	\$2,237,803	\$0	\$2,937,803
A/E/P Consulting	\$1,472,599	\$613,432	\$295,004	\$2,201,557	\$4,582,592
Technical Services	\$1,128,951	\$1,875,000	\$905,000	\$0	\$3,908,951
Construction	\$14,527,339	\$7,335,772	\$17,898,367	\$17,437,740	\$57,199,217
Totals	\$17,128,889	\$10,524,203	\$21,336,174	\$19,639,297	\$68,628,563

C. Table 2A: Total Amount Awarded to SCS Firms through the Accelerator
For the Period January 1 through December 31, 2021,

Technical Consulting	2020	2021
Total Dollar Amount	\$109,709,063	\$110,699,322
\$ All Contracts Subject to SCS Incentives	\$35,849,443	\$38,311,523
\$ All Awards to SCS Firms	\$6,075,546	\$5,000,889
\$ All SCS Awards due to Incentives or Requirements	\$1,269,202	\$2,937,803
\$ All Awards to SCS Firms through the Accelerator	\$3,500,000	\$1
Number of Accelerator Awards	2	1

⁴ In this table, the consultant category is divided into two subcategories, one for technical consulting, and the other for architecture/engineering/ professional (A/E/P) consulting.

**D. Table 3: Awards to SCS Firms for Goods & Services when not the Lowest Bidder
For the Period January 1 through December 31, 2021**

Goods & Services	2020	2021
Total Dollar Amount	\$109,709,063	\$110,699,322
\$ All Contracts Subject to SCS Incentives	\$35,849,443	\$38,311,523
\$ All Awards to SCS Firms	\$6,075,546	\$5,000,889
\$ All SCS Awards due to Incentives or Requirements	\$1,269,202	\$2,937,803
\$ All Awards to SCS Firms when not the Lowest Bidder [1]	\$4,806,344	\$2,063,086

[1] All Awards to SCS Firms when not the Lowest Bidder is calculated based on the difference between the \$ All Awards to SCS Firms minus the \$ All SCS Awards due to Incentives or Requirements.

Table 4 below contains an alphabetical listing of SCS businesses awarded contracts for goods and services that included SCS incentives or requirements during the report period. The list includes information on the race and gender of these SCS businesses, to the extent that these businesses voluntarily provided this information. The table also reports the business location of these firms by city and zip code, and the dollar amount of the contract.

Goods and Services	2021 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)
Total \$ Amount of Contracts Awarded to SCS Firms	\$5,000,889

E. Table 4: Goods and Services Awards to SCS Firms

Business Name	2021 Advertised Goods & Services Contracts				\$ Award Amount
	City	Zip	Race	Gender	
*Bds Planning & Urban Design	Seattle	98101	Caucasian	Male	\$150,000
Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$264,560
Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$264,560
Christina Hulet Consulting LLC	Bainbridge Island	98110	Caucasian	Female	\$50,000
D-Fine Concepts Consulting LLC	Puyallup	98373	Black	Male	\$70,000
Dirt Corps, LLC	Seattle	98103	Caucasian	Female	\$43,718
Dirt Corps, LLC	Seattle	98103	Caucasian	Female	\$15,241
Economic Consultants Oregon Ltd.	Portland	97201	Caucasian	Female	\$213,125
Econorthwest	Portland	97201	Caucasian	Female	\$150,000
*Elliott Word Processing	Everett	98201	Caucasian	Female	\$450,000

GARDEN CYCLES LLC	SEATTLE	98106	Caucasian	Male	\$18,900
GARDEN CYCLES LLC	SEATTLE	98106	Caucasian	Male	\$63,176
*Innovative Wildlife Solutions	Marysville	98270	Caucasian	Male	\$119,803
Jones & Associates Contract Services LLC	Kent	98042	Black	Male	\$400,000
*KANE ENVIRONMENTAL, INC	Seattle	98119	Caucasian	Male	\$750,000
*KIMBLE AND ASSOCIATES, LLC	BRISTOW	20136	Unknown	Unknown	\$68,000
LK Media	Seattle	98116	Black	Female	\$19,181
*Main Business Systems	MILL CREEK	98012	Caucasian	Male	\$400,000
*PROJECTCORPS LLC	Seattle	98101	Caucasian	Female	\$250,000
Rhithron Associates Inc	MISSOULA	59804	Caucasian	Female	\$490,625
*ROBINSON NOBLE, INC.	Tacoma	98402	Caucasian	Male	\$750,000
TOTAL					\$5,000,889

Table 5 contains an alphabetical listing of SCS businesses awarded contracts for A/E/P consulting services that included SCS incentives or requirements during the report period. The list includes information on the race and gender of these SCS businesses, to the extent that these businesses voluntarily provide this information. The table also reports the business location of these firms by city and zip code, and dollar amount of the contract.

Consulting Services	2021 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)
Total \$ Amount of Contracts Awarded to SCS Firms	\$11,840,100

F. Table 5: A/E/P & Technical Consulting Awards to SCS Firms

2021 A/E/P and Technical Consulting Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
1 Alliance Geomatics LLC	Bellevue	98005	Asian-Pacific American	Male	\$47,374
1 Alliance Geomatics LLC	Bellevue	98005	Asian-Pacific American	Male	\$0
1 Alliance Geomatics LLC	Bellevue	98005	Asian-Pacific American	Male	\$92,027
Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$5,164
Ambient Energy, Inc.	Denver	80204	Caucasian	Female	\$80,757
Ambient Energy, Inc.	Denver	80204	Caucasian	Female	\$12,622
*Apex Engineering, LLC	Tacoma	98409	Caucasian	Female	\$53,816

*Be LLC	Poulsbo	98370	Asian-Pacific American	Female	\$19,428
*Berger Partnership PS	Seattle	98109	Caucasian	Male	\$46,228
Blue Heron Engineering Services, Ltd.	Dublin	43017	Caucasian	Female	\$203,981
Bremmer Consulting, LLC	Albany	97321	Caucasian	Female	\$4,000
*Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$24,386
*Chudgar Engineering Company	Bellevue	98005	Asian-Pacific American	Male	\$19,741
Clarity Engineering, LLC	Vashon	98070	Caucasian	Female	\$206,522
Clarity Engineering, LLC	Vashon	98070	Caucasian	Female	\$55,270
Clarity Engineering, LLC	Vashon	98070	Caucasian	Female	\$66,210
Concord Engineering Inc.	Seattle	98104	Asian-Pacific American	Female	\$160,774
Confluence Environmental Company	Seattle	98103	Caucasian	Male	\$42,124
Confluence Environmental Company	Seattle	98103	Caucasian	Male	\$273,885
Confluence Environmental Company	Seattle	98103	Caucasian	Male	\$14,990
*Confluence Environmental Company	Seattle	98103	Caucasian	Male	\$59,557
*Connico, Inc.	MOUNT JULIET	37122	Caucasian	Female	\$13,144
*Cooper Zietz Engineers, Inc.	Portland	97222	Native American	Male	\$30,526
CS3W Associates, Inc	Bellevue	98008	Black American	Male	\$28,763
DH Environmental, Inc.	Seattle	98134	Caucasian	Male	\$8,525
*Elcon Associates Inc	Beaverton	97006	Asian-Pacific American	Male	\$33,523
*Emerio Design LLC	BEAVERTON	97008	Subcontinent Asian American	Male	\$33,923
Entitlement and Engineering Solutions, Inc	Glendale	80246	Caucasian	Female	\$68,911
EnviroIssues, Inc.	Seattle	98101	Caucasian	Female	\$7,305
Equinox Research and Consulting International, Inc.	Mount Vernon	98273	Caucasian	Female	\$17,665

