

### Supplier Open House - Questions & Answers

#	Question	Answer(s)
1	Can we get the recording sent to us even if we stay for the whole call? It would be great to refer back to	Good morning, we will be distributing the recording after the session and everyone will have access to it.
2	I will only be able to attend the first 30min, would it be possible to have the recording link emailed to me at dohn.johnson@fastsigns.com? Thank you.	Good morning, we will be distributing the recording after the session.
3	Will County use ST WASHINGTON DES for Information Technology staffing time-and-materials engagement?	live answered
4	We did register, but I do not recall seeing an opportunity to select specific rosters....	Hi, Edward - I can certainly check after the call to verify if you've opted into the rosters.
5	I already registered. Can I still add Naics codes ?	Hi, Robyn - you can certainly add NAICS codes anytime but managing your profile. User documents are being finalized and will be available before we start advertising later this fall
6	do we have to be omwbe certificate to apply or anyone can,	Hi, Patricio - anyone can register their firm on the new supplier portal - no certifications needed. We do ask if you have any certifications you'd like to highlight in your profile.
7	Where can we find the qualifications for a small business?	live answered
8	Why or do I need to put my IBAN number?	We only use the Federal Reserve ACH system so IBAN numbers aren't needed.
9	Will this be a centralized roster and include all solicitations from every King County department? For example, metro, public health, etc.	live answered
10	What NAICS codes I should select as a translation and interpretation provider?	live answered
11	Can you add Forest Stewardship Council (FSC) certification as an option in the Sustainable product/company certification? I did not see this as an option when I was filling out my company profile.	TBD
12	how do we sign up to become supplier to the King county?	live answered
13	Is it okay to register now as a New vendor?	live answered

14	The King County SCS certification is open to all small business across the country not limited to only businesses within the state of WA. We as a small business in WA cant register for similar equity group in other states. Almost all of thr states limits those certifications to local business within the state. I request King County to consider limiting SCS certification to businesses within the state of WA	live answered
15	For evaluation and negotiation, would the county go for separate discussion for each supplier?	live answered
16	Sorry I arrived late and this may have already been convered... What happens when there is no code for your business typeWe are an ergonomics firm and there are no NAICS codes that really cover this. We have had to choose codes that were not exactly what we do. What happens when there is no code for your business type?	live answered
17	What is a sustainable purchasing certification and how do we get one?	live answered
18	Will bid results be posted for review?	live answered
19	Is there a URL available to sign up for the new system?	<a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
20	If we have a contract already in place with King County, will there be a way to upload a catalog or will the County use Jaggaer	live answered
21	what is the new website again?	<a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
22	What is sustainable purchasing?	Individual email sent to address this question
23	Is there a possibility for a online SAAS marketplace for king county departments/employees that businesses can join?	live answered
24	Will there be a double check to keep agencies from having multiple registrations?	live answered
25	Is there a full list of agencies that are using this new system?	live answered
26	Does the A/E Roster also inlcudes other professional services beyond engineering?	live answered
27	translation is 062 Naic code	

28	I am currently on the Organizational Development roser through Human Resources. Will that be pulled over into this system, or remain separate?	live answered
29	where is the link to the new portal for suppliers' registration?	<a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
30	After registering I received an email saying " Welcome to the King County system! Your registration is almost complete.  Please follow the link below to reset your password."  When I follow the link it takes me to an Oracle sign in that asks for User ID and PW. What is our User ID?	live answered
31	IT proposals from all departments will be posted here? whats the process of submitting responses?	live answered
32	Does King County do annual set asides for small business or OMWBE certified businesses?	live answered
33	can you share the new web link for us to register again?	<a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
34	As a Material Supplier, Will there be room on the bid documents to include companies product codes and descriptions of materials?	live answered
35	which website I had tech challenge so I didn't see the firsts 10 min of the talk	here is the link to our supplier registration website: <a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
36	Will there be any confirmation once we register that everything is complete? Also, can we continue to work on our profile?	live answered
37	can you post the link to becoming certified small biz w/ the KC ?	live answered
38	I did not see 501c3 as an option while attempting to register, can this option be added?	live answered
39	Can you make an appeal for any requirements for business certifications?	live answered
40	If we are already SCS certified, do we have to go through the certification process again?	live answered