Equinox Research and Consulting International, Inc.	Mount Vernon	98273	Caucasian	Female	\$0
Exeltech Consulting Inc.	LACEY	98516	Asian-Pacific American	Male	\$66,251
Exeltech Consulting Inc.	LACEY	98516	Asian-Pacific American	Male	\$126,168
Facility Support Incorporated	Seattle	98104	Caucasian	Male	\$86,474
Fivedot LLC	Seattle	98122	Caucasian	Female	\$16,800
*Follett Engineering, PLLC	Seattle	98115	Caucasian	Male	\$54,351
Furtado & Associates, Inc.	Seattle	98164	Asian-Pacific American	Male	\$178,933
Furtado & Associates, Inc.	Seattle	98164	Asian-Pacific American	Male	\$67,286
Furtado & Associates, Inc.	Seattle	98164	Asian-Pacific American	Male	\$23,302
Furtado & Associates, Inc.	Seattle	98164	Asian-Pacific American	Male	\$16,918
Geometrics Engineering, P.S., Inc.	Bellevue	98005	Asian-Pacific American	Male	\$309,211
Geometrics Engineering, P.S., Inc.	Bellevue	98005	Asian-Pacific American	Male	\$16,175
Geometrics Engineering, P.S., Inc.	Bellevue	98005	Asian-Pacific American	Male	\$9,735
Greene Economics, LLC	Battle Ground	98604	Caucasian	Female	\$62,400
Greene Economics, LLC	Battle Ground	98604	Caucasian	Female	\$42,480
Hamilton Risk+Value Consultants, LLC	Twin Falls	83301	Caucasian	Female	\$18,324
Hough Beck & Baird Inc.	Seattle	98121	Caucasian	Female	\$112,304
HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$303,714
HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$25,200
HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$36,533
HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$57,831
HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$26,742

HWA GeoSciences Inc.	Bothell	98021	Hispanic American	Female	\$11,827
*Jimale Technical Services, LLC	Seattle	98121	Black American	Female	\$91,400
Kellogg Consulting Inc	Seattle	98122	Caucasian	Female	\$22,378
LaBonde Land, Inc.	Seattle	98108	Caucasian	Male	\$149,114
Lund Opsahl LLC	Seattle	98134	Caucasian	Female	\$98,857
*Makers Architecture and Urban Design LLP	Seattle	98101	Caucasian	Female	\$9,483
McLennan Design LLC	Bainbridge Island	98110	Caucasian	Male	\$113,517
MPM Consulting, LLC	Lake Oswego	97035	Hispanic American	Male	\$141,551
Northwest Engineers, LLC	Seattle	98144	Asian-Pacific American	Male	\$38,022
Northwest Heritage Consultants LLC	Seattle	98104	Caucasian	Female	\$27,060
Northwest Heritage Consultants LLC	Seattle	98104	Caucasian	Female	\$0
Northwest Heritage Consultants LLC	Seattle	98104	Caucasian	Female	\$6,978
*O'Neill Service Group LLC	Redmond	98052	Hispanic American	Male	\$138,263
Osborn Consulting Inc.	Bellevue	98004	Caucasian	Female	\$50,145
Osborn Consulting Inc.	Bellevue	98004	Caucasian	Female	\$35,318
*Osborn Consulting Inc.	Bellevue	98004	Caucasian	Female	\$17,437
Ott - Sakai & Associates LLC	Kenmore	98028	Asian-Pacific American	Male	\$14,376
Ott - Sakai & Associates LLC	Kenmore	98028	Asian-Pacific American	Male	\$58,524
Ott - Sakai & Associates LLC	Kenmore	98028	Asian-Pacific American	Male	\$50,858
Ott - Sakai & Associates LLC	Kenmore	98028	Asian-Pacific American	Male	\$23,038
*Ott - Sakai & Associates LLC	Kenmore	98028	Asian-Pacific American	Male	\$18,046
Otto Rosenau & Associates Inc	Seattle	98118	Caucasian	Female	\$1,034
*Otto Rosenau & Associates Inc	Seattle	98118	Caucasian	Female	\$27,343
Pacific CM LLC	Everett	98201	Other Minority	Male	\$17

Pacific CM LLC	Everett	98201	Other Minority	Male	\$17,242
Pacific Construction Consultants	Bellevue	98007	Caucasian	Male	\$13,926
*Pacific Construction Consultants	Bellevue	98007	Caucasian	Male	\$7,536
Pacific Geomatic Services, Inc.	Mountlake Terrace	98043	Caucasian	Male	\$17,780
*Planning & Management Services, Inc.	Federal Way	98372	Caucasian	Female	\$14,643
ProDims, LLC	Kirkland	98033	Caucasian	Male	\$24,108
*ProDims, LLC	Kirkland	98033	Caucasian	Male	\$6,984
PRR, Inc.	Seattle	98101	Caucasian	Female	\$105,422
PRR, Inc.	Seattle	98101	Caucasian	Female	\$49,899
PRR, Inc.	Seattle	98101	Caucasian	Female	\$48,270
RIE Consultants LLC	Redmond	98073	Subcontinent Asian American	Male	\$62,128
Roberts Engineering, PLLC	Redmond	98052	Caucasian	Male	\$0
Rolluda Architects Inc	Seattle	98104	Asian-Pacific American	Male	\$56,142
*Rolluda Architects Inc	Seattle	98104	Asian-Pacific American	Male	\$1,000,000
Roots Project Controls Services, LLC	Kent	98031	Asian-Pacific American	Female	\$25,120
Rosa M. Abeyta, LLC	Seattle	98134	Hispanic American	Female	\$17,636
Rosa M. Abeyta, LLC	Seattle	98134	Hispanic American	Female	\$81,317
*Ross & Associates Environmental Consulting, Ltd.	Seattle	98101	Unknown	Unknown	\$45,899
Saez Consulting Engineers Inc / SCE Inc	Bainbridge Island	98110	Hispanic American	Male	\$254,354
*Soil & Environmental Engineers Inc.	Redmond	98052	Asian-Pacific American	Male	\$45,607
*SRT Consultants	Seattle	98104	Caucasian	Female	\$62,490
Staheli Trenchless Consultants Inc	LYNNWOOD	98036	Caucasian	Female	\$33,760
*Stephanie Ellis	Shoreline	98177	Caucasian	Female	\$17,223
Stepherson & Associates Communications Inc	Seattle	98121	Black American	Male	\$77,086

Stepherson & Associates Communications Inc	Seattle	98121	Black American	Male	\$292,984
Stepherson & Associates Communications Inc	Seattle	98121	Black American	Male	\$45,892
*Systems Consulting, LLC	TACOMA	98402	Black American	Female	\$30,390
The Greenbusch Group, Inc.	Seattle	98119	Subcontinent Asian American	Female	\$15,193
The Greenbusch Group, Inc.	Seattle	98119	Subcontinent Asian American	Female	\$3,017
The Vida Agency	Edmonds	98020	Other Minority	Female	\$10,061
*The Vida Agency	Edmonds	98020	Other Minority	Female	\$11,751
The Watershed Company	Kirkland	98033	Caucasian	Male	\$11,509
Third Sector Intelligence, Inc.	Seattle	98101	Other Minority	Male	\$199,904
Trantech Engineering LLC	Bellevue	98005	Other Minority	Male	\$57,137
Triunity, Inc.	Denver	80202	Black American	Male	\$101,467
Triunity, Inc.	Denver	80202	Black American	Male	\$1,000,000
True North Land Surveying Inc	Seattle	98134	Caucasian	Female	\$61,422
True North Land Surveying Inc	Seattle	98134	Caucasian	Female	\$26,730
True North Land Surveying Inc	Seattle	98134	Caucasian	Female	\$77,620
Udaloy Environmental Consulting	Lake Forest Park	98155	Caucasian	Female	\$1,732
*Udaloy Environmental Consulting	Lake Forest Park	98155	Caucasian	Female	\$373,466
Value Management Strategies, Inc.	San Marcos	92069	Caucasian	Male	\$83,444
Value Management Strategies, Inc.	San Marcos	92069	Caucasian	Male	\$74,249
Vicky Schiantarelli	Seattle	98122	Hispanic American	Female	\$43,200
Watershed Science and Engineering Inc	Seattle	98104	Caucasian	Male	\$144,073
Willamette Cultural Resources Associates, Ltd.	Portland	97212	Caucasian	Male	\$30,977
*Willamette Cultural Resources Associates, Ltd.	Portland	97212	Caucasian	Male	\$42,148
*Willamette Cultural Resources Associates, Ltd.	Portland	97212	Caucasian	Male	\$32,302

Wirthlin Consulting Group	Flower Mound	75022	Caucasian	Male	\$24,000
Wolf Water Resources, Inc	Portland	97214	Caucasian	Female	\$92,370
Wolf Water Resources, Inc	Portland	97214	Caucasian	Female	\$92,936
Yates Consulting	Seattle	98118	Black American	Male	\$28,477
Yates Consulting	Seattle	98118	Black American	Male	\$12,662
*TBD	TBD	TBD	TBD	TBD	\$2,201,557
TOTAL					\$11,840,100

* Contract values shown as \$TBD for all on-call work order contracts when the SCS firm's scope of work has not yet been issued

Table 6 below contains an alphabetical listing of SCS businesses awarded contracts for technical services that included SCS incentives or requirements during the report period. The list includes information on the race and gender of these SCS businesses, to the extent that these businesses voluntarily provided this information. The table also reports the business location of these firms by city and zip code, and the dollar amount of the contract.

Technical Services **2021 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)**

Total \$ Amount of Contracts Awarded to SCS Firms	\$4,383,391
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G. Table 6: Technical Services Awards to SCS Firms

2021 Advertised Technical Services Contracts					
Business Name	City	Zip	Race	Gender	\$ Award Amount
*Adekoya Business Consulting LLC	Seattle	98104	Black	Male	\$450,000
*Alma Villegas Consulting	Seattle	98108	Hispanic	Female	\$450,000
*Appraisal Group of The Northwest	Bellevue	98007	Caucasian	Male	\$750,000
*Bds Planning & Urban Design	Seattle	98101	Caucasian	Male	\$80,000
Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$49,940
Cascadia Consulting Group, Inc.	Seattle	98101	Caucasian	Female	\$300,000
Dirt Corps, LLC	Seattle	98103	Caucasian	Female	\$14,440
*Dirt Corps, LLC	Seattle	98103	Caucasian	Female	\$75,000
Garden Cycles LLC	Seattle	98106	Caucasian	Male	\$110,060
*Garden Cycles LLC	Seattle	98106	Caucasian	Male	\$75,000
*Headwater People Consulting, LLC	Seattle	98133	Native	Female	\$228,950
*Kathy Coronetz Consulting	Seattle	98115	Caucasian	Female	\$450,000

*Pmt Solutions, LLC	Bellevue	98005	Black	Female	\$1
*Projectcorps LLC	Seattle	98101	Caucasian	Female	\$450,000
*The Athena Group, LLC	Olympia	98501	Caucasian	Female	\$450,000
*The Leneker Team, LLC	Olympia	98501	Caucasian	Female	\$450,000
TOTAL					\$4,383,391

Table 7 below contains a listing of awarded contracts for construction projects that included SCS requirements during the report period. The table also reports the required percentage of SCS participation based on the contract amount, and the actual percentage and dollar amount of SCS participation on these projects.

H. Table 7: Awards with SCS Requirements
January – December 2021 Requirements Applied for Construction Contracts

Contract Title	Required SCS %	Contract Amount	Actual SCS \$	Actual SCS %
2019-2020 Guardrail Preservation, Tier 2 roadways	15%	\$1,959,594	\$288,000	15%
2021 Countywide Pavement Preservation	15%	\$4,670,813	\$722,000	15%
Area 7 Stage 5 Closure and Area 7-8 Liner Tie-in	15%	\$13,557,867	\$2,814,392	21%
Black River Pump Station High Use Engines	15%	\$3,539,985	\$620,161	18%
Chinook Wind Mitigation Project	15%	\$4,054,055	\$619,024	15%
DC Shoreline Roof Replacement	8%	\$810,698	\$90,000	11%
Derby Creek Flood Reduction and Habitat Enhancement	12%	\$1,871,417	\$2,099,092	112%
Dockton Moorage Renovation 1B	10%	\$1,576,648	\$247,040	16%
East Lake Sammamish Master Plan Trail - South Sammamish Segment B - Phase 1	15%	\$12,284,038	\$3,069,700	25%
Environmental Lab Roof Replacement	10%	\$883,910	\$86,305	10%
Harbor Island Dock Demolition	15%	\$3,626,855	\$976,785	27%
King County LOOP Vehicle Maintenance Facility - REBID	20%	\$12,821,160	\$4,319,460	34%
Lakeland Hills Pump Station Generator Install	20%	\$1,956,000	\$2,611,500	134%
Matthews Park Pump Station Roof Replacement	5%	\$277,000	\$24,078	9%