41	Are the rosters available to join now on the new portal or are they coming later? I'm not seeing where to sign up for them.	live answered
42	Will we be getting all the solicitations via online/email starting from November? Will all the solicitations for each agencies using one location?	live answered
43	will NMSDC Minority Certification be considered? or should it be from the State of Washington to certify as a Minority owned?	live answered
44	PLEASE DO NOT just limit suppliers to WA, please. Also, WA is a wonderful state, but cannot provide the same competitive market in pricing and good/services than throughout the country.	We do not plan to limit our supplier base to WA State only
45	Is there anything relevant to SEATAC as I am a manufacturer for Airport Runway Lights?	live answered
46	what is the link for the new registration?	Please find registration information on our supplier registration webpage: <a href="https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx">https://kingcounty.gov/depts/finance-business-operations/procurement/for-business/register.aspx</a>
47	You indicated that there would be training included, will the training be created inhouse or will it be sent out for bid to eLearning/training companies?	live answered
48	Please define OVR	live answered
49	I may have missed this. Where does King County list solicitations for services nad products?	live answered
50	please go over the different "roles" for individuals identified as contacts in the company's registration.	live answered
51	Services not goods!	
52	How can I get a copy of this webinar?	live answered
53	Will the sytem identify upcoming opporunites in advance?	live answered
54	Isnt the point of SBC to encourage hiring small local companies? One of your bullet points was to focus more on hiring local small businesses, so how do you intend to support that bullet point when you open small business to the whole nation?	live answered

55	Will all solicitations be available or will it require a search for individual solicitations?	live answered
56	Software as a service	SaaS
57	Can you please distribute the sustainability information to all of the participants on the call? Thanks	<a href="https://www.kingcounty.gov/depts/finance-business-operations/procurement/for-business/Sustainable%20Purchasing.aspx">https://www.kingcounty.gov/depts/finance-business-operations/procurement/for-business/Sustainable%20Purchasing.aspx</a>
58	I would like more of a definition of sustainable purchasing	See our website - link listed above
59	May a resource list of url for all these websites be distributed? Gracias!	<a href="https://www.kingcounty.gov/depts/finance-business-operations/procurement.aspx">https://www.kingcounty.gov/depts/finance-business-operations/procurement.aspx</a>
60	Do King County traffic products need to be approved by WSDOT?	
61	hfindley@topconsolutions.com would like information on Sustainable purchasing.	See our website - link listed above
62	Do you plan to use any DES contracts or any cooperative contracts, such as Omnia or NASPO?	live answered
63	As a registered vendor in King County system, would we receive solicitation enquiries direct or should we look at DES for learning of these opportunities?	live answered
64	Also, how are you currently purchasing your office supplies?	We have an Office Supply Contract in place for the County
65	Also, for us newbies - may acronyms be said out..?	Yes
66	Will there be a submittal size limit when we are submitting our responses for an RFP/RFQ?	live answered
67	Our firm is SCS certified and have submitted/completed our A&E Roster using the new system. How long is the review/approval process.	live answered
68	How much (little) of the Bank information do I need to fill out? Do I need Account Suffix ? What is it? Check Digits (all the numbers at the bottom of the check? Comments? Why agency location? HQ or local branch? Sorry these are such mundane questions; maybe Dad wasted his money putting me through school/	live answered
69	How much of the history of the bids will be kept in the new system? E.g. can I see similar proposals that were awarded in the last year?	live answered

70	After proposal submittal will we receive confirmation that it has been recieved? -Thank you	The system provides a dialog stating "submitted" at the time the proposal is sent to Procurement & Payables.
71	Will solicitations be identified in advance through this system (i.e. before the RFP is available)?	live answered
72	Is this bidding primarily related to projects or job?	live answered
73	Will the A/E roster be limited to 10 categories per company/UBI number like it has been in the past?	live answered
74	Is there a provision to sign a Master Services Agreement with King County. Is it a one-time activity or do we sign an Agreement every time we bid for solicitation?	live answered
75	Will responses to Request for Qualficiations for A/E services continue to be submitted via hard copies or will they now be submitted electronically?	live answered
76	What happens if the department chose a NAICS that was not accurate? Can we request them to correct these?	live answered
77	Thanks much.	
78	Will future A/E RFQ submittals all be electronic through this site, or will hard copy RFQ submittals still be used?	All A/E RFQs will be submitted electronically in the new system.
79	SCS participation has not been included on many recent Wastewater projects. Is it going away??	We include SCS participation when possible on each solicitation.
80	The Organization Development roster response provided earlier stated " the (OD) roster will remain" and be used in this new system. I believe that you also mentioned that there are only 2 rosters that you can check to opt into and the OD one was not one of them. I think the existing OD roster conract is expiring, so how will this roster be updated?	live answered
81	Just to confirm, if your firm is registered in OVR now, will our registration data will be pulled over to the new system? If so, do we still need to register in the new system?	live answered
82	I do not think the question related to how to prefer WA state SB in King County solicitation was answered completely. I think one of the option could be assiging points in the selection system for including local small business.	