Maury Island Open Space Remediation – Phase 1 – Parking Area	15%	\$1,272,313	\$214,700	17%
PSERN Radio System Renton City Hall Site Improvement	10%	\$849,000	\$92,000	11%
RapidRide H Line Bus Rapid Transit Improvements	15%	\$27,362,142	\$7,426,298	27%
Reinig Road Reventment Repair	15%	\$3,684,760	\$3,684,760	100%
Richmond Beach Pump Station Low Voltage Switchboard & MCC Replacement	15%	\$2,090,857	\$316,975	15%
S 277th St Bridge No. 3126 Replacement	15%	\$1,778,920	\$370,491	21%
SR 169 Flood Risk Reduction	15%	\$2,170,617	\$359,626	17%
Stormwater Repairs Phase II	5%	\$410,970	\$444,228	108%
WPTP DIGESTER 1 TO 5 LOW-PRESSURE SLUDGE GAS (LSG) PIPE REPLACEMENT	10%	\$6,994,538	\$806,380	12%
WPTP Oxygen Generation and Dissolution System Modifications Project Aerator Upgrade	15%	\$4,847,544	\$1,841,518	38%
WPTP Primary Sedimentation Area Roof Structure	20%	\$20,376,115	\$4,137,205	20%

January – December 2021 Performance Based Requirements Applied to Construction WORK ORDER CONTRACTS with SCS Requirements Applied for Construction Contracts

Contract Title	Required %	Contract Amount
Mitigation and Landscape Site Maintenance Work Order	5%	\$1,000,000
Urgent Wastewater Systems Repair Work Order	15%	\$4,250,000
WP Emergency Power Quality Improvement Construction Work Order	20%	\$86,400,000

Table 8 below contains an alphabetical listing of SCS businesses awarded contracts for construction services that included SCS incentives or requirements, during the report period. The list includes information on the race and gender of these SCS businesses, to the extent that these businesses voluntarily provide this information. The table also reports the business location of these firms by city and zip code, and dollar amount of the contract.

Construction Services

2021 Total \$ Awarded to SCS Firms (due to SCS incentives or requirements)

**Total \$ Amount of Contracts Awarded to
SCS Firms**

\$65,269,677

I. Table 8: Construction Awards to SCS Firms

Business Name	2021 Construction Contracts				
	City	Zip	Race	Gender	\$ Award Amount
AAA Contractors Inc.	Kent	98032	Asian-Pacific American	Male	\$118,710
*AAR Testing Laboratories Inc	Redmond	98052	Caucasian	Female	\$21,609
*Accountable Custodial & Maintenance, Inc.	Port Orchard	98366	Black American	Male	\$17,300
*Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$288,000
*Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$1,550,000
*Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$199,680
Advanced Government Services, Inc.	Tacoma	98444	Subcontinent Asian American	Female	\$153,982
Agostino Construction, Inc.	Maple Valley	98038	Caucasian	Male	\$15,500
Agostino Construction, Inc.	Maple Valley	98038	Caucasian	Male	\$145,500
Allstar Lighting LLC	Lynnwood	98087	Hispanic American	Male	\$9,461
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$74,350
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$6,875
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$6,875
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$18,000
American Abatement and Demo, LLC	Auburn	98092	Hispanic American	Female	\$4,700
Armadillo Painting, LLC	Bellevue	98006	Caucasian	Female	\$18,008
Armadillo Painting, LLC	Bellevue	98006	Caucasian	Female	\$5,291
*Artisan Electric Inc	Vashon	98070	Caucasian	Female	\$58,119
*Ashford Electric & Construction Co	Kirkland	98033	Caucasian	Female	\$45,000
Associated Underwater Services	Spokane	99202	Caucasian	Female	\$1,000,000

*Associated Underwater Services	Spokane	99202	Caucasian	Female	\$83,125
*Award Construction, Inc.	Ferndale	98248	Caucasian	Male	\$1,956,000
*Ball & Son Excavation, LLC	Tacoma	98448	Black American	Male	\$35,015
*Ball & Son Excavation, LLC	Tacoma	98448	Black American	Male	\$150,000
*Barnhart Crane & Rigging Co	Federal Way	98003	Native American	Male	\$22,025
*Barry Civil Construction Inc	Spanaway	98387	Caucasian	Female	\$100,000
*Becker Blacktop LLC	Sumner	98390	Caucasian	Male	\$389,900
*Becker Blacktop LLC	Sumner	98390	Caucasian	Male	\$625,000
*Belarde Company Inc	Snohomish	98072	Hispanic American	Male	\$1,700,000
*Buckley's Hauling, LLC	Seattle	98023	Black American	Male	\$10,000
*C & E Transport Corp.	Renton	98058	Black American	Male	\$10,080
C & P Fencing	Enumclaw	98022	Caucasian	Female	\$5,139
C & P Fencing	Enumclaw	98022	Caucasian	Female	\$71,070
*C & P Fencing	Enumclaw	98022	Caucasian	Female	\$459,026
*Carli Trucking by Looker LLC	Puyallup	98371	Caucasian	Female	\$25,000
*Carli Trucking by Looker LLC	Puyallup	98371	Caucasian	Female	\$4,000
Columbia Fire, LLC	SEATTLE	98108	Caucasian	Male	\$11,024
*Commercial Fence Corporation	SeaTac	98168	Caucasian	Female	\$5,860
*Commercial Fence Corporation	SeaTac	98168	Caucasian	Female	\$39,934
*Concrete Restoration, Inc.	Seattle	98108	Caucasian	Male	\$51,262
*Copper Bell Consulting LLC	Seattle	98133	Caucasian	Male	\$23,200
*Copper Bell Consulting LLC	Seattle	98133	Caucasian	Male	\$34,000
*Copper Bell Consulting LLC	Seattle	98133	Caucasian	Male	\$13,800
*CR Construction	North Bend	98045	Caucasian	Female	\$1,233,256
*Crux Diving Inc.	Kenmore	98028	Caucasian	Female	\$88,645
*Dalton Electric Company	Lynnwood	98087	Caucasian	Male	\$485,500
*Daramola, Inc.	Burien	98168	Black American	Male	\$137,000
*Daramola, Inc.	Burien	98168	Black American	Male	\$42,810
*DGS Landscaping, LLC dba The Hydroseeder	Covington	98042	Caucasian	Male	\$314,498
*DHD Trucking, LLC	Seattle	98108	Black American	Male	\$4,167
*Eagle Asphalt Sealcoating Co., LLC	Sumner	98390	Caucasian	Male	\$9,705
*Eagle Asphalt Sealcoating Co., LLC	Sumner	98390	Caucasian	Male	\$13,500
*ELM Solutions Corp.	Lynnwood	98087	Caucasian	Female	\$170,000

*Encompass Engineering & Surveying - K&K Engineering & Surveying	Issaquah	98027	Caucasian	Male	\$38,300
*Environmental Site Solutions LLC	Anacortes	98221	Unknown	Male	\$41,656
*Franklin Pacific Construction Company	Mukilteo	98275	Caucasian	Male	\$443,135
*G & G Incorporated	Kent	98042	Caucasian	Female	\$68,000
*Garrison Creek Landscaping, Inc.	Kent	98035	Black American	Male	\$475,500
*Geo-Instruments, Inc	Narragansett	2882	Caucasian	Male	\$9,344
*Global Coatings LLC	Bremerton	98312	Black American	Male	\$45,523
*Grady Excavating Inc	Mukilteo	98275	Caucasian	Male	\$230,000
*Green City, Inc.	Renton	98057	Other Minority	Male	\$58,446
*Green Earthworks Construction, Inc.	Tacoma	98406	Caucasian	Male	\$1,000,000
*Grizzly Bar and Post Tensioning Inc	Spanaway	98387	Caucasian	Female	\$1,850
*Grizzly Bar and Post Tensioning Inc	Spanaway	98387	Caucasian	Female	\$131,500
*Ground Up Road Construction Inc	SUMNER	98390	Caucasian	Female	\$62,765
*Heckman Inc	Stanwood	98292	Caucasian	Male	\$226,500
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$111,465
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$26,110
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$11,025
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$134,540
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$56,504
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$40,310
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$30,240
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$1,800
Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$193,280

Highland Civil, Inc.	Renton	98056	Asian-Pacific American	Female	\$19,609
Hot Mix Pavers Inc.	Tukwila	98168	Native American	Male	\$32,434
Hot Mix Pavers Inc.	Tukwila	98168	Native American	Male	\$957,913
*Hydro2Geotech LLC	Seattle	98133	Black American	Male	\$26,801
*Ismael v castaneda dba Castaneda Landscaping	Aberdeen	98520	Hispanic American	Male	\$755,157
*J & M Transport Nw, LLC	Auburn	98002	Black American	Male	\$25,000
Jem Contractors, Inc.	BURIEN	98146	Caucasian	Female	\$15,171
*JMR Trucking, Inc.	SEATTLE	98178	Black American	Male	\$57,665
*JMR Trucking, Inc.	SEATTLE	98178	Black American	Male	\$150,000
*KCD Trucking, LLC	Seattle	98122	Black American	Male	\$94,000
KolKay Electric, Inc.	Enumclaw	98022	Caucasian	Female	\$99,954
*KolKay Electric, Inc.	Enumclaw	98022	Caucasian	Female	\$117,000
La Nacional Construction LLC	Enumclaw	98022	Hispanic American	Female	\$7,800
*Lacey Glass, Inc.	Lacey	98503	Caucasian	Male	\$11,000
*Lacey Glass, Inc.	Lacey	98503	Caucasian	Male	\$172,953
*Lill Construction Company	Spokane	99209	Asian-Pacific American	Male	\$18,234
*Lill Construction Company	Spokane	99209	Asian-Pacific American	Male	\$44,500
*M.D. Marine Electric, Ltd	TACOMA	98421	Caucasian	Male	\$536,830
*M2 Industrial Inc	Ellensburg	98926	Caucasian	Female	\$24,700
*Mayfields Hoisting Service, Inc.	Lynnwood	98036	Native American	Male	\$0
*Mccann Construction Enterprises, Inc.	Renton	98057	Caucasian	Male	\$12,708
Metro Painting, LLC	Seattle	98119	Caucasian	Female	\$30,092
Metro Painting, LLC	Seattle	98119	Caucasian	Female	\$213,443
Mike McClung Construction, Co.	Buckley	98321	Native American	Male	\$318,185
Mike McClung Construction, Co.	Buckley	98321	Native American	Male	\$160,655
*MNG Construction, LLC	Enumclaw	98022	Black American	Male	\$389,024
*Morgan MECHANICAL INC.	Redmond	98052	Subcontinent Asian American	Male	\$87,000
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$38,080

N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$18,884
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$1,883
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$4,571
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$4,571
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$1,252
N I Painting and Construction Company	Bellevue	98007	Asian-Pacific American	Male	\$3,250
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$6,548
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$10,107
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$27,553
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$64,494
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$28,850
Netcompliance Environmental Services LLC	VANCOUVER	98661	Asian-Pacific American	Male	\$26,907
*Newell Brothers, Inc.	Tacoma	98446	Caucasian	Male	\$20,550
*Newell Brothers, Inc.	Tacoma	98446	Caucasian	Male	\$53,000
*Newell Brothers, Inc.	Tacoma	98446	Caucasian	Male	\$787,920
*Newell Brothers, Inc.	Tacoma	98446	Caucasian	Male	\$40,000
Northwest Asphalt, Inc.	Issaquah	98027	Caucasian	Male	\$87,120
*Northwest Asphalt, Inc.	Issaquah	98027	Caucasian	Male	\$39,820
*Northwest Metals and Salvage Service, Inc.	Seattle	98103	Caucasian	Female	\$354,385
*Northwest Metals and Salvage Service, Inc.	Seattle	98103	Caucasian	Female	\$88,975
*O'Bunco Engineering Int'l, Inc.	KENT	98032	Black American	Male	\$23,830
*O'Bunco Engineering Int'l, Inc.	KENT	98032	Black American	Male	\$188,960
*O'Bunco Engineering Int'l, Inc.	KENT	98032	Black American	Male	\$92,505
*O'Bunco Engineering Int'l, Inc.	KENT	98032	Black American	Male	\$21,140
*O'Bunco Engineering Int'l, Inc.	KENT	98032	Black American	Male	\$42,215
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$1,871,417