83	Who should I contact for banking information on the registration platform? Name, email address, phone number?	live answered
84	Is king County willing to prefer local SB - by giving points in the selection process for including local small business.	live answered
85	Does this mean that all payments from King County will come by ACH? No longer sending checks to vendors?	live answered
86	Will this new system allow uploading of a pdf proposal or will the system require providing information in portal fields?	live answered
87	What is the purpose of putting our bank information into the system? Will all payments be on-line vs payment by a physical check?	live answered
88	Is there a difference between 8(a) small business and Small Business designation?	live answered
89	Will there be a megabyte (MB/KB) limit when submitting responses to solicitations? Typically we will be attaching a PDF, etc. in response.	live answered
90	In the current system King County posts updates on who submitted for A/E consultant projects and then who it was awarded to, will that be the same in the new system? It's very nice to see who all the submitters are on projects.	live answered
91	Please clarify if A/E proposals will be submitted as PDF files or will they be entered into the word limited fields?	We will be asking Architect and Engineering (A/E) firms to fill in fields and attach documents as well in response to questions
92	Is selecting NAICS codes able to be added/deleted or edited like a suppliers profile can be edited?	live answered
93	If unsuccessful in an A/E pursuit will there be an opportunity for submitter to have a debrief? And if so will it be done through the new platform?	live answered
94	Thanks for the answer?	
95	As a registered SCS firm, can we update our NAICS code anytime?	Yes
96	Not a question - Resource for small businesses - Washington PTAC (Procurement Technical Assistance Center) can assist with finding NAICS, and other needs around government contract. Assistance is free. <a href="https://washingtonptac.org/">https://washingtonptac.org/</a>	Suppliers may reach out to PTAC, if they desire to do so

97	Can we update the banking information once we get a contract? I'd rather not provide it until it is necessary.	Yes
98	A/E submittals will now be submitted by filling out an online form? Not uploading a PDF of a proposal?	We will be asking Architect and Engineering (A/E) firms to fill in fields and attach documents as well in response to questions
99	You may have covered this already, but...As a new supplier, do I have to register both in OVR and in the new system? or will OVR registration transfer automatically?	You will be required to register in both system. We will not be moving data from our old system to the new one.
100	I think this was just answered but can you confirm that we will not be able to see other potential bidders prior to submittal?	live answered
101	Jagger is another procurement system	We will not be using Jagger within our new procurement system
102	A note, not a question: Seeing the potential bidders list is an effective tool for small businesses to find teaming partners. I would hope that if there is not a way to self-select as a potential bidder in the system, KC will at least share attendee lists from pre-proposal meetings so firms can see what teaming partners might be out there before submitting proposals.	TBD
103	Who is the best person to contact if we need help registering in the new system?	live answered
104	So there will no longer be a public document holders list for A/E solicitations?	live answered
105	Will the future training cover NCAIS codes?	live answered
106	I had technical difficulties setting up new acct. I.e., Bellevue zip code was said to be invalid. Called it Cedar Hills or something.	
107	That would be an awesome training!!!!	live answered
108	If we choose the parent NAICS code will we be penalized for not responding to Roster solicitations?	live answered
109	Will we have access to the Power Point?	live answered
110	doc holders lists help firms engage small business firm as subs, why not include them? Part of transparency.	TBD
111	The bidder list or interested parties is a very important information for the SCS and WMBE firm for teaming. This is very important. Please consider	TBD



112	Back to ergonomics.. we are a services firm and do not sell furniture/equipment.... The closest codes would be for healthcare???	
113	GREAT PRESENTATION	
114	In the registration website, there is a question to either register in current system or new system. Which one?	live answered
115	Will this new system affect how A/E firms interview for projects?	live answered
116	Please confirm A/E submittals will now be made by filling out an online form.	We will be asking Architect and Engineering (A/E) firms to fill in fields and attach documents as well in response to questions
117	The document holders' list is a very important resource for subs to identify who are the potential prime players for solicitations. We strongly request to maintain it at the new system.	TBD
118	Thank you for the presentation!	
119	if there are not documents holders lists this limits the ability for small business to team please keep them	TBD
120	THANK YOU!! Youse guys are awesome-sauce!!!!	
121	This was an excellent presentation. Thank you all	
122	thanks	
123	Great presentation, well coordinated team in responding to Q&A. Thanks for such a thoughtful presentation.	