*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$336,586
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$7,500
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$100,000
*OMA Construction, Inc.	Seattle	98124	Asian-Pacific American	Male	\$40,000
*O'Neill Service Group LLC	Redmond	98052	Hispanic American	Male	\$40,859
*Out West Landscape and Irrigation, Inc.	Monroe	98272	Caucasian	Female	\$507,000
*Pacific Northwest Environmental, LLC	Tukwila	98188	Caucasian	Female	\$1,103,100
Pellco Construction	Mukilteo	98275	Caucasian	Male	\$200,150
*Pellco Construction	Mukilteo	98275	Caucasian	Male	\$273,900
*Perimeter Security Group Llc	Dalton Gardens	83815	Caucasian	Female	\$470,000
*Philip H. Duoos, Geophysical Consultant	REDMOND	98052	Caucasian	Male	\$5,000
*Pinchiff Mechanical LLC	Tukwila	98188	Caucasian	Male	\$825,800
*PNW Reinforcing Inc	Auburn	98092	Hispanic American	Male	\$85,550
*PNW Reinforcing Inc	Auburn	98092	Hispanic American	Male	\$85,550
*PNW Reinforcing Inc	Auburn	98092	Hispanic American	Male	\$85,165
PNW Reinforcing Inc	Auburn	98092	Hispanic American	Male	\$123,405
Premium Valley Painting inc	Renton	98058	Caucasian	Male	\$500,000
*QCC Quality Controls Corporation	Lynnwood,	98036	Caucasian	Male	\$372,630
*QCC Quality Controls Corporation	Lynnwood,	98036	Caucasian	Male	\$32,975
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$32,500
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$65,480
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$2,280
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$6,715
Quality Fence Builders, Inc.	Auburn	98002	Caucasian	Female	\$2,950
*Queen City Specialty Roofing, Inc.	Brier	98036	Caucasian	Male	\$245,275

*Rc Building Specialties LLC	Portland	97225	Black American	Male	\$3,086
*Reliance Fire Protection	PRESTON	98050	Caucasian	Female	\$68,000
*Richards Pipe & Steel Inc	Pacific	98047	Caucasian	Male	\$76,475
Road Construction Northwest, Inc	Renton	98059	Caucasian	Male	\$3,000,000
*Road Construction Northwest, Inc	Renton	98059	Caucasian	Male	\$410,970
Rose Environmental LLC	Seattle	98107	Caucasian		\$625
*Saez Consulting Engineers Inc / SCE Inc	Bainbridge Island	98110	Hispanic American	Male	\$14,422
Salinas Construction Inc.	Mukilteo	98275	Hispanic American	Male	\$54,083
*Sascon, LLC	Lake Tapps	98391	Caucasian	Male	\$998,745
Seattle Structural Ps, Inc.	Seattle	98121	Caucasian	Male	\$10,000
*Seattle Sweeping, Inc	North Bend	98045	Caucasian	Male	\$147,590
*Seattle Sweeping, Inc	North Bend	98045	Caucasian	Male	\$114,730
*Seattle Sweeping, Inc	North Bend	98045	Caucasian	Male	\$15,000
*Seattle Sweeping, Inc	North Bend	98045	Caucasian	Male	\$50,000
*Seawater Marine, LLC	Des Moines	98148	Other Minority	Male	\$14,400
*SeaWest Construction Inc.	Issaquah	98027	Caucasian	Male	\$282,660
*SHJ Electric Co. Inc.	Seattle	98146	Caucasian	Male	\$5,844
*SHJ Electric Co. Inc.	Seattle	98146	Caucasian	Male	\$30,805
*SHJ Electric Co. Inc.	Seattle	98146	Caucasian	Male	\$132,341
*SHJ Electric Co. Inc.	Seattle	98146	Caucasian	Male	\$2,210,000
*Shoreline Construction Co.	Woodinville	98072	Asian-Pacific American	Male	\$1,970,000
Silver Streak Inc	Maple Valley	98038	Caucasian	Female	\$115,000
*Silver Streak Inc	Maple Valley	98038	Caucasian	Female	\$30,616
SK Landscape LLC	Tacoma	98448	Caucasian	Female	\$67,440
*Specialized piping installations	Tukwila	98168	Other Minority	Male	\$96,220
Steele Electric Inc.	Everett	98203	Caucasian	Male	\$108,000
Steele Electric Inc.	Everett	98203	Caucasian	Male	\$118,420
Subsurface Construction LLC	Edmonds	98020	Subcontinent Asian American	Male	\$365,490
*Subsurface Construction LLC	Edmonds	98020	Subcontinent Asian American	Male	\$146,180
*Subsurface Construction LLC	Edmonds	98020	Subcontinent Asian American	Male	\$204,400
*Subsurface Construction LLC	Edmonds	98020	Subcontinent Asian American	Male	\$104,310

Sundancer Electric, Inc.	Kent	98032	Native American	Male	\$2,178
Sundancer Electric, Inc.	Kent	98032	Native American	Male	\$42,830
*Sundancer Electric, Inc.	Kent	98032	Native American	Male	\$789,032
*Sunset Company, LLC	Renton	98059	Hispanic American	Male	\$126,377
*The Bag Lady, Inc.	Puyallup	98372	Caucasian	Female	\$103,418
*The Rodriguez Corporation	PORTLAND	97219	Hispanic American	Male	\$38,525
Torres & Torres Roofing & SheetMetal, LLC	Tacoma	98445	Hispanic American	Male	\$397,967
*Torres & Torres Roofing & SheetMetal, LLC	Tacoma	98445	Hispanic American	Male	\$90,000
*Transcon Company LLC	Seattle	98134	Hispanic American	Male	\$1,159,213
Transportation Systems Inc	Sumner	98390	Caucasian	Male	\$7,754
*Trenchless Construction Services, LLC	Arlington	98223	Caucasian	Male	\$115,000
*Trimaxx Construction Incorporated	Sedro-Woolley	98284	Caucasian	Male	\$3,684,760
*Trinity Freight Services, LLC	Fresno	77545	Black American	Female	\$27,000
*Triple C Fabricators, LLC	Shelton	98584	Hispanic American	Female	\$296,470
*TruNorth Door Co., LLC	Gig Harbor	98335	Caucasian	Male	\$28,150
United Professional Caulking & Restoration, Inc.	Tukwila	98168	Hispanic American	Female	\$33,000
*Van Dam Welding, Inc	Buckley	98022	Caucasian	Male	\$259,637
*Ventilation Power Cleaning, Inc.	Seattle	98017	Caucasian	Female	\$153,850
*WCCL Systems, LLC	UNIVERSITY PLACE	98466	Hispanic American	Male	\$33,500
*Westcoast Industrial Electric Company, Inc.	Seattle	98134	Caucasian	Female	\$1,467,038
*Westcoast Industrial Electric Company, Inc.	Seattle	98134	Caucasian	Female	\$250,000
*TBD	TBD	TBD	TBD	TBD	\$17,437,740
CONSTRUCTION TOTAL					\$66,904,570

* Contract values are shown as \$TBD (to be determined) for all on-call work order contracts when the SCS firm's scope of work has not yet been issued.

Table 9 below provides information on the number of SCS businesses by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the contract categories.

J. Table 9: Certified SCS Firm Statistics

List of Participating SCS Firms

All Categories (as of 12/31/2021)	2,632
Technical Consulting Firms:	1,339
Minority	462
Minority Female	165
White Female	448
White Male	429
Construction Firms:	398
Minority	165
Minority Female	37
White Female	84
White Male	149
Architecture Engineering Firms:	296
Minority	95
Minority Female	27
White Female	94
White Male	107
Goods and Services Firms:	599
Minority	269
Minority Female	79
White Female	163

SCS directory of firms is available online at the following address:

<https://kingcounty.diversitycompliance.com/>

Tables 10a, 10b, 10c, and 10d below provide a list for the goods and services contract category of the number of SCS businesses by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories.

K. Table 10: Goods & Services SCS Firms by Annual Gross Receipts

Table 10a: \$0 - \$500,000 - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	16	
	Male	28	
Black	Female	27	1
	Male	67	2
Hispanic	Female	5	
	Male	20	
Multi-Racial	Female	5	
	Male	9	
Native American	Female	2	
	Male	5	
White	Female	90	4
	Male	90	1
Total Firms		364	8

Table 10b: \$500,001 - \$1 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	2	
	Male	6	
Black	Female	-	
	Male	5	
Hispanic	Female	3	
	Male	3	
Multi-Racial	Female	1	
	Male	2	
Native American	Female	1	
	Male	3	
White	Female	19	1
	Male	22	2
Total Firms		67	3

Table 10c: \$1 Million - \$2 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	3	
	Male	8	
Black	Female	-	
	Male	8	
Hispanic	Female	2	
	Male	2	
Multi-Racial	Female	-	
	Male	-	
Native American	Female	-	
	Male	4	
White	Female	22	4
	Male	23	3
Total Firms		72	7

Table 10d: Over \$2 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	6	
	Male	7	
Black	Female	2	
	Male	7	
Hispanic	Female	1	
	Male	3	
Multi-Racial	Female	1	
	Male		
Native American	Female	2	
	Male	3	
White	Female	32	1
	Male	32	2
Total Firms		96	3

Tables 11a, 11b, 11c, and 11d below provide a list for the consulting services contract category of the number of SCS businesses by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories.

L. Table 11: A&E & Technical Consulting SCS Firms by Annual Gross Receipts

Table 11a: \$0 - \$250,000 - In Gross Receipts				Table 11b: \$250,001 - \$500,000 - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	50	1	Asian / Pacific Islander	Female	4	
	Male	59	10		Male	20	1
Black	Female	44		Black	Female	4	
	Male	67	1		Male	10	1
Hispanic	Female	9	1	Hispanic	Female	6	1
	Male	28	1		Male	5	
Multi-Racial	Female	5		Multi-Racial	Female	3	2
	Male	25			Male	-	
Native American	Female	7	1	Native American	Female	-	
	Male	7			Male	3	
White	Female	303	14	White	Female	71	6
	Male	255	2		Male	52	2
Total Firms		859	31	Total Firms		178	13

Table 11c: \$500,001 - \$1 Million - In Gross Receipts				Table 11d: Over \$1 Million - In Gross Receipts			
Race	Gender	Certified Firms	Contract Awards	Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	7	1	Asian / Pacific Islander	Female	27	4
	Male	17	1		Male	48	13
Black	Female	-		Black	Female	9	3
	Male	11			Male	27	6
Hispanic	Female	7		Hispanic	Female	7	6
	Male	5			Male	16	2
Multi-Racial	Female	3		Multi-Racial	Female	-	
	Male	8	3		Male	-	
Native American	Female	-		Native American	Female	-	
	Male	6			Male	3	1
White	Female	54	6	White	Female	114	29
	Male	69	4		Male	160	21
Total Firms		187	15	Total Firms		411	85

Tables 12a, 12b, 12c, and 12d below provides a list for the construction services contract category of the number of SCS businesses by race and gender, to the extent businesses voluntarily provide this race and gender information, in each of the following revenue categories shown on the next page.

M. Table 12: Construction SCS Firms by Annual Gross Receipts

Table 12a: \$0 - \$500,000 - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	7	10
	Male	9	4
Black	Female	10	1
	Male	34	11
Hispanic	Female	4	2
	Male	21	5
Multi-Racial	Female	1	
	Male	5	1
Native American	Female	-	
	Male	5	1
White	Female	39	8
	Male	67	13
Total Firms		202	56

Table 12b: \$500,001 - \$3 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	1	
	Male	10	15
Black	Female	1	
	Male	11	11
Hispanic	Female	4	6
	Male	7	9
Multi-Racial	Female	1	
	Male	4	1
Native American	Female	3	
	Male	2	2
White	Female	20	20
	Male	44	28
Total Firms		108	92

Table 12c: \$3 Million - \$8 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	1	3
	Male	7	8
Black	Female	-	
	Male	2	
Hispanic	Female	1	
	Male	4	1
Multi-Racial	Female	1	
	Male	-	
Native American	Female	1	
	Male	2	1
White	Female	25	15
	Male	32	15
Total Firms		76	43

Table 12d: Over \$8 Million - In Gross Receipts

Race	Gender	Certified Firms	Contract Awards
Asian / Pacific Islander	Female	1	
	Male	2	
Black	Female	-	
	Male	-	
Hispanic	Female	-	
	Male	-	
Multi-Racial	Female	-	
	Male	-	
Native American	Female	-	
	Male	3	4
White	Female	-	
	Male	6	6
Total Firms		12	10

N. Table 13 -Utilization Data – All Certified FIRMS

(Small, Minority, Women, and Disadvantaged Businesses Including LGBTE Firms)

The Contracting Opportunities Program is one tool among many that King County uses to support the participation of small businesses in its contracting opportunities. Other tools include outreach and business development efforts that complement the county’s existing federal small business programs. These federal small business programs include the United States Department of Transportation (USDOT) Disadvantaged Business Enterprise (DBE) Program, and the Environmental Protection Agency’s (EPA) Fair Share Program that includes Good Faith Efforts requirements and voluntary goals for Minority Business Enterprises (MBE) and Women Business Enterprises (WBE). These federal programs support the inclusion of other “Certified” firms. The table below shows data on the county’s use of all these categories of “Certified” businesses.

All Certified Firms⁵

Reporting Period: January 1, 2021, to December 31, 2021

Certification Type	Goods and Services	Consulting	Construction	Total Contracts to Certified Firms
King County Small Contractors Suppliers	\$34,307,126	\$16,223,492	\$66,904,570	\$117,435,188
Minority Business Enterprises⁶	\$13,967,903	\$5,739,220	\$17,704,773	\$37,411,896
Women Business Enterprises	\$8,667,986	\$3,669,824	\$13,520,197	\$25,858,007
Disadvantaged Business Enterprises	\$7,907,806	\$7,740,039	\$26,156,319	\$41,804,164
Small Business Enterprises	\$1,142,523	\$1,121,004	\$8,228,650	\$10,492,176
LGBT Business Enterprises	\$897,881	\$450,000	\$0	\$1,347,881

The term “Certified” in this section means a business that is certified by the Washington State Office of Minority and Women’s Business Enterprises (OMWBE) and/or the Northwest Mountain Minority Supplier Development Council (NW MTN MSDC). The OMWBE is by statute the sole certifying agency in the state of Washington for businesses seeking federal and state certification as a DBE, MBE, or WBE for participation in the federal USDOT or EPA programs. These OMWBE certified firms are included in the data reported in this section. The NW MTN MSDC serve as a link between public agencies and private sector corporations to businesses that are at least 51% ethnic minority owned. The participation of NW MTN MSDC certified MBE firms are included in the MBE data reported in this section.

⁵ A business may possess more than one type of certification. For example, a business certified by King County as a Small Contractor and Supplier (SCS) may also be certified by the state of Washington as a Women-owned Business Enterprise (WBE). The total dollars for each certification type are reported separately.

⁶ Includes Minority Business Enterprise firms certified by WA State OMWBE and Northwest Mountain Minority Supplier Development Council (NW MTN MSDC)

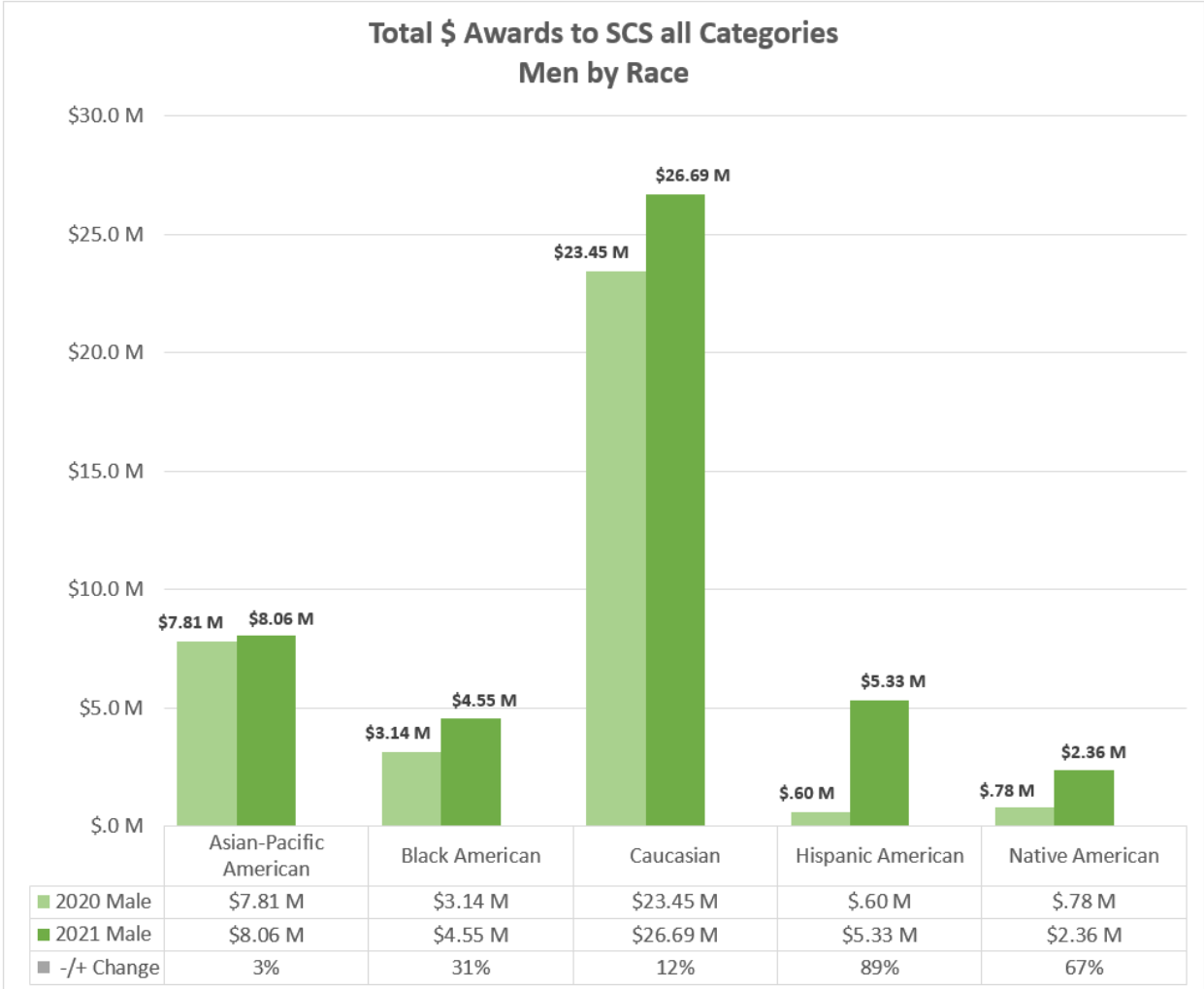
O. Table 14 – Awards to M/WBE Firms

The Contracting Opportunities Program is making the transition to pro-equity contracting by amplifying the participation in M/WBE firms on county contracts. The table below demonstrates progress in pro-equity contracting in 2021 in which M/WBE firms were awarded \$36.9 million, the highest total in the last five years. The percentage of M/WBEs receiving awards was at 42 percent, which is very close to the high level of 43 percent reached in 2020.

	2021	2020	2019	2018	2017	Total
\$ Awards to SCS	\$88,128,950	\$49,457,810	\$43,048,356	\$47,050,198	\$95,075,614	\$322,760,930
\$ Awards to MBE	\$21,176,308	\$13,942,608	\$8,393,662	\$9,099,692	\$18,080,701	\$70,692,973
\$ Awards to WBE	\$15,793,872	\$7,339,823	\$6,358,229	\$4,376,023	\$9,858,979	\$43,726,928
Total Awards to M/WBE	\$36,970,180	\$21,282,432	\$14,751,891	\$13,475,716	\$27,939,680	\$114,419,902
% M/WBE compared to Total SCS Awarded	42.0%	43.0%	34.3%	28.6%	29.4%	35.5%

P. Figure 1- SCS Firm Utilization Data 2020 / 2021 Comparison – Men by Race

The year-to-year comparison chart below compares the dollars awarded to male owned SCS businesses by race between two years that have been successful in obtaining county contracts. Data is provided to the extent that SCS business owners voluntarily reported this information.



Q. Figure 2 - SCS Firm Utilization Data 2020 / 2021 Comparison – Women by Race

The year-to-year comparison chart below compares the dollars awarded to woman owned SCS businesses by race between two years that have been successful in obtaining county contracts. Data is provided to the extent that SCS business owners voluntarily reported this information.